

Administrative Assistant & Front Desk

- 50 Training Activities for Administrative, Secretarial, and Support Staff
- Acting as Gatekeeper
- Anticipating Needs
- Assertiveness Skills for the Receptionist
- Be the Point Person
- Detail-Oriented Skill Development
- Effective Telephone Communication Skills for Receptionists
- Makina Travel Arrangements
- Managing the Front Desk
- Organization: Calendars
- Organization: Emails
- Organization: Filing Systems
- Organization: Taking Inventory
- · Organization: Voicemails
- Planning and Coordinating Events
- Preparing a Room for a Meeting
- Prioritization Techniques
- Professional Telephone Skills
- · Routing a Problem
- Safety and Security Begins at the Front Desk
- Telephone Techniques: Angry Callers
- Telephone Techniques: Greeting
- Telephone Techniques: Hold, Please
- Telephone Techniques: Phone Etiquette
- Telephone Techniques: Taking Calls
- Telephone Techniques: Taking Messages
- The Exceptional Secretary, Administrative Professional and Executive Assistant

Business Skills

- 4 Steps for Handling Potentially Unethical Situations
- Al Business Essentials Part 1: ChatGPT
- Basics: Introduction to Business Math
- Basics: Multiplying and Dividing Signed Numbers
- Basics: Positive and Negative Numbers
- Be a Math Rockstar
- Be a Math Rockstar Part 2!
- Business Attire Basics for Men: Black Tie Attire
- Business Attire Basics for Men: Black Tie Optional Attire
- Business Attire Basics for Men: Business Casual Attire
- Business Attire Basics for Men: Business Formal Attire
- Business Attire Basics for Men: Casual Attire
- Business Attire Basics for Men: Semi-Formal/Cocktail Attire
- Business Attire Basics for Women: Black Tie Attire
- Business Attire Basics for Women: Black Tie Optional Attire
- Business Attire Basics for Women: Business Casual Attire
- Business Attire Basics for Women: Business Formal Attire
- Business Attire Basics for Women: Casual Attire
- Business Attire Basics for Women: Semi-Formal/Cocktail Attire
- Business Meals: Attending a Business Meal
- Business Meals: Hosting a Business Meal
- Business Planning for Beginners
- Business statistics: Mean, Median and Mode
- Business statistics: Standard Deviation
- Business statistics: The Bell Curve

- Business statistics: Variance
- Business statistics: Weighted Averages
- Business statistics: When to Use Mean, Median and Mode
- Business Travel: Before Leaving
- Business Travel: Business Travel
- Business Travel: Hotel, Motel, Holiday Inn
- Business Travel: International Business Travel
- Business Travel: I've Got a Plane to Catch
- Business Travel: My Bags Are Packed
- Business Travel: Safe Travels
- Business Travel: Staying Healthy
- Business Travel: Technology Security
- Business Travel: There's an App for That
- Change Management: Change Behaviors
- Change Management: Change for Managers
- Change Management: Change Model
- Change Management: Change Phases
- Common Ethical Traps in Business
- Complete Interviewing Skills Part 1
- Complete Interviewing Skills Part 2
- Complete Interviewing Skills Part 3
- Complete Interviewing Skills Part 4
- Complete Interviewing Skills Part 5
- Concept Evaluation: 01. Identifying Opportunities
- Concept Evaluation: 02. Finding Support
- Concept Evaluation: 03. Making Decisions
- Conversions: Decimal to Percent and Fraction
- Conversions: Fraction to Decimal and Percent
- Conversions: Percent to Decimal and Fraction
- Creativity: 01. Getting Creative
- · Creativity: 02. Logic vs Creativity
- Creativity: 03. Techniques
- Creativity: 04. Defining Problems
- Creativity: 05. Generate and Evaluate
- Creativity: 06. Staying Creative
- Critical Observation
- Critical Thinking: Asking Effective Questions
- Cultivating an Ethical Work Culture
- Decimals: Adding and Subtracting Decimals
- Decimals: Dividing Decimals
- Decimals: Introduction to Decimals
- Decimals: Multiplying Decimals
- Decimals: Rounding Decimals
 Decimals: Scientific Notation
- Decimals: Significant Digits
- Do You Need a Meeting? Infographic
- Draft and Maintain a Statement of Values
- Email Etiquette: 01. To Email or Not To Email?
- Email Etiquette: 02. Spelling and Grammar Check
- Email Etiquette: 03. Subject Line
- Email Etiquette: 04. Formatting Your Email
- Email Etiquette: 05. Sending Attachments
 Email Etiquette: 06. Reply Time
- Email Etiquette: 07. When to Cc and Bcc
- Email Etiquette: 08. Using Reply All
- Email Etiquette: 09. Forwarding Emails

- Estimation: Computing Estimation
- Estimation: Visual Estimation
- Estimation: What, When, and Why to Use
- Ethical Decision Makina
- Ethics For Managers
- Ethics for Small Businesses
- Expressing Ethics to Customers
- Focusing Your Perspective: Locus of Control
- Focusing Your Perspective: The Circles of Control
- Formulas: Basic Number Properties
- Formulas: Basic Operations
- Formulas: Order of Operations
- Fractions: Adding and Subtracting Fractions
- Fractions: Least Common Denominator
- Fractions: Multiplying and Dividing Fractions
- Fractions: Positive, Negative and Equivalent Fractions
- Fractions: Proper Fractions, Improper Fractions, Mixed Numbers, and Fraction Conversions
- Fractions: Simplifying Fractions
- Fun at Work: 01: The Importance of Humor
- Fun at Work: 02: What's Funny?
- Fun at Work: 03: What's NOT Funny?
- Gathering Data: Costs and Benefits
- Gathering Data: Identifying and Addressing Risks
- Gathering Data: SWOT Analysis
- Gatherina Data: Understandina Financial Metrics
- Geometry: Area of a Circle
- Geometry: Area of a Square or Rectangle
- Geometry: Area of a Triangle
- Geometry: Circumference
- Geometry: Geometric Shapes
 Geometry: Lines and Angles
- Geometry: Perimeter
- Geometry: Perimeter
- Geometry: Volume of a Box
- Geometry: Volume of a Cylinder
- Geometry: Volume of a PyramidGraphs: Bar Graph
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- Graphs: Circle Graphs
- Graphs: Control Chart Graphs: Line Graphs and Trend Analysis
- Graphs: Pareto Chart
- Graphs: Pareio
- Graphs: XY Grid
 How Much Does Your Meeting Cost?
- How to Avoid and Prevent Unethical Behavior
- How to Deal with Workplace Changes: How to Avoid Getting Laid Off
- How to Deal with Workplace Changes: When a Coworker Leaves
- How to Deal with workplace changes:
 How To Work a Room: After The Event
- How To Work a Room: Attending an Event
- How To Work a Room: Preparing for an Event
- Insider Tradina
- Insider Trading Prevention
- Introduction to Math: Adding and Subtracting
- Introduction to Math: Choosing the Right Operation
- Introduction to Math: Estimation Basics
 Introduction to Math: Fighting the Fear
- Introduction to Math: Finding Averages



- Introduction to Math: Inequalities
- Introduction to Math: Multiplying and Dividing
- Introduction to Math: Positive and Negative Numbers
- Introduction to Math: Understanding Decimals
- Introduction to Math: Understanding Fractions
- Introduction to Math: Understanding Percentages
- Introduction to Math: Understanding the Metric System
- . Job Offer Math: Benefits by the Numbers
- · Job Offer Math: Cost of Living Comparisons
- Job Offer Math: Medical Insurance Basics
- Job Offer Math: Understanding a Job Offer
- Leading Group Discussions: 4 Types of Questions Facilitators Should Ask
- Leading Group Discussions: 8 Roles of a Great Facilitator
- Leading Group Discussions: Effective Conflict Management
- Leading Group Discussions: Facilitating in a Remote or Hybrid Work
- Leading Group Discussions: How Facilitators Can Encourage Participation
- Managing Meetings
- New Employee Math: Budgeting Basics
- New Employee Math: How to Fill Out a W-4
- New Employee Math: Investment Basics
- New Employee Math: Retirement Savings Basics
- New Employee Math: Savings
- New Employee Math: Taxation Basics
- New Employee Math: Your First Paycheck
- Office Etiquette: Appearance
- · Office Etiquette: Environment
- Office Etiquette: Interactions
- Percents: Calculating from a Survey
- Percents: Discounts and Markup
- Percents: Growth and Loss
- · Percents: Margin
- · Percents Percentiles
- Proper Introductions: In-Person Introductions
- Quick Reference: Effective Meeting Management
- Ratios: Calculating Ratios
- Ratios: Solving Proportion Equations
- Remembering Names and Faces
- SCAMPER Brainstorming
- Specialized Math: Calculating Production Costs
- Specialized Math: Compound vs. Simple Interest
- · Specialized Math: Determining Pricing
- Specialized Math: Interest Rates
- Specialized Math: Inventory Basics
- Specialized Math: Mark-ups and Mark-downs
- Specialized Math: Net vs. Gross
- Specialized Math: Understanding Annuities
- Specialized Math: Understanding Loans
- · Specialized Math: Understanding Profits and Profit Margins
- · Specialized Math: Understanding Ratios, Proportions, and Percentages
- Specialized Math: Understanding ROI
- Statistics: Data Analysis Basics

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• Statistics: Introduction to Statistics

- Statistics: Organizing Data
- Statistics: Understanding Probability
- Telling the Story: After Approval
- Telling the Story: Presentation
- Telling the Story: The Art of Persuasion
- Telling the Story: Writing a Proposal
- The Benefits of Being Ethical
- The Impact of Social Media Within Your Organization
- The Metric System: Conversion Rates
- The Metric System: Converting Celsius to Fahrenheit
- The Metric System: Prefix Terms and Metric Measures
- The Virtual Interview: During Your Virtual Interview
- The Virtual Interview: Preparing for Your Virtual Interview
- This vs. That: Assertive vs. Aggressive
- This vs. That: Compromise vs. Cave
- This vs. That: Concise vs. Curt
- This vs. That: Confident vs. Conceited
- This vs. That: Finished vs. Flawless . This vs. That: Persistent vs. Pestering
- This vs. That: Reserved vs. Rude
- Time value of money: Excel Functions Time value of money: Future Value of a Payment Series
- Time value of money: Future Value of an Amount
- Time value of money: Interest Rates
- Time value of money: Money Value Over Time
- . Time value of money: Number of Periods
- Time value of money: Present Value of a Payment Series
- · Time value of money: Present Value of an Amount
- What are Business Ethics?
- Your Professional Network: Being a Member
- Your Professional Network: Building Your Network
- Your Professional Network: Giving Back to Your Community
- Your Professional Network: Promoting Your Personal Brand • Your Professional Network: The Benefits of a Professional Network

Business Writing & Grammar

- Bad Email Habits: What Message Are You Sending?
- Be a Grammar Genius!
- Re a Pronoun Expert
- **Business Writing and Editing for Professionals**
- Business Writing Essentials: Components of a Business Letter
- Business Writing Essentials: Composing Effective Reports
- Business Writing Essentials: Conquering the Blank Page
- Business Writing Essentials: Elements of a Professional Email
- Business Writing Essentials: Reviewing Your Document
- Business Writing Essentials: Writing an Imperfect First Draft
- Business Writing Essentials: Writing Paragraphs
- Business Writing Essentials: Writing Sentences
- Business Writing: Abbreviations
- Business Writing: Acronyms Business Writing: Appropriate Language
- Business Writing: Executive Reports & Memos
- **Business Writing: Misused Words**
- **Business Writing: Processes**
- **Business Writing: Proposals**
- Business Writing: Sentences and Paragraphs

- · Clear Up the Grammar Confusion
- Common Comma Errors
- Commonly Misused Words Skills and Drills
- Conquering Your Inbox Before It Conquers You
- Email Etiquette Infographic
- Grammar Guide Essentials: Abbreviations
- Grammar Guide Essentials: Active and Passive Verbs
- Grammar Guide Essentials: Adjectives
- Grammar Guide Essentials: Adverbs
- Grammar Guide Essentials: Apostrophes
- Grammar Guide Essentials: Colons and Semicolons
- Grammar Guide Essentials: Commas
- Grammar Guida Eccantials, Common Errors
- Grammar Guide Essentials: End Punctuation
- Grammar Guide Essentials: Indefinite Pronouns
- Grammar Guide Essentials: Interrogative Pronouns
- Grammar Guide Essentials: Irregular Verbs
- Grammar Guide Essentials: Misused Words
- Grammar Guide Essentials: Parentheses Grammar Guide Essentials: Personal Pronouns
- Grammar Guide Essentials: Plural Nouns
- Grammar Guide Essentials: Quotation Marks
- Grammar Guide Essentials: Regular Verbs
- Grammar Guide Essentials: Sentences and Paragraphs
- Grammar Shootout SkillBuilder Game
- Great Grammar and Painless Proofreading
- Knowledge Check: Basic Grammar and Proofreading
- Lunch and Learn: Business Writing Practice
- Lunch and Learn: Organizing Writing
- Lunch and Learn: Proofreading Practice
- Note-Taking: Note-Taking Basics
- Note-Taking: Note-Taking Strategies
- Note-Taking: Producing Official Minutes
- · Note-Taking: Writing and Typing Ergonomics
- · Political Awareness in Government Agencies
- Proofreading: Creating a Cheat Sheet
- Proofreading: How to Proofread
- Proofreading: Spell Check and Autocorrect
- Proofreading: Top 10 Writing Mistakes
- Proposals That Work for Government Agencies
- Punctuation: Apostrophes
- Punctuation: Commas • Punctuation: Ending Sentences
- · Punctuation: Quotation Marks
- Punctuation: Semicolons and Colons
- · Quick Reference: Digital Communication Checklist
- Sentence Construction Skills and Drills
- Thank You Notes
- Using Active Voice Skills and Drills • Using Numbers in Sentences - Skills and Drills
- Writing Basics: Capitalization
- Writing Basics: Parts of a Sentence
- Writing Basics: Parts of Speech • Writing Basics: Why Care About Writing?
- · Writing Clearly: Active Voice vs. Passive Voice
- Writing Clearly: Fragments and Run-Ons

- · Office Etiquette: Food

- Specialized Math: Payroll Basics



- · Writing Clearly: Organize Your Writing
- · Writing Clearly: Thinking About Tone
- Writing Conversationally
- · Writing for the Web
- Writing in Plain Language: Lesson 1 Introduction
- Writing in Plain Language: Lesson 10 Writing Shorter Paragraphs
- Writing in Plain Language: Lesson 11 Using Bulleted Lists
- Writing in Plain Language: Lesson 12 Practicing
- Writing in Plain Language: Lesson 2 Organizing Your Content
- Writing in Plain Language: Lesson 3 Writing Shorter Sentences
- Writing in Plain Language: Lesson 4 Using the Readability Tool
- Writing in Plain Language: Lesson 5 Using Active Voice
- Writing in Plain Language: Lesson 6 Choosing Your Words
- Writing in Plain Language: Lesson 7 Writing Plain for Business
- Writing in Plain Language: Lesson 8 Using Your Audience's Language
- Writing in Plain Language: Lesson 9 Using Emphasis

Communication

- Active Listening Skills to Improve Communication
- Art of Small Talk
- Assertive Communication: The Continuum
- Assertive Communication: The Nonverbal Side
- Assertive Communication: The Three-Part Model
- · Assertive Communication: Tips for Naturally Aggressive People
- Assertive Communication: Tips for Naturally Passive People
- Assertive Communication: Tips for Self-Regulation
- Assertive Verbal Skills: Communication Techniques
- Assertive Verbal Skills: Dealing With Manipulation
- Assertive Verbal Skills: Developing Assertiveness
- Assertiveness: What Kind of Communicator Are You?
- Avoid Overcommunication and Share Your Message Effectively
- Barriers to Effective Communication
- Become a Relatable and Approachable Manager
- Become an Empathetic Assertive Leader
- Brain Bites Empathy: The Key to Active Listening: Lesson 1 What is Empathy?
- Brain Bites Empathy: The Key to Active Listening: Lesson 2 Empathy and Emotional Intelligence
- Brain Bites Empathy: The Key to Active Listening: Lesson 3 Identifying Emotions of Others
- Brain Bites Empathy: The Key to Active Listening: Lesson 4 -Communicating Empathy
- Brain Bites Empathy: The Key to Active Listening: Lesson 5 Empathy in the Digital Age
- Bridge the Generational Gaps
- Building Influence in the Workplace
- Colorful Connections Communication Basics (P)
- Colorful Connections Recognizing the Personalities (P)
- Colorful Connections Team Building Basics (P)
- Communicating with Confidence
- Communicating with Respect and Professionalism
- Communicating with the C-Suite: If You Have an Idea
- · Communicating with the C-Suite: If You Want to Impress
- Communicating with the C-Suite: Saying You Disagree
- Communicating with the C-Suite: When They're New
- Communicating with the C-Suite: When You're New
- Communication Essentials: Communicating With Different Audiences

- Communication Essentials: Communication Methods and When To Use Each
- Communication Essentials: Types of Communication
- Communication Fundamentals
- Confident Communication
- Confident Communication in a Professional Work Environment
- Conflict Resolution: Manage Conflict Situations
- Conflict Resolution: Manage Your Emotions
- Conflict Resolution: Respond to Tension
- Conflict Resolution: Workplace Tension
- Confronting Workplace Conflict
- Connect with Others Using Nonverbal Cues
- Creating Collaboration: How to Collaborate
- Creating Collaboration: The Process
- Cross-Cultural Considerations: Cultural Intelligence
- Cross-Cultural Considerations: The Concept of Time
- Cross-Cultural Considerations: What is Culture?
- Cross-Cultural Considerations: What's Your Culture?
- Cross-Cultural Considerations: Workplace Basics
- Dealing with Anger and Emotions: Quick Tips
- Dealing with Anger and Emotions: Quick Tips (French)
- Dealing with Anger and Emotions: Quick Tips (French-Canadian)
- Dealing with Anger and Emotions: Quick Tips (Spanish)
- Dealing With Difficult Coworkers: The Complainer
- Dealing With Difficult Coworkers: The Gossip
- Dealing With Difficult Coworkers: The Nitpicker
- Dealing With Difficult Coworkers: The Nonresponder
- Dealing With Difficult Coworkers: The Procrastinator
- Dealing with Difficult Parents
- Defining Moments
- Delegate More Effectively with Open Transparency
- Determining the Styles of Others
- DISC: Questionnaire
- DISC: Understanding DISC Styles
- Effective Digital Communication: Avoid Misunderstandings
- Effective Digital Communication: Avoid Time-Wasting Mistakes
- Effective Digital Communication: Maximize Impact & Response
- Effective Digital Communication: Minimize Confusion Through Consistency
- Emotional Intelligence: Developing Effective Relationships
- Emotional Intelligence: Developing Empathy
- Emotional Intelligence: Developing Self-Awareness
- Emotional Intelligence: Developing Self-Motivation
- Emotional Intelligence: Developing Self-Regulation
- Emotional Intelligence: How To Improve Your Emotional Intelligence
 Emotional Intelligence: The Kevs to Working More Effectively with Others
- Emotional Intelligence: Using DISC to Anticipate Emotions
- $\bullet \ \ Emotional\ Intelligence?$
- Ensure Your Apology is Received and Believed
- EQ Toolbox: Becoming Socially Aware (French)
- EQ Toolbox: Becoming Socially Aware (French-Canadian)
 EQ Toolbox: Becoming Socially Aware (Spanish)
- EQ Toolbox: How to be More Self-Aware
- EQ Toolbox: How to be More Self-Aware (French)
- EQ Toolbox: How to be More Self-Aware (French-Canadian)
- EQ Toolbox: How to be More Self-Aware (Spanish)
- EQ Toolbox: How to Express Empathy (French)
- EQ Toolbox: How to Express Empathy (French-Canadian)

- EQ Toolbox: How to Express Empathy (Spanish)
- EQ Toolbox: Managing Your Relationships
- EQ Toolbox: Managing Your Relationships (French)
- EQ Toolbox: Managing Your Relationships (French-Canadian)
- EQ Toolbox: Managing Your Relationships (Spanish)
- Foundations of Assertive Communication
- Foundations of Assertive Communication (French)
- Foundations of Assertive Communication (French-Canadian)
- Foundations of Assertive Communication (Spanish)
- Handling Conflict: An Employees' Guide
- Healthy Communication: 02. How to Communicate Well at Work
- High C
- High D
- High I
-
- How to Be a Great Conversationalist
- How to Be Assertive Not Aggressive (French)
- How to Be Assertive Not Aggressive (French-Canadian)
- How to Be Assertive Not Aggressive (Spanish)
- How to Make Efficient Phone Calls
- How to Manage Emotions in the Workplace
- How to Talk to Upset Customers
- How to Talk to Your Boss
- Instant Messaging at Work
- Interpersonal Communication
- Introduction to DISC
- Introduction to Negotiation
- Introduction to Negotiation (French)
- Introduction to Negotiation (French-Canadian)
- Introduction to Negotiation (Spanish)
- Know When to Use Email
- Leading a High C
- Leading a High D
- Leading a High I
- Leading a High S
 Lunch and Learn: Confident Communication
- Lunch and Learn: Delivering Bad News
- Lunch and Learn: Delivering Bai
- Lunch and Learn: Email Etiquette
 Lunch and Learn: Negotiation Practice
- Lunch and Learn: Practice Saying No
- Making Group Decisions
- Making Meetings Work
- Making Them Believe
- Manage Yourself in the Midst of Conflict
- Manage Yourself in the Midst of Conflict (French)
- Manage Yourself in the Midst of Conflict (French-Canadian)
 Manage Yourself in the Midst of Conflict (Spanish)
- Managing Conflict in Special Circumstances
- Managing Conflict in Special Circumstances (French)
- Managing Conflict in Special Circumstances (French-Canadian)
- Managing Conflict in Special Circumstances (Spanish)
 Managing Conflict Step-by-Step
- Managing Conflict Step-by-Step (French)
- Managing Conflict Step-by-Step (French-Canadian)
- Managing Conflict Step-by-Step (Spanish)
- Manipulative Communication: Identifying Manipulative Communicators



- Manipulative Communication: Working With Manipulative Communicators
- Masterina Communication Skills With Tact and Confidence
- Mixing DISC Styles
- Navigating Large Organization Communication Guidelines
- Nonverbal Communication: 01. Defining Nonverbal Communication
- Nonverbal Communication: 02. Aligning Nonverbal Communication with
- Nonverbal Communication: 03. Appearance
- Nonverbal Communication: 04. Workplace Standards
- Nonverbal Communication: 05. Leveraging Nonverbals for Success
- Persuasion in Rusiness Communications
- Persuasion: The Art of Communication: Lesson 1 The Core of
- Persuasion: The Art of Communication: Lesson 10 Framina
- Persuasion: The Art of Communication: Lesson 11 Other Tips
- Persuasion: The Art of Communication: Lesson 2 Understanding the Persuasion Situation
- Persuasion: The Art of Communication: Lesson 3 Essential Elements of
- Persuasion: The Art of Communication: Lesson 4 Logical Data
- Persuasion: The Art of Communication: Lesson 5 Reputation and
- Persuasion: The Art of Communication: Lesson 6 Emotional or Passionate Appeals
- Persuasion: The Art of Communication: Lesson 7 Recognizing the Different Flements
- Persuasion: The Art of Communication: Lesson 8 Neuro-Linguistic Programming (NLP), Part 1
- Persuasion: The Art of Communication: Lesson 9 NLP, Part 2
- Persuasive Communication: 01. Introduction
- Plan and Lead a Successful Meeting
- Powerful Listening Skills (French)
- Powerful Listening Skills (French-Canadian)
- Powerful Listening Skills (Spanish)
- Practice: Assertive Communication
- Practice: Stealth vs. Direct Messages
- Presentation Room Set Up Infographic
- Presentation Skills Basics: After the Presentation
- Presentation Skills Basics: Audio Visuals
- Presentation Skills Basics: Closing and Q&A
- Presentation Skills Basics: Creating Slides
- Presentation Skills Basics: Designing Handouts
- Presentation Skills Basics: Handling Distractions
- Presentation Skills Basics: know Your Audience
- Presentation Skills Basics: Psyching Up, Not Out
- Presentation Skills Basics: Punching Up your Presentation
- Presentation Skills Basics: Setting the Stage
- Presentation Skills Basics: Setting Up Your Presentation
- Presentation Skills Basics: Structuring Your Presentation
- · Putdown Offenders
- Quick Tips: Engaging Difficult Participants
- Self-Assessment: Are You Assertive?
- Self-Assessment: Comfort With Open Dialogue
- Self-Assessment: Emotional Intelligence
- Self-Assessment: Listening and Dialogue Skills
- Self-Assessment: What's Your Communication Style?
- Simple Scripts for Problems at Work

- Speak Up and Be Heard! A Confidence-Boosting Course for Women
- Speech Writing
- Storvtelling as a Tool
- Storytelling in Business: Lesson 1 Why Storytelling
- Storytelling in Business: Lesson 2 Where to Use Storytelling in the Workplace
- Storytelling in Business: Lesson 3 Strategic Storytelling in Presentations
- Storytelling in Business: Lesson 4 Personal Story Generator, Part 1
- Storytelling in Business: Lesson 5 Personal Story Generator, Part 2
- Storytelling in Business: Lesson 6 Story Files
- Storytelling in Business: Lesson 7 Finding Your Stories
- Storytelling in Business: Lesson 8 Capturing Business Stories
- Storytelling in Business: Lesson 9 Storytelling Tips
- Straight Talk On Bad Language
- Styles of Negotiation
- Styles of Negotiation (French)
- Styles of Negotiation (French-Canadian)
- Styles of Negotiation (Spanish)
- The Art of Nonverbal Communication (French)
- The Art of Nonverbal Communication (French-Canadian)
- The Art of Nonverbal Communication (Spanish)
- The Basics of Emotional Intelligence
- The Basics of Emotional Intelligence (French)
- The Basics of Emotional Intelligence (French-Canadian)
- The Basics of Emotional Intelligence (Spanish)
- The Four R's of Assertiveness
- The Power of Savina No
- Use Live Chat Effectively with Customers
- Verbal Communication
- When and How to Use Humor at Work

Computer Skills

- Creating Passwords
- Latest App Trends
- SharePoint for Site Owners: Lesson 1 Introduction
- SharePoint for Site Owners: Lesson 10 Adding an Excel File as a List
- SharePoint for Site Owners: Lesson 11 Editing the Home Page
- SharePoint for Site Owners: Lesson 12 Customizing the Look and Feel
- SharePoint for Site Owners: Lesson 13 Customizing the Quick Launch Bar
- SharePoint for Site Owners: Lesson 14 Assigning Permissions
- SharePoint for Site Owners: Lesson 2 Creating a New Site
- SharePoint for Site Owners: Lesson 3 Navigating to a Site
- SharePoint for Site Owners: Lesson 4 Creating a Subsite
- SharePoint for Site Owners: Lesson 5 Adding a Document Library
- SharePoint for Site Owners: Lesson 6 Versioning and Checkout
- SharePoint for Site Owners: Lesson 7 Adding Alerts
- SharePoint for Site Owners: Lesson 8 Creating a Custom List • SharePoint for Site Owners: Lesson 9 - Creating a Lookup Field
- SharePoint Online Basics: 01 Introduction
- SharePoint Online Basics: 02 Site Creation Communication Sites
- SharePoint Online Basics: 03 Site Creation Team Sites
- SharePoint Online Basics: 04 Working With Documents
- SharePoint Online Basics: 05 Co-Authoring, Check Out, and Versions
- SharePoint Online Basics: 06: Major Versions
- SharePoint Online Basics: 07: Minor Versions and Content Approval
- SharePoint Online Basics: 08: Document Metadata

- SharePoint Online Basics: 09: Classic Experience and Changing Views
- SharePoint Online Basics: 10: Navigation in SharePoint
- SharePoint Online Basics: 11: Lists
- SharePoint Online Basics: 12: List Apps and Calendars
- . SharePoint Online Rusics: 13: Search
- . SharePoint Online Rusics: 14: Customization
- SharePoint Online Essentials: 01: Intro to SharePoint Online
- SharePoint Online Essentials: 02: SharePoint Creating Teams Sites
- SharePoint Online Essentials: 03: SharePoint Communication Sitespication Sites
- SharePoint Online Essentials: 04 SharePoint- Adding Pages

Computer Software

- 60 Minutes of Adobe® Acrobat® Secrets
- . 60 Minutes of Microsoft® Access® Secrets
- 60 Minutes of Microsoft® Excel® Secrets
- 60 Minutes of Microsoft® Excel® Secrets 2013
- 60 Minutes of Microsoft® Outlook® Secrets
- 60 Minutes of Microsoft® PowerPoint® Secrets
- 60 Minutes of Outlook® Secrets 2013
- 60 Minutes of Photoshop® Secrets
- Accept or Decline a Task Assignment in Microsoft® Outlook® 2016
- Accept or Decline a Task Assignment in Microsoft® Outlook® 2016 eTip
- Acrobat® X Pro: Advanced
- · Acrobat® X Pro. Rasic
- Add a Bookmark to an Audio or Video Clip in Microsoft® PowerPoint®
- Add a Bookmark to an Audio or Video Clip in Microsoft® PowerPoint® 2016 - eTin
- Add a Button to a Form in Microsoft® Access® 2016
- Add a Button to a Form in Microsoft® Access® 2016 eTip Add a Customized Field in Microsoft® Outlook® 2016 - eTip
- Add a Lookup Field to a Form in Microsoft® Access® 2016
- Add a Lookup Field to a Form in Microsoft® Access® 2016 eTip
- Add a New Contact in Microsoft® Outlook® 2016
- Add a New Contact in Microsoft® Outlook® 2016 eTip
- Add a Picture or Illustration to your Presentation in Microsoft® PowerPoint® 2016
- Add a Picture or Illustration to your Presentation in Microsoft® PowerPoint® 2016 - eTip
- Add A Screen Recording to Your Presentation NEW! in Microsoft® PowerPoint® 2016
- · Add A Screen Recording to Your Presentation NEW! in Microsoft® PowerPoint® 2016 - eTip
- Add a Screenshot to Your Presentation in Microsoft® PowerPoint® 2016
- Add a Screenshot to Your Presentation in Microsoft® PowerPoint® 2016 -
- Add a Table to a Document in Microsoft® Word 2016
- Add a Table to a Document in Microsoft® Word 2016 eTip
- Add a User-Defined Field in Microsoft® Outlook® 2016
- Add an Automatic Sort to a Query in Microsoft® Access® 2016
- Add an Automatic Sort to a Query in Microsoft® Access® 2016 eTip
- Add Audio to a Presentation in Microsoft® PowerPoint® 2016 • Add Audio to a Presentation in Microsoft® PowerPoint® 2016 - eTip
- · Add Graphics to Messages in Microsoft® Outlook® 2016
- Add Graphics to Messages in Microsoft® Outlook® 2016 eTip
- Add Headers and Footers in Microsoft® PowerPoint® 2016

ONLINE COURSES

- Add Headers and Footers in Microsoft® PowerPoint® 2016 eTip
- Add Information to Page Headers and Footers in Microsoft® Word 2016
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- Microsoft Word 365: Track and Manage Document Changes
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- Microsoft® Excel® Forms and Reporting Made Easy Microsoft® Excel® Formulas Made Easy
- Microsoft® Excel® Keyboard Shortcuts for PC SkillBuilder Game 2.0
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- Microsoft® Excel® PivotTables Made Easy
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- $\bullet \quad \mathsf{Microsoft} \\ \\ \mathbf{\mathbb{R}} \\ \mathsf{Project} \\ \mathsf{Tips} \\ \mathsf{and} \\ \mathsf{Tricks} \\ \\ \\ \mathsf{Tricks} \\ \\ \mathsf{Tri$
- Microsoft® Publisher 2007 Advanced
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- Microsoft® Teams 365: Add a 3rd Party Application
- Microsoft® Teams 365: Add Files and Use the Files Tab in Chats and Channels
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- Microsoft® Teams 365: Advanced Posting Techniques
- Microsoft® Teams 365: Best Practices for Efficient Teams Conversations
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- Microsoft® Teams 365: Create and Manage Channels
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- . Microsoft® Teams 365: Posting in Channels
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- . Microsoft® Visio® 2010 Advanced
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- Microsoft® Windows® 7 Advanced
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- Microsoft® Word 2013 Adding Graphics
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- Modify a Chart in Microsoft® Excel® 2016
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- Modify Delivery Date and Reply Settings in Microsoft® Outlook® 2016
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- Monitor, Accept, and Reject Edits to a Document in Microsoft® Word 2016
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- Play Your Slide Show in Presenter View in Microsoft® PowerPoint® 2016
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- QuickBooks®: Receive Payments
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- . Schedule a Meeting in Microsoft® Outlook® 2016
- Schedule a Meeting in Microsoft® Outlook® 2016 eTip
- Search Your Email Messages in Microsoft® Outlook® 2016 • Search Your Email Messages in Microsoft® Outlook® 2016 - eTip
- Select and Apply a Theme to Your Documents in Microsoft® Excel® 2016 • Select and Apply a Theme to Your Documents in Microsoft® Excel®
- . Send an Out of Office Reply in Microsoft® Outlook® 2016 • Send an Out of Office Reply in Microsoft® Outlook® 2016 - eTip
- Send Documents from Word in Microsoft® Word 2016
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- Send Presentations from PowerPoint® in Microsoft® PowerPoint® 2016
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- Sending Documents from Excel in Microsoft® Excel® 2016
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- Set a Trigger on a Video or Audio Bookmark in Microsoft® PowerPoint® 2016 - eTip
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- Set Up Your Outlook® Window Layout in Microsoft® Outlook® 2016
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- Share a Calendar in Microsoft® Outlook® 2016
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- Sharing ConceptDraw MINDMAP $^{\mathsf{TM}}$ Presentation Video on Facebook $^{\textcircled{\$}}$
- $^{\bullet}~$ Sharing ConceptDraw MINDMAP $^{\text{TM}}~$ Presentation Videos on Google+ $^{\text{TM}}~$
- Sharing ConceptDraw MINDMAPTM Presentation Videos on YouTubeTM
- Sharing Microsoft® PowerPoint® Presentation Created with ConceptDraw MINDMAPTM on Google DocsTM
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- . Sort and Group Tasks in Microsoft® Outlook® 2016
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- Use Smart Guides in Microsoft® PowerPoint® 2016
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- Use Sparklines to Display Trends in Microsoft® Excel® 2016
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- Use the Group, Sort, and Total Pane to Organize Reports in Microsoft® Access® 2016
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- A Post COVID-19 World
- Best Practices for Remote Workers
- Coronavirus: COVID-19
- COVID-19: Flatten the Curve with Social Distancing
- COVID-19: How to Avoid Getting Scammed
- COVID-19: How to Clean Your Cell Phone
- COVID-19: How to Cover Coughs and Sneezes
- COVID-19: How to Ensure Your Food Deliveries are Clean
- COVID-19: How to Hold a Meeting
- COVID-19: How to Quarantine Yourself
- COVID-19: How to Sanitize Your Workspace
- COVID-19: How to Verify News Stories

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- COVID-19: Pandemic Terms
- COVID-19: Stop Touching Your Face
- COVID-19: When to Wash Your Hands
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- Employees: Cultivating Gratitude
- Employees: How to Handle a Lack of Organizational Transparency
- Employees: Navigating New Organizational Structures
- Employees: Post COVID-19 Career Planning
- Employees: Remote Work as a Way of Working
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- If an Employee Gets COVID
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- Leadership: Evaluating Your Risk and Crisis Management Response
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- Leadership: Reconnecting with Clients
- Leadership: Social Distancing and Business Strategy Considerations
- Leading in Times of Downsizing 06/10/2020 Live Recording
- Managers: Creating a Culture of Transparency
- Managers: Embracing Remote Work
- Managers: Guide Your Team Back to In-Office Work
- Managers: Guiding Teams Through Stress
- Managers: Handling Employee Reviews and Raises
- Managers: Managing the Whole Person
- Managers: Sharing Workplace Challenges
- Managers: Spreading Positivity
- Microsoft® Teams May 2020 Live Recording
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- Stress Management During a Crisis 05/28/2020 Live Recording
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- 02. Helping Customers Increase



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- 1 to 1: Customer Service Success
- 10 Steps to Successful Sales
- 14 Things to Improve Your Customer Service in 5 Seconds Quick Reference
- Banking Customer Interactions
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- Building Great Customer Experiences
- Call Center Training: Active Listening
- Call Center Training: Asking Good Questions
- Call Center Training: Don't Say This!
- Call Center Training: Duties of the Customer Service Representative
- Call Center Training: Escalating Issues
- Call Center Training: Handling Angry Callers
- Call Center Training: Phone Etiquette
- Call Center Training: Skills of the Customer Service Representative
- Call Center Training: Troubleshooting
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- CRM in Real Time
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- Customer Service Chat
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- Customer Service: 5 Tips for Handling Customer Complaints Gracefully
- Customer Service: Answering Unspoken Questions
- Customer Service: Being Honest with Your Customers
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- · Customer Service: Enhance Likability
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- Customer Service: How to Actively Listen to Customers
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- Customer Service: Managing Stress and Avoiding Customer Service Burnout
- Customer Service: Navigating Emotional Customers
- Customer Service: Pay Attention to the Details
- Customer Service: Practicing Empathy in Customer Service
- · Customer Service: Proactively Ask for Customer Feedback
- Customer Service: The Three "A's" of Great First Impressions
- Customer Service: The Value of Customer Service
- Dangerous Customer Service
- Dealing with Customers Lawfully: A Rapid Skill Builder Booklet
- Delight Your Customers
- Delivering a Powerful Customer Experience (French)
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- Delivering Knock Your Socks Off Service
- Effective Techniques for Dealing with Difficult Customers

- Feedback: 01. Feedback Basics
- · Feedback: 02. Surveys
- Feedback: 03. Social Media Feedback
- Feedback: 04. What To Do With Feedback
- Get Ready for an Upset Customer Worksheet
- · Handling an Angry Customer
- Handling Consumer Complaints
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- How to Deliver Effective Online Customer Support
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- How to Improve a Situation With an Upset Customer Quick Reference
- How to Lead and Empower Your Customer Service Team
- How to Resolve Customer Complaints on the Spot
- Improving Customer Service: A Rapid Skill Builder Booklet
- Lead with Your Customer
- Lower Your Call Center Costs
- Recruit and Hire Stellar Customer Service Representatives
- **Revolutionize Your Customer Experience**
- Service Egilure
- TeleCare®: Your Role as Advocate
- TeleCare®: Your Role as Detective
- TeleCare®: Your Role as Healer
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- The Customer Service Survival Kit
- The DNA of Customer Experience
- The Four Ps for Creating Loyal Customers
- The Service Providers
- Turning Around an Angry Customer (French)
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- Turning Around an Angry Customer (Spanish)
- Up Your Service!
- Uplifting Service
- What NOT to Say to Your Customers
- · When the Customer Isn't Right: Retail Conflict for Managers

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- 02. How to be Respected
- 03. How to Work with Someone You Dislike
- Active Listening
- · Advancement for Women: Mentoring Other Women
- Advancement for Women: Navigating the Broken Rung
- Advancement for Women: Salary Negotiation
- Advancement for Women: Your Professional Appearance
- · Advocating for Equal Pay for Equal Work
- Age Discrimination Law and Cooperation
- Anti-Racism for Leaders: Allyship
- Anti-Racism for Leaders: Creating and Implementing Policy
- Anti-Racism for Leaders: Diversity-Focused Recruitment
- Anti-Racism for Leaders: Evaluating Your Organization Anti-Racism for Leaders: Maintaining Momentum for Leaders
- Anti-Racism for Leaders: Mitigating Bias

- Anti-Racism: Calling Out and Calling In
- Anti-Racism: Colorblindness Doesn't Work
- Anti-Racism: Learning to Listen and Listening to Learn
- Anti-Racism: Maintaining Momentum
- Anti-Racism: The Anti-Racism Continuum
- . Discrimination: The Protected Classes
- Diversifying Your Leadership Team
- Diversity and Inclusion: Valuing Differences for Mutual Success
- · Empathy in the Workplace
- Employment Discrimination: Age
- Employment Discrimination: Disability
- Employment Discrimination: Maintaining a Fair Workplace
- Employment Discrimination: Maintaining a Fair Workplace (Global)
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- EQ Toolbox: Becoming Socially Aware
- EQ Toolbox: How to Express Empathy
- Equity in the Workplace: 01. Equality vs. Equity
- Equity in the Workplace: 02. Implementing Equitable Practices at Work
- Five Ways to Avoid a Discrimination Claim
- Gender Equality in Hiring and Promotions: 01. Recruiting People of All
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- Generational Differences
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- Generations at Work
- Harassment and Bullying: Managing Threats to a Respectful Work Culture -
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- Manager
- How to Avoid Discrimination Claims Introduction to Workplace Diversity, Equity, and Inclusion
- Isms: Avoiding Isms in the Workplace
- Isms: Exploring Isms in the Workplace
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- Leadership of a Diverse Group
- LGBTQ in the Workplace: Coming Out at Work
- LGBTQ in the Workplace: Gender Identity vs. Sexual Orientation
- LGBTQ in the Workplace: Supporting a Transitioning Coworker • LGBTQ in the Workplace: Supporting a Transitioning Employee for
- Managers
- LGBTQ in the Workplace: Understanding Pronouns LGBTQ+ in the Workplace
- Manage Diversity and Grow
- Managing an Age Diverse Workforce
- Managing Human Resources for the Millennial Generation
- Microaggressions
- Neurodiversity: Misconceptions About Neurodiversity
- Neurodiversity: What Is Neurodiversity? • Neurodiversity: Working With Neurodiverse People
- Next Generation Talent Management Nonbinary People at Work
- Overcoming Gender Bias at Work
- Overcoming Unconscious Bias

- 01. How to be Liked



- People First
- Pregnancy Discrimination Act for Employees
- Privilege: Privilege Scengrios
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- Psychological Safety: Psychological Safety for Employees
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- Supporting Working Parents and Caregivers
- . The New Rules of Lead Generation
- The Problem With Toxic Masculinity
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- Unconscious Bias (Spanish)
- Unconscious Bias: 01. What is Unconscious Bias?
- Unconscious Bias: 02. Types of Unconscious Bias
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- Valuing Diversity in the Workplace
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- Women and Gender Bias: Allyship at Work
- Women and Gender Bias: Assertive Communication
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- Women and Gender Bias: Dealing With Microaggressions
- Women and Gender Bias: Recognizing and Reporting Gender Bias
- Women and Gender Bias: Recognizing and Reporting Pregnancy Discrimination
- Women and Gender Bias: Understanding Gender Bias in the Workplace
- Women at Work: Conflict Management
- Women at Work: Giving Feedback to Managers
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- Women at Work: Stress and Burnout
- Women at Work: Work-Life Balance
- Working Well with Everyone: 01. What is Diversity?
- Working Well with Everyone: 02. the Diversity Continuum
- Working Well with Everyone: 03. The Mistake of Stereotyping
- · Working Well with Everyone: 04. The Power of Inclusion
- Working Well with Everyone: 05. Diversity = Greatness
- Working With Different Generations: Introduction to the Working Generations
- Working With Different Generations: Working Together Across Generations
- Working With Different Generations: Working With Baby Boomers
- Working With Different Generations: Working With Gen X
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- Memory Dynamics: Exaggeration
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- · 365 Ways to Live Cheap
- · Accounting Ethics & Integrity
- · Accounting in a Nutshell
- ACH
- Adult Financial Abuse

- Adult Financial Abuse California
- Advanced Training for QuickBooks® Online
- Audit Report Writing for Internal Auditors
- Balance Sheets: 01. Introduction to Balance Sheets
- Balance Sheets: 02. Benchmarking, Ratios, Comparisons, and Trends
- Balance Sheets: 03. Assets and Liabilities
- Bank Secrecy Act Basics: 04. Requirements and Purpose of the Bank Secrecy Act
- Bank Secrecy Act for Managers: 02. BSA Compliance Program Requirements
- Bankruptcy Law for Collection Professionals
- Banks: Percentages and Interest Rates
- Basic Business Finance: Lesson 1 Accounting Equation
- Basic Business Finance: Lesson 2 Debits and Credits
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- **Business Financing for Beginners**
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- Fair Lending Laws
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- Financial Wellness: Budget Sample

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- Records Retention Guidelines for Financial Institutions
- Regulation B: What Is the Equal Credit Opportunity Act?
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- Right to Financial Privacy Act: Introduction
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- Saving Money
- Taking the Applications
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- The Decision
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- Types of Check Fraud
- UCC Article 9 Update
- Understanding Credit
- Underwriting
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- 60 Secrets to Successful Employee Orientation
- 7 Steps to Better Written Policies and Procedures
- 90 Days 90 Ways
- Achieving 100% Compliance of Policies and Procedures
- ADA and Reasonable Accommodation in the Workplace
- Age Discrimination in Employment Act for Employees
- Age Discrimination in Employment Act for Managers
- Alcohol Abuse
- Alcohol Abuse: 01. Training Responsibilities
- Alcohol Abuse: 02. Rules and Regulations
- Alcohol Abuse: 03. Who Should I Test?
- Alcohol Abuse: 04. How Do I Know if Someone is Impaired?
- Alcohol Abuse: 05. What Are the Testing Procedures?
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- Americans with Disabilities Act for Employees
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- Analyze Human Capital with HR Metrics
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- Anti-Harassment for Bystanders: 02. Bystanders and the Bystander Effect
- Anti-Harassment for Bystanders: 03. An Intervention Mindset
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- Anti-Harassment for Bystanders: 05. Harassment Bystander Scenarios
- Anti-Harassment for Bystanders: 06. Review of Bystander Training
- Anti-Harassment: 01. Anti-Harassment for Everyone
- Anti-Harassment: 02. Anti-Harassment for Managers
- Anti-Harassment: 03. Investigating Harassment Claims
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- Appropriate Interview Questions Quick Reference
- Avoiding Discrimination: 5 Keys
- Avoiding Wrongful Termination
- Background Checks
- Background Screening and Investigations
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- Best HR Practices for Communicating with Remote Employees
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- · California Anti-Harassment: 01. History of Sexual Harassment
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- · California Anti-Harassment: Summary of SB 396 Changes
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- California Consumer Privacy Act: Responsibly Managing Personal
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- Connecticut Anti-Harassment: Connecticut harassment and Discrimination
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- Dos & Don'ts of Records Retention and Destruction
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- Electronic Record Keeping for HR Professionals
- Eliminate the Confusion of FMLA
- Employer's Guide to Salary Transparency & Pay Equity Legislation
- Equal Pay Act for Employees
- Establishing a System of Policies and Procedures
- Ethics and Code of Conduct for Government Contractors
- Exempt vs. Non-Exempt 2020: Finding and Fixing Misclassification
- Fair Labor Standards Act (FLSA) for Employees
- Fair Labor Standards Act (FLSA) for Managers

- · Family and Medical Leave Act (FMLA) for Employees
- Family and Medical Leave Act (FMLA) for Managers
- Florida Human Trafficking Awareness and Prevention for Apartment Staff
- Florida Human Trafficking Awareness and Prevention for Hotel and Motel
- FLSA Rules, Regulations and Classification Standards 2020
- Foreign Corrupt Practices Act (FCPA): Overview
- Foreign Corrupt Practices Act (FCPA): Overview (Spanish)
- Get Rid of Time-Off Ted, Attitude Alice and Slacker Sam
- Global Anti-Corruption: Preventing Bribery and Corruption
- · Global Trends in Human Resource Management
- Guidelines for Asking Legal and Ethical Interview Questions
- Handbook for Strategic HR
- · Handling A Sexual Harassment Investigation
- · Handling A Sexual Harassment Investigation (Spanish)
- Handling References

- Harassment Retaliation Action Plan
- Harmonizing Work, Family and Personal Life
- HIPAA and Patient Care: Protected Health Information
- . HIPAA Essentials: 01. Privacy Rule
- HIPAA Essentials: 02. Privacy Rule
- HIPAA: 1. The Basics
- . HIPAA: 10. Penalties
- HIPAA: 11. General Disclosures FAQ
- HIPAA: 12. Marketing FAQ
- HIPAA: 13. Protection Against Violations Risk Analysis
- HIPAA: 14. Protection Against Violations Safeguards
- HIPAA: 15. Quick Learn for Employees
- HIPAA: 16. Consumer Rights
- HIPAA: 17. Disclosure to Family and Friends
- HIPAA: 18. For Emergency Responders
- HIPAA: 19. GINA
- . HIPAA: 2. What is HITECH?
- HIPAA: 3. HITECH Understanding Business Associates
- HIPAA: 4. What is Protected Health Information?
- HIPAA: 5. The Privacy Rule Authorization
- HIPAA: 6. The Privacy Rule Disclosures
- HIPAA: 7. The Security Rule
- HIPAA: 8. Enforcement
- HIPAA: 9. Breaches
- HIPAA: How Did We Get Here?
- HIPAA: What Health and Human Services Requires
- Hiring for Small Businesses: Onboarding
- Hostility, Harassment, and Workplace Headaches
- How Emotions Drive Decision-Making During a Crisis
- How to Avoid a Wrongful Termination Claim
- How to Clearly Communicate Employee Benefits
- How to Confidentially Conduct Workplace Investigations
- How to Identify and Prevent Workplace Sexual Harassment
- How to Legally Terminate Employees on Leave
- How to Maintain a Drug-Free Workplace • How to Rollout Your Training Initiative Successfully
- How to Strategically Measure Training Success
- How to Succeed as a One Person HR Department April 2020 Recording
- How to Write Comprehensive Policies and Procedures
- HR Tech Talk Technologies for Better Employee Management HR. Title VII Laws and Virtual Meetings
- Human Resources in Research and Practice
- Human Resources Law Update 2022 • 1-9 & Immigration Law Compliance - Update 2023
- 1-9 & Immigration Law Compliance Update 2024
- Illinois Anti-Harassment: Illinois Harassment and Discrimination Scenarios
- Illinois Anti-Harassment: Introduction to Illinois Harassment and Discrimination
- Illinois Harassment Protections
- Illinois SB 75
- Inclusive Interviewing and Hiring: Crafting Effective Interview Questions
- · Inclusive Interviewing and Hiring: Defining Skills and Competencies
- Inclusive Interviewing and Hiring: Documenting the Job
- Inclusive Interviewing and Hiring: Equitable and Inclusive Hiring Inclusive Interviewing and Hiring: Interview Insights and Tips
- · Inclusive Interviewing and Hiring: Overviewing Bias to Hire the Best

- Connecticut Harassment Protections
- Curriculum Design: 01. What Is Curriculum Design?

- Dealing with Diversity

- Eaual Pay Act for Managers
- Evaluating Training Programs: The Four Levels
- Fair Labor Standards Act Part 1
- Fair Labor Standards Act Part 2
- FCPA Anti-Corruption and Bribery



- · Inclusive Interviewing and Hiring: The Interview Blueprint
- Inclusive Interviewing and Hiring: The Legal Side of Hiring
- Interviewing Checklist
- Introduction to California Anti-Harassment
- Knowledge Check: Exempt and Non-Exempt Employees
- . Knowledge Check: FMLA Requirements and Processes
- · Knowledge Check: HR Law
- Knowledge Check: Human Resources Policy and Procedure
- Knowledge Check: Workers' Compensation Basics
- Knowledge Check: Workers' Compensation Requirements and Processes
- Leading Business in Times of Crisis
- Leadina HR
- Legal Aspects of Interviewing and Hiring
- Legally Firing
- Legally Hiring
- Legally Terminate Employees: 10 Critical Things You Must Know
- · Lunch and Learn: Defining Learning Objectives
- Lunch and Learn: FMLA Compliance and Administration
- Lunch and Learn: HR Organizational Effectiveness
- Lunch and Learn: Planning for Cross-Training
- Lunch and Learn: Tailoring Training for Learning Styles
- Lunch and Learn: Workers Compensation
- Maine Anti-Harassment: Introduction to Maine Harassment and Discrimination
- Maine Anti-Harassment: Maine Harassment and Discrimination Scenarios
- Maine Harassment Protections
- · Makina Your Work More Meaninaful
- Managing Substance Abuse in the Workplace: Employee Edition
- · Managing Substance Abuse in the Workplace: Manager Edition
- Managing Workplace Bullying
- Marijuana Laws and HR Policy Part I: Marijuana Laws and Your Workplace
- Marijuana Laws and HR Policy Part II: Setting Marijuana HR Policies
- Marijuana Laws and HR Policy Part III: Post-Accident and Injury Marijuana Testing
- Medical Marijuana in the Workplace 2022
- Military Family and Medical Leave Act (Military FMLA) for Employees
- · Military Family and Medical Leave Act (Military FMLA) for Managers
- New York City Anti-Harassment: 01. For Everyone
- New York City Anti-Harassment: 02. For Managers
- · New York City Anti-Harassment: 03. Writing and Communicating an Anti-Harassment Policy
- New York City Anti-Harassment: 04. Examples
- New York City Anti-Harassment: 05. Investigating Complaints
- New York City Anti-Harassment: 06. Review
- New York City Anti-Harassment: Manager's Training Success
- New York City Anti-Harassment: Summary of New York City Changes
- New York City Understanding Harassment: 01. Healthy Culture
- New York City Understanding Harassment: 02. Warning Signs
- New York City Understanding Harassment: 03. Targets
- New York City Understanding Harassment: 04. Bystander Training
- New York City Understanding Harassment: 05. Review
- New York Harassment Protections
- New York State Anti-Harassment: Introduction to New York State Harassment and Discrimination
- New York State Anti-Harassment: New York State Harassment and Discrimination Scenarios
- No FEAR Act

- · Opioid Addiction for Employees
- Opioid Addiction for Managers
- Overcome Training Barriers and Get Great Usage
- PCI Data Security Standards for Leaders and Managers
- Performance Reviews for Employees: Handling a Bad Performance Review
- Performance Reviews for Employees: Preparing for Your Review
- Performance Reviews for Employees: Self-Assessments
- Planning for a Pandemic: Illness in the Office
- Powerful Practices for Legally Recruiting and Hiring
- Practice: Asking Appropriate Interview Question
- Pregnancy Discrimination Act for Managers
- Prevent Harassment Claims: Know the Warning Signs
- Prevent Harassment Claims: Write and Communicate Your Policy
- Preventing Sexual Harassment for Employees
- Preventing Sexual Harassment for Managers
- Preventing Sexual Harassment: An Employee's Perspective
- Preventing Unlawful Retaliation in the Workplace
- Preventing Workplace Harassment: A Leader's Perspective
- Preventing Workplace Violence: A Leader's Perspective
- Preventing Workplace Violence: An Employee's Perspective
- Promoting Learning and Development to Employees
- Quick Reference: Contents of Personnel Files
- Quick Reference: Defining Your Training Audience
- Quick Reference: Employee Record Retention Guidelines
- Recognizing the Signs of Substance Abuse in the Workplace
- Recruiting 101
- Recruiting and Hiring: 01. Hiring the right Person
- Recruiting and Hiring: 02. The Hiring Process
- Recruiting and Hiring: 04. Using Social Media to Recruit
- Recruiting and Hiring: 06. Reviewing Resumes
- Recruiting and Hiring: 07. Conducting an Interview
- Recruiting and Hiring: 08. Unacceptable Interview Questions
- · Recruiting, Interviewing, Selecting & Orienting New Employees
- Reporting Sexual Harassment in New York
- Resource: Background Check Release Template
- Resource: HIPAA Policy and Procedure Checklist
- Retaining Distressed Employees
- Retaliation
- Self-Assessment: Training Delivery Strategies
- Sexual Harassment and Discrimination Prevention
- Sexual Harassment and Discrimination Prevention for California
- Sexual Harassment and Discrimination Prevention for California (Spanish)
- Sexual Harassment and Discrimination Prevention for California Supervisors (Spanish)

- Sexual Harassment and Discrimination Prevention for Connecticut
- Sexual Harassment and Discrimination Prevention for Connecticut Managers
- Sexual Harassment and Discrimination Prevention for Managers
- Sexual Harassment and Discrimination Prevention for Managers (Spanish)
- Sexual Harassment and Discrimination Prevention for Managers Overview
- Sexual Harassment and Discrimination Prevention for Managers Overview (Spanish)
- Sexual Harassment and Discrimination Prevention for New York
- Sexual Harassment and Discrimination Prevention for New York (Spanish)
- Sexual Harassment and Discrimination Prevention for New York Managers
- Sexual Harassment and Discrimination Prevention for New York Managers (Snanish)
- Sexual Harassment and Discrimination Prevention Overview
- Sexual Harassment and Discrimination Prevention Overview (Spanish)
- Sexual Harassment Prevention Delaware
- Sexual Harassment Prevention Delaware (Spanish)
- Sexual Harassment Prevention Illinois
- Sexual Harassment Prevention Illinois (Spanish)
- Sexual Harassment Prevention Maine
- Sexual Harassment Prevention Maine (Spanish)
- Sexual Harassment Prevention Massachusetts
- Sexual Harassment Prevention Massachusetts (Spanish)
- Sexual Harassment Prevention Rhode Island
- Sexual Harassment Prevention Rhode Island (Spanish)
- Sexual Harassment Prevention Vermont Sexual Harassment Prevention - Washington
- Sexual Harassment Prevention Vermont (Spanish)
- Sexual Harassment Prevention Washington (Spanish)
- Social Media Privacy and Security in the Medical Profession Stop Bullying at Work
- Substance Abuse
- Substance Abuse: 01. Training Responsibilities
- Substance Abuse: 02. Rules and Regulations
- Substance Abuse: 03. Who Should I Test?
- Substance Abuse: 04. How Do I Know if Someone is Impaired?
- Substance Abuse: 05. What Are the Testing Procedures?
- Substance Abuse: 06. What Happens if My Employee Fails a Drug Test?
- Substance Abuse: 07. What Happens if My Employee Refuses a Drug Test?
- Substance Abuse: 08. Record Keeping
- Substance Abuse: 09. Employee Training
- Successful Employee Onboarding
- Successful Employee Onboarding: 01. The Importance of Onboarding
- Successful Employee Onboarding: 02. Before They Start
- Successful Employee Onboarding: 03. Orientation Checklist
- Successful Employee Onboarding: 04. Their First Week
- · Successful Employee Onboarding: 05. Their First Three Months Support for the Home Office: Strategies for Communicating and Assisting
- Employees during the COVID-19 Quarantine
- · Survey Says: Why People Leave Their Jobs Termination Checklist

. The Five Whys

- Texas Human Trafficking Awareness for Drivers
- The Complete Reference Checking Handbook
- · The Fine Line of Employee Privacy
- The Minimum Requirements for HIPAA Compliance

- Prepare, Plan, and Host a Lunch and Learn
- Preventing Harassment & Bullying in the Workplace
- Preventing Sexual Harassment: A Leader's Perspective

- Preventing Workplace Violence: Employee Edition
- Quick Reference: ADA Six-Step Interactive Process

- Recruiting and Hiring: 03. Creating Job Postings
- Recruiting and Hiring: 05. Managing Unconscious Bias During Recruiting
- Recruiting and Hiring: 09. Verifying the Candidate
- Reporting Sexual Harassment

- Sexual Harassment and Discrimination Prevention (Spanish)
- Sexual Harassment and Discrimination Prevention for California

ONLINE COURSES

- . The Power of Your Example
- The Respectful Workplace California Employee
- The Respectful Workplace California Manager
- The Respectful Workplace Canada Employee
- The Respectful Workplace Canada Manager
- The Respectful Workplace Connecticut Employee
- The Respectful Workplace Connecticut Manager
- The Respectful Workplace Delaware Employee
- The Respectful Workplace Delaware Manager
- The Respectful Workplace for Employees
- The Respectful Workplace for Managers
- The Respectful Workplace Illinois Employee
- The Respectful Workplace Illinois Hospitality Employee
- The Respectful Workplace Illinois Hospitality Manager
- The Respectful Workplace Illinois Manager
- The Respectful Workplace Maine Employee
- The Respectful Workplace Maine Manager
- The Respectful Workplace New York Employee
- The Respectful Workplace New York Manager
- The Respectful Workplace Washington Employee
- The Respectful Workplace Washington Manager
- The Role of Human Resources Post COVID-19, Navigating the New Normal
- The Value of Diversity
- The Value of Diversity (French)
- The Value of Diversity (French-Canadian)
- The Value of Diversity (Spanish)
- Title IX: Title IX on Your Campus
- Title IX: Title IX Reporting
- Title IX: What Is Title IX?
- Train the Trainer: Becoming a Subject Matter Expert
- Train the Trainer: Creating Engaging Materials
- Train the Trainer: Managing the Audience
- Train the Trainer: Tricks of the Trade
- Train the Trainer: What Is Your Role?
- Training Delivery for All Learning Styles
- Training Needs Assessments: 01. What Are Training Needs Assessments?
- Training Needs Assessments: 02. Types of Training Needs Assessments?
- Training Needs Assessments: 03. How To Conduct a Training Needs
- Training Needs Assessments: 04. Developing an Evolving Learning
- Trouble at Work
- Turn Microaggressions into Micro-Inclusions
- Unconscious Bias
- Understanding Harassment California
- Understanding Harassment: 01. Introduction to Understanding Harassment
- Understanding Harassment: 02. Understanding Offenders
- Understanding Harassment: 03. Understanding Targets
- Understanding Harassment: 04. Bystander Training
- Understanding Harassment: 05. Warning Signs
- Understanding Harassment: 06. Healthy Culture
- Understanding Harassment: 07. Understanding Harassment Review
- Understanding the Emergency Paid Sick Leave Act, as part of the Families First Coronavirus Response Act (FFCRA)
- Understanding the Fair Labor Standards Act: Part 1
- Understanding the Fair Labor Standards Act: Part 2

- Understanding the Family and Medical Leave Act for Managers
- Understanding the Family Medical Leave Act and the Emergency Paid Sick
- Understanding Unlawful Workplace Harassment
- Uniformed Services Employment and Reemployment Rights Act (USERRA) for Employees
- Uniformed Services Employment and Reemployment Rights Act (USERRA)
- US Workplace Harassment and Discrimination California Employee
- US Workplace Harassment and Discrimination California Manager
- US Workplace Harassment and Discrimination Connecticut Employee
- US Workplace Harassment and Discrimination Connecticut Manager
- US Workplace Harassment and Discrimination Delaware Employee
- US Workplace Harassment and Discrimination Delaware Manager
- US Workplace Harassment and Discrimination General Employee
- US Workplace Harassment and Discrimination General Manager
- US Workplace Harassment and Discrimination Maine Employee
- US Workplace Harassment and Discrimination Maine Manager
- US Workplace Harassment and Discrimination New York Employee
- US Workplace Harassment and Discrimination New York Manager
- Virtual Human Resources: Conducting Performance Reviews
- Virtual Human Resources: Onboarding New Employees
- Virtual Human Resources: Recruiting and Hiring
- Virtual Human Resources: Terminations, Layoffs, and Furloughs
- Wage & Hour Basics
- **Washington Harassment Protections**
- Weathering Storms
- What Managers and HR Must Know about Documentation of Employee Performance and Behavior
- Workplace Bullying for Employees
- Workplace Bullying for Supervisors
- Workplace Counselling
- Workplace Violence for Employees
- Workplace Violence for Supervisors

Industry Specific

- Back of the House: 01. Introduction to Restaurant Cuisine
- Back of the House: 02. Making the Menu
- Back of the House: 03. Making the Menu: Presentation
- Back of the House: 04. Kitchen Safety
- · Back of the House: 05. Knife Safety
- Back of the House: 06. Food Safety Plans
- Bank Financing for Beginners
- . Bank Secrecy Act Basics: 01. Overview of the Bank Secrecy Act
- Bank Secrecy Act Basics: 02. Money Laundering 101
- Bank Secrecy Act Basics: 03. Components of a Money Laundering Operation
- Bank Secrecy Act for Frontline Employees: 01. What Are Currency Transaction Reports?
- Reports
- Bank Secrecy Act for Frontline Employees: 03. Suspicious Activity Reports
- Bank Secrecy Act for Frontline Employees: 05. Office of Foreign Assets Control
- · Bank Secrecy Act for Frontline Employees: 06. Review of Money Laundering

- Bank Secrecy Act for Managers: 03. Wire Transfers and Money Laundering
- Bank Secrecy Act for Managers: 04. Money Services Businesses
- · Bank Secrecy Act for Managers: 05. Exceptions to the Rule
- Bank Secrecy Act for Managers: 06. Enhanced Due Diligence
- Bank Secrecy Act for Managers: 07. True Stories of Money Laundering
- Bank Secrecy Act for Managers: 08. USA PATRIOT Act and Information Sharing Requests
- Ranks- Rank Assets
- Banks: Bank Regulation
- Ranks- Rasics
- Refore School Starts: Things To Do
- Beverage: 01. Wine 101
- Beverage: 02. Beer and Spirits 101
- · Beverage: 03. Alcohol Safety
- Beverage: 04. Bartending Fundamentals
- Beverage: 05. Bartending Glasses Guide
- Beverage: 06. Bartending: The Pour
- Big Ideas for Small Business: Tips for Building Your Website
- Big Ideas for Small Business: Tips for Outsourcing
- Big Ideas for Small Business: Tips for Printing
- Big Ideas for Small Business: Tips for Shipping
- Big Ideas for Small Business: Tips for Technology Management
- **Building Relationships**
- Business with Family and Friends
- Campus Aware: Sexual Violence Prevention
- Chronic Disease Management
- Cleaning and Sanitizing in Food Processing and Handling Environments Part I: Cleaning
- Cleaning and Sanitizing in Food Processing and Handling Environments Part II. Sanitizina
- Click Here to Order
- Customer Service in Government Agencies
- Dealing with Difficult Patients
- Effective Email & Memo Writing for Paralegals
- Electronic Payment Systems
- Evacuation Procedures in Food Processing and Handling Environments
- Food and Beverage: 01. In-Room Dining
- Food and Beverage: 02. Alcohol Basics
- Food and Beverage: 03. Food Safety Plans
- Food Handling Safety
- Food Handling Safety (Spanish)
- Front Desk Customer Service: 01. Etiquette and Presentation • Front Desk Customer Service: 02. Check-in and Check-out
- Front Desk Customer Service: 03. Communicating with Guests
- Front Desk Customer Service: 04. Telephone Techniques
- Front Desk Customer Service: 05. Handling Upset Guests
- · Front of the House: 01. Introduction to Restaurants • Front of the House: 02. Greeting and Seating Guests
- Front of the House: 03. Interacting with Guests: Fundamentals
- Front of the House: 04. Interacting with Guests: Special Circumstances
- Front of the House: 05. Interacting with Guests: Difficult People
- Front of the House: 06. Understanding the Menu: What's for Dinner? • Front of the House: 07. Understanding the Menu: Writing Menu Descriptions
- Front of the House: 08. Understanding the Menu: What's on Tap?
- Front of the House: 09. Serving Guests: Taking Orders

- Bank Secrecy Act for Frontline Employees: 02. Filing Currency Transaction
- Bank Secrecy Act for Frontline Employees: 04. Customer Information
- Bank Secrecy Act for Managers: 01. Money Laundering Risk Factors

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- Front of the House: 10. Serving Guests: Table Service
- Front of the House: 11. Serving Guests: Time Management
- Front of the House: 12. Clearing the Table and Closing the Sale
- Front of the House: 13. Tips for Tipped Employees
- Good Manufacturing Practices in the Food Industry Part I
- · Good Manufacturing Practices in the Food Industry Part I (Spanish)
- Good Manufacturing Practices in the Food Industry Part II
- · Good Manufacturing Practices in the Food Industry Part II (Spanish)
- Government and Markets
- Government Project Management
- Government Transitions
- · Government's Place in the Market
- Handling Complaints in the Medical Profession
- Handling Customer Complaints
- Hazard Communication in Hospitality Environments
- Hazard Communication in Hospitality Environments (Spanish)
- Hiring for Small Businesses: Conducting the Interview
- · Hiring for Small Businesses: Posting the Job
- Housekeeping 01. Cleaning Guest Rooms
- Housekeeping O2. Cleaning Public Spaces
- Housekeeping 03. Working Safely with Ergonomics
- Housekeeping 04. Interacting with Customers
- How to Reduce Missed Medical Appointments
- Leadership in Government Agencies
- Marketing for Small Business: Marketing Plan
- Marketing for Small Business: Marketing Techniques
- Marketing for Small Business: Tracking Marketing Metrics
- Medical Records and Patient Information Distribution
- Moving to a Paperless Office
- Paralegal Ethics
- Paralegal Proofing
- Paralegal Roles from Pleading to Judgment
- Plain Language for Government
- Preventing Unlawful Harassment for Colleges and Universities: Faculty/Manager Edition
- Records Management in Government Agencies
- Research Skills and Strategies for Paralegals
- Resolving Government Customer Complaints on the Spot
- Retail Conflict Management: 02. Preparation and Scenarios
- Retail Conflict Management: 03. Phases of Escalation
- Retail Conflict Management: 04. De-Escalation
- Retail Conflict Management: 05. Maintaining Control
- Retailer Profitability Model for Retailers: 01. Introduction
- Retailer Profitability Model for Retailers: 02. Creating Revenue
- Retailer Profitability Model for Retailers: 03. Reducing Expenses
- Retailer Profitability Model for Vendors: 01. Introduction
- Retailer Profitability Model for Vendors: 02. Creating Revenue
- Retailer Profitability Model for Vendors: 03. Reducing Expenses
- Retailer Profitability Model for Vendors: 04. Frequency
- Retailer Profitability Model for Vendors: 05. Reach
- Retailer Profitability Model for Vendors: 06. Items per Customer
- Retailer Profitability Model for Vendors: 07. Price per Item
- Risk Management Basics: Decision Making
- Robbery Training: During a Robbery
- Robbery Training: Robbery Awareness
- Safe Lifting in Food Processing and Handling Environments

- Safety Orientation in Food Processing and Handling Environments
- Sales as an Owner
- · Self-Directed Work Teams in a Government Agency
- Selling Nondeposit Investment Products
- Signs of Check Fraud
- Small Business Benefits & Compensation: Fringe Benefits
- Small Business Benefits & Compensation: Optional Benefits
- Small Business Benefits & Compensation: Required Benefits
- Small Business Finance: Accounting Part 1
- Small Business Finance: Accounting Part 2
- Small Business Finance: Payroll
- Small Business HR Laws: For 100 or More Employees
- Small Business HR Laws: For 15 or More Employees
- Small Business HR Laws: For 20 or More Employees
- Small Business HR Laws: For 50 or More Employees
- Small Business HR Laws: For All Sizes of Businesses
- . Social Media in Government
- The Bank Bribery Act
- The Drent
- The Importance of Good Communication Skills
- The Power of Data in Government Agencies
- The Small Business Guide to Government Contracts
- Tourist Attractions: 01. Overview
- Tourist Attractions: 02. Serving the Guest
- Unlawful Harassment for Colleges: Non-Managerial Employee Version
- Valet: 01. Appearance and Professionalism
- Valet: 02. Parking Vehicles
- Valet: 03. Returning Vehicles
- Valet: 04. Safety Essentials
- Wearing Multiple Hats
- Working in Retail: How to Give Exceptional Service
- Working in Retail: How to Handle Feedback
- Working in Retail: How to Stay Positive with Customers
- Working in Retail: How to Upsell
- Working in Retail: Managing Retail Employees
- Working in Retail: Who is your Customer?: I Can't Find This
- Working in Retail: Who is your Customer?: I'm Just Looking
- Working in Retail: Who is your Customer?: I'm on a Mission
- Working in Retail: Who is your Customer?: I'm With My Kids. Please Hurry.
- Working in Retail: Who is your Customer?: I've Got a Coupon for That
- Working in Retail: Who is your Customer?: I've Got Time and Money
- Workplace Violence in Food Processing and Handling Environments

IT

- Amazon AWS EC2 Masterclass
- Amazon AWS QuickSight, Glue, Athena and S3 Fundamentals
- AWS Certified Big Data Specialty (Part 1 of 2)
- AWS Certified Big Data Specialty (Part 2 of 2)
- AWS Certified Cloud Practitioner (CLF-CO1)
- AWS Certified Developer Associate Part 1 of 2
 AWS Certified Developer Associate Part 2 of 2
- AWS Certified DevOps Engineer Professional Part 1 of 2
- AWS Certified DevOps Engineer Professional Part 2 of 2
- AWS Certified SysOps Administrator Associate Part 1 of 2
 AWS Certified SysOps Administrator Associate Part 2 of 2
- AWS SysOps Certification Bootcamp Exam SOA-CO1

- Become an Angular Developer in Five Minutes
- · Certified Cloud Security Officer
- Certified Digital Forensics Examiner
- Certified Information Security Manager (CISM) Part 1
- Certified Information Security Manager (CISM) Part 2
- Certified Professional Ethical Hacker
- Cisco CCNP Enterprise ENARSI (Exam 300-410)
- Cisco CCNP Enterprise ENCOR (350-401) Part 1 of 2
- Cisco CCNP Enterprise ENCOR (350-401) Part 2 of 2
- Cisco Certified Network Associate: 200-301 CCNA Part 1
- Cisco Certified Network Associate: 200-301 CCNA Part 2
- CISSP: Certified Information Systems Security Professional Part 1
- \bullet CISSP: Certified Information Systems Security Professional Part 2
- CISSP: Certified Information Systems Security Professional Part 3
- CISSP: Certified Information Systems Security Professional Part 4
- CISSP: Certified Information Systems Security Professional Part 5
- \bullet $\,$ Complete DevOps Engineer Course 2.0 Java and Kubernetes Part 1
- Complete DevOps Engineer Course 2.0 Java and Kubernetes Part 2
- Complete Ethical Hacking Course 2.0: Python and Kali Linux
- CompTIA A+ 220-1101
 CompTIA A+ 220-1102
- CompTIA CASP+ (CAS-004) (Part 1 of 2)
- CompTIA CASP+ (CAS-004) (Part 2 of 2)
- CompTIA Cloud+ (CVO-003) Part 1
- CompTIA Cloud+ (CVO-003) Part 2
- CompTIA CySA+ (CSO-002) Part 1
- CompTIA CySA+ (CSO-002) Part 2
- CompTIA Network+ (N10-008) Part 1
 CompTIA Network+ (N10-008) Part 2
- CompTIA Project+ (PKO-005) Part 1
- CompTIA Project+ (PKO-005) Part 2
- CompTIA Security+ (SY0-601) Part 1
- CompTIA Security+ (SY0-601) Part 2
- CyberSec First Responder: Threat Detection and Response Part 1
 CyberSec First Responder: Threat Detection and Response Part 2
- Cybersectifist kespolider: 11
- Cybersecurity: An Overview
- Cybersecurity: Email Best Practices
- Cybersecurity: Understanding Phishing
- Cybersecurity: Web Protection
- Defining Cybersecurity
- Developing SQL Data Models 70-768
 Developing SQL Databases 70-762
- DevOps Fundamentals With Agile
- Dynamic and Interactive web pages beginners JavaScript DOM
- Effective Network Security
- Fundamentals of Angular
- 1011
- GDPR Office 365 Readiness Course Part 2 of 2
- Google Sheets as JSON data source for JavaScript
- Hands-on with Windows Server 2019
- HTML5: Advanced
- HTML5. Rasic
- Intermediate and Advanced Java Programming
- Intro to Data Literacy: Lesson 1 Introduction
- Intro to Data Literacy: Lesson 10 Data Analytics Roles
- Intro to Data Literacy: Lesson 2 Hello Analytics!



- Intro to Data Literacy: Lesson 3 Common Analytics Methodologies
- Intro to Data Literacy: Lesson 4 Introduction to BADIR and Critical
- Intro to Data Literacy: Lesson 5 BADIR Business Question Framework
- Intro to Data Literacy: Lesson 6 BADIR Analysis Plan Step
- Intro to Data Literacy: Lesson 7 BADIR Data Collection
- Intro to Data Literacy: Lesson 8 BADIR Derive Insights
- Intro to Data Literacy: Lesson 9 BADIR Recommendations
- Java Programming For Complete Beginners Using Eclipse IDE
- JavaScript Fundamentals
- Microsoft 70-410: Installing and Configuring Windows Server 2012 R2
- Microsoft 70-412: Configuring Advanced Windows Server 2012 Services
- Microsoft 70-412: Configuring Advanced Windows Server 2012 Services R2 Part 2
- Microsoft Azure Administrator (AZ-104) Part 1 of 3
- Microsoft Azure Administrator (AZ-104) Part 2 of 3
- Microsoft Azure Administrator (AZ-104) Part 3 of 3
- Microsoft Azure Fundamentals (AZ-900)
- Microsoft Azure Security Technologies (AZ-500) (Part 1 of 3)
- Microsoft Azure Security Technologies (AZ-500) (Part 2 of 3)
- Microsoft Azure Security Technologies (AZ-500) (Part 3 of 3)
- Microsoft® SharePoint® Designer 2007 Advanced
- Microsoft® SharePoint® Designer 2007 Basic
- Microsoft® SharePoint® Foundation 2010 Advanced
- Microsoft® SharePoint® Foundation 2010 Basic
- Provisioning SQL Databases 70-765
- Python Fundamentals
- Python: Essential Course for Absolute Beginners
- SQL for Non-Technical Users: Lesson 1 Introduction
- SQL for Non-Technical Users: Lesson 10 Using GROUP BY and HAVING
- SQL for Non-Technical Users: Lesson 11 Writing Subqueries
- SQL for Non-Technical Users: Lesson 2 Fundamentals and Terminology
- SQL for Non-Technical Users: Lesson 3 Creating a Simple Query
- SQL for Non-Technical Users: Lesson 4 Cleaning Query Results
- SQL for Non-Technical Users: Lesson 5 Using the WHERE Clause
- SQL for Non-Technical Users: Lesson 6 Querying Multiple Tables
- SQL for Non-Technical Users: Lesson 7 Using Outer Joins
- SQL for Non-Technical Users: Lesson 8 Working with Functions Part I
- SQL for Non-Technical Users: Lesson 9 Working with Functions Part II
- **Management & Leadership**
- "You're Wrong!"
- 100 Ways to Motivate Others
- 20 Reproducible Assessment Instruments for the New Work Culture
- 25 Role Plays for Interview Training
- · 4 Ways to Lead With Integrity
- 5 Excuses Managers Make to Avoid Terminating a Problem Employee
- 5 Steps to an Employee Training and Engagement Plan
- 8 Steps to Effective One on Ones
- 8 Steps to Effective Team Meetings
- A Coach's Guide to Embracing Leadership Styles
- A Coach's Guide to Embracing Leadership Styles (French)
- A Coach's Guide to Embracing Leadership Styles (French-Canadian)
- · A Coach's Guide to Embracing Leadership Styles (Spanish)
- A Coach's Guide to Feedback
- A Coach's Guide to Feedback (French)

- A Coach's Guide to Feedback (French-Canadian)
- A Coach's Guide to Feedback (Spanish)
- A Manager's Guide to Virtual Teams
- A Manager's Overview of the Family Medical Leave Act
- Accountability: 1 Simple Technique to Provide Useful Feedback
- Accountability: 3-Step Formula to Setting Clear Expectations
- Accountability: 4 Barriers to Building a Culture of Accountability
- Accountability: Ask Better Questions Get Better Answers
- Accountability: The Secret to Help Your Team Get Better Faster
- Accountability: Turn Your Team Into Problem Solvers
- Accountability: What is Accountability?
- Accountability: What to Do When a Team Member Misses the Mark
- Adapting Your Coaching Style
- Adapting Your Coaching Style (French)
- Adapting Your Coaching Style (French-Canadian)
- Adapting Your Coaching Style (Spanish)
- Adapting Your Coaching Style for Different Personalities
- Agility and Flexibility
- An Introduction to Coaching
- An Introduction to Coaching (French)
- An Introduction to Coaching (French-Canadian)
- An Introduction to Coaching (Spanish)
- An Introduction to Effective Leadership
- An Introduction to Effective Leadership (French)
- An Introduction to Effective Leadership (French-Canadian)
- An Introduction to Effective Leadership (Spanish)
- · Analyzing Employee Performance: Introduction to the Can Do, Will Do Grid
- Analyzing Employee Performance: Utilizing the Can Do, Will Do Grid
- Are You a Micromanager?
- Assertive Communication Skills for Managers
- Be an Interview Superstar
- Become a Followable Leader Final Exam
- **Budget Management**
- **Building an Effective Leadership Team**
- **Building More Effective Organizations**
- **Building Profit Through Building People**
- Building Stakeholders Relations and CSR
- **Building Strategic Alliances**
- Building Teamwork One Individual at a Time
- Change Management: After the Announcement (French)
- · Change Management: After the Announcement (French-Canadian)
- · Change Management: After the Announcement (Spanish)
- · Change Management: An Introduction (French)
- Change Management: An Introduction (French-Canadian)
- · Change Management: An Introduction (Spanish)
- Change Management: Analysis (French)
- · Change Management: Analysis (French-Canadian)
- Change Management: Analysis (Spanish)
- Change Management: Analyzing and Reinforcing Change Efforts
- Change Management: Communicating the Change
- Change Management: Creating a Change Management Plan
- Change Management: Creating Employee Excitement (French)
- Change Management: Creating Employee Excitement (French-Canadian) • Change Management: Creating Employee Excitement (Spanish)
- Change Management: Developing a Change Management Team
- Change Management: Implementing the Change

- · Change Management: Making the Announcement (French)
- Change Management: Making the Announcement (French-Canadian)
- Change Management: Making the Announcement (Spanish)
- Change Management: Preparing for Change (French)
- Change Management: Preparing for Change (French-Canadian)
- Change Management: Preparing for Change (Spanish)
- Change Management: The Phases of Change (French)

- Change Management: Working Through the Change (French-Canadian)
- Change Management: Working Through the Change (Spanish)
- Character 01. Management is All About Character
- Character 02. Developing Your Character
- Choosing the Right CRM Software

- · Coaching High Achievers
- Coaching Skills: Introduction to Coaching Skills
- Coaching Skills: The Captain
- Coaching Skills: The Everyday Player
- Coaching Skills: The Key Player
- · Coaching Skills: The Rookie
- Coaching with a Process (French-Canadian)
- Coaching with a Process (Spanish)
- Conducting a Performance Review with a Poor Performer
- Conducting a Performance Review with a Poor Performer (French)
- · Conducting a Performance Review with a Poor Performer (French-
- Conducting a Performance Review with a Poor Performer (Spanish)
- Conflict Management: 01. The Realities of Conflict Management
- Conflict Management: 03. The EASY Conflict Management Process
- Conflict Resolution in Industrial Facilities (Spanish)
- Conflict Resolution in the Office
- · Connecting with Remote Employees
- Connections
- Considering Part-Time and Job Sharing for Your Team
- Controlling Disruptive People
- Corporate Social Responsibility
- Creative Ways to Reward and Motivate Employees
- Crisis Management: 01. Creating a Crisis Management Plan
- · Crisis Management: 02. Preparing for Crises
- Crisis Management: 03. Responding to Natural Disasters
- Crisis Management: 04. Responding to Emergencies
- Crisis Management: 06. Media Inquiries During a Crisis

- Change Management: The Phases of Change (French-Canadian)
- Change Management: The Phases of Change (Spanish)
- Change Management: Understanding the Change Curve
- Change Management: Working Through the Change (French)

- Coaching Basics
- Coaching for Better Performance
- Coaching Skills: Beyond Basic Supervision
- Coaching Skills: The Coaching Conversation

- Coaching with a Process
- Coaching with a Process (French)
- **Concerned Conversations**

- Conflict Management: 02. Maintaining Self-Control
- Conflict Resolution in Industrial Facilities
- Conflict Resolution in the Office (Spanish)
- Contingency Planning Worksheet
- Crisis Management: 05. Business Continuity During a Crisis



- Crisis Management: 07. Brand Management During a Crisis
- Criticism & Discipline Skills for Managers and Supervisors
- Delegation: Delegation Audit (Apply It Tool)
- Delegation: Eight Obstacles to Delegation (Interactive Infographic)
- Delegation: Introduction to Delegation
- Delegation: Making Sure the Work Gets Done
- Delegation: Preparing Your Team for Delegation
- Delegation: Task Assignment Checklist (pdf/word job aid)
- Delegation: The Five-Step Delegation Process
- Delivering Critical Feedback
- Developing a Learning Culture
- Developing Remote Employees
- Developing Tact
- Documenting Performance: Documentation Do's and Don'ts
- Documenting Performance: Legal Issues of Documenting Performance
- Documenting Performance: Tips to Make Performance Reviews a Breeze
- Doing More With Less
- Effective Communication for Remote Workers
- Effective Delegation Skills
- Effective Emergency Management & Disaster Planning
- Effective Feedback
- Effective Negotiation Tactics for Supervisors
- Effectively Challenge the Status Quo
- Eight Roles of Today's Leader
- Elite!
- Empathy as a Leader
- Employee Discipline for Managers and Supervisors
- Employee Motivation: Identifying and Addressing Demotivated Employees
- Employee Motivation: Managing Motivational Factors within Your Teams
- Employee Motivation: Managing Motivational Factors within Yourself
- Employee Motivation: Understanding Motivational Needs
- · Employee Recognition
- Employee Retention and Turnover: Reducing Employee Turnover
- Employee Retention and Turnover: The Cost of Employee Turnover
- Employee Retention and Turnover: Why Are Our Best People Leaving?
- Ethics and Code of Conduct
- Facilities Management
- Feedback That Works
- · Fighting for Your Team
- Finding a Mentor Like You
- · Fix That Bad Attitude
- Flexing Your Coaching Approach
- Four Things All New Supervisors Must Remember: E.X.A.L.T.
- Four Things All New Supervisors Must Remember: L.E.A.R.N.
- Four Things All New Supervisors Must Remember: S.H.A.K.E.
- Four Things All New Supervisors Must Remember: S.U.P.E.R.
- Fred Prvor on Leadership
- · Giving Feedback
- Going from Coworker to Boss
- Going From Coworker to Boss (French)
- Going From Coworker to Boss (French-Canadian)
- Going From Coworker to Boss (Spanish)
- Helping Employees Use Their Time Wisely
- . Helping Others Solve Problems
- Hiring Remote Employees

- Hiring Team Players
- How to Apologize: 01. The Process
- How to Apologize: 02. The Audience
- How to Avoid the Most Common Mistakes New Managers Make
- How To Be a Socially Responsible Company
- How to Be Assertive Not Aggressive
- How to Become a Mindful Leader
- How to Break Rad News
- . How to Ruild Resilience
- How to Deal with Employee Complaints and Concerns
- How to Handle the Management Problems of a Technical Specialist
- How to Manage, Train and Motivate the Change-Resistant Employee
- How to Overcome Disruptive Workstyle Differences
- . How to Prevent Quiet Quitting
- How to Read, Interpret and Troubleshoot Contracts
- How to Supervise Off-Site Employees
- How to Understand and Administer a Budget
- Impedership
- Influencing
- **Inheriting Underperformers**
- Intellectual Property
- Internal Transfers
- Intro to Quality Assurance and Quality Control
- Introduction to Authentic Leadership
- Introduction to Intentional Leadership
- Introduction to Managing Remote Employees
- Introduction to Servant-Based Leadership
- Introduction to VUCA Framework
- Introverts and Extroverts: Introduction to Introverts and Extroverts
- Introverts and Extroverts: Managing Extroverts
- Introverts and Extroverts: Managing Introverts
- ISO 14000
- ISO 9000
- It's Okay Not to Know
- Knowledge Transfer: Barriers to Knowledge Transfer
- Knowledge Transfer: Implementing Knowledge Transfer
- Knowledge Transfer: Why Knowledge Transfer
- Leaders Working with Leaders: Building Your Team
- · Leaders Working with Leaders: Building Your Team (French-Canadian)
- · Leadership and Power: Honing Your Power
- Leadership and Power: The Bases of Power
- Leadership and Power: Using Your Power in Your Community
- Leadership Fundamentals: Becoming a Followable Leader
- Leadership Fundamentals: Characteristics of a Leader
- Leadership Fundamentals: Empowering Others
- Leadership Fundamentals: How to Inspire as a Leader
- Leadership Fundamentals: The Leadership Toolkit

- Leadership Self-Assessment: Communication
- Leadership Self-Assessment: Do You Promote A Positive Work
- Leadership Self-Assessment: Innovation
- · Leadership Self-Assessment: Integrity
- Leadership Self-Assessment: Listening
- Leadership Self-Assessment: Motivational Leadership
- Leadership Self-Assessment: Trust
- Leadership Self-Assessment: What's Your Leadership Quotient?
- Leadership Self-Assessment: What's Your Leadership Style?
- Leading a High-Performance Team
- · Leading a Team: 01. Leading a Team
- Leading a Team: 02. Team Building and the Tuckman Model
- · Leading With Authenticity: Becoming an Authentic Leader
- · Leading With Authenticity: What Is Authentic Leadership?
- Learn to Lead: Coaching to Promote Performance
- · Learn to Lead: Collaboration The Key to Successful Solutions
- Learn to Lead: Creative Collaborating
- Learn to Lead: How to Lead When Things Go Sideways
- · Learn to Lead: Motivation Mission
- Learn to Lead: Three Tips for Motivating Leadership
- · Learn to Lead: You Got This! Make Decisions With Confidence
- Learning to Lead
- Learning to Lead Final Exam
- Leveraging AI for Effective Leadership Development
- Liven Up Your Culture
- Logistics Operations and Management
- · Love 'em or Lose 'em
- Lunch and Learn: Active Listening
- Lunch and Learn: Analyzing Team Goals
- Lunch and Learn: Assertive Communications Practice
- Lunch and Learn: Building Team Identity and Commitment
- Lunch and Learn: Creative Thinking
- Lunch and Learn: Diffusing Defensive Behavior
- Lunch and Learn: Evaluating Norms
- Lunch and Learn: Feedback Coaching
- Lunch and Learn: Individual and Team Impact
- Lunch and Learn: Leadership Communication
- Lunch and Learn: Office Staff Check-In
- Lunch and Learn: Promoting Positive Emotions
- Lunch and Learn: Providing Feedback
- Lunch and Learn: Refining Budget Processes
- Lunch and Learn: Stimulating Group Creativity
- · Lunch and Learn: Team Power
- · Lunch and Learn: Working Styles and Goal Alignment · Making Employees Feel Heard
- Manage Diversity and Grow (French) • Manage Diversity and Grow (French-Canadian)
- Manage Diversity and Grow (Spanish)
- Managers as Mentors Manager's Guide to Employee Performance Improvement
- Manager's Guide to the Americans with Disabilities Act
- Manager's Toolbox: Background Checks
- Manager's Toolbox: Battling a Toxic Environment (French)
- Manager's Toolbox: Battling a Toxic Environment (French-Canadian)
- Manager's Toolbox: Battling a Toxic Environment (Spanish)

- How to Bargain Better with Vendors and Suppliers

- How to Supervise Bad Attitudes & Negative Behaviors

- Introduction to Business Psychology

- Introduction to Working Remotely

- · Leader's Toolbox: The Change Environment
- Leaders Working with Leaders: Building Your Team (French)
- Leaders Working with Leaders: Building Your Team (Spanish)

- Leadership Fundamentals: Developing Yourself
- Leadership Fundamentals: Listening as a Leader

- Manager's Toolbox: Building an Engaged Organization
- · Manager's Toolbox: Building an Engaged Team (French)
- Manager's Toolbox: Building an Engaged Team (French-Canadian)
- Manager's Toolbox: Building an Engaged Team (Spanish)
- Manager's Toolbox: Employee Termination Checklist
- Manager's Toolbox: Interviewing Checklist
- Manager's Toolbox: Modeling Engagement Behaviors (French)
- Manager's Toolbox: Modeling Engagement Behaviors (French-Canadian)
- Manager's Toolbox: Modeling Engagement Behaviors (Spanish)
- Manager's Toolbox: The Power of Positive Language (French)
- Manager's Toolbox: The Power of Positive Language (French-Canadian)
- Manager's Toolbox: The Power of Positive Language (Spanish)
- Manager's Toolbox: Time Management and Your Team
- Manager's Toolbox: Time Management and Your Team (French)
- Manager's Toolbox: Time Management and Your Team (French-Canadian)
- Manager's Toolbox: Time Management and Your Team (Spanish)
- Manager's Toolbox: Understanding Employee Privacy
- · Managers, Not MBAs
- Managing a Hybrid Team: Managing a Hybrid Workforce
- Managing a Hybrid Team: Managing Culture in a Hybrid Team
- Managing a Hybrid Team: Team Building for a Hybrid Team
- Managing a Hybrid Team: Tools for a Hybrid Workforce
- Managing Challenging Clients
- Managing Conflict: A Collaborative Approach
- · Managing for Accountability
- Managing for Engagement: Creating Engagement
- Managing for Engagement: Engagement Matters
- Managing for the Grapevine
- Managing Interns
- Managing Knock Your Socks off Service
- · Managing Negativity
- Managing People in a Downturn
- Managing People Offsite
- Managing Prejudice Within Your Team
- Managing Remote Employees
- Managing Risk: Decision Making
- Managing Up: The Art of Managing Your Manager
- Matrix Organization Structures
- · Maximizing Employee Performance
- Meal & Rest Break Training: CA Manager & Supervisors
- Measuring for Success
- Mediating Employee Conflict
- Meeting the Delegation Challenge
- Mentoring: Creating a Successful Mentoring Relationship
- Mentoring: How to Create a Mentoring Program
- Mentoring: How to Match Mentors and Mentees
- Mentoring: Making a Mentoring Agreement
- Mentoring: Mentoring Meeting Guidelines
- · Mentoring: The What and the Why
- Mentoring: What is a Mentoring Program
- Mission, Vision and Values: 01. Mission Statements
- Mission, Vision, and Values: 02. Vision Statements
- Mission, Vision, and Values: 03. Value Statements
- Motivating and Retaining the Teenage Worker
- Motivation
- Moving from Technical Professional to Manager

- New Manager Starter Kit: Lesson 1 Exploring the New Manager Skill Set
- New Manager Starter Kit: Lesson 2 Setting SMART Goals
- New Manager Starter Kit: Lesson 3 Understanding Leadership and Power
- New Manager Starter Kit: Lesson 4 Five Best Practices: Model the Way
- New Manager Starter Kit: Lesson 5 Five Best Practices: Inspire a Shared Vision
- New Manager Starter Kit: Lesson 6 Five Best Practices: Challenge the Process
- New Manager Starter Kit: Lesson 7 Five Best Practices: Enable Others to Act
- ' New Manager Starter Kit: Lesson 8 Five Best Practices: Encourage the Heart
- No Magic Bullet
- On Selecting, Developing and Managing Talent
- Onboarding Remote Employees
- Operations Rules
- Organizational Behavior
- Organizational Communication
- Organizational Dysfunction: Eight Signs of a Dysfunctional Organization
- Organizational Dysfunction: Fixing the Dysfunction
- Organizational Learning
- Organizational Skills
- Overcoming Resistance
- · People People
- Performance Gaps: A Diagram for Success: Find the Right Solution to Improve Performance
- Performance Gaps: Got Gaps? Discover the Real Reason for Performance Gaps
- Performance Gaps: Setting Clear Expectations: What You Say & What They Hear
- Performance Gaps: Solve Performance Gaps: When They Can't Do It
- Performance Gaps: Solve Performance Gaps: When They Won't Do It
- Performance Gaps: Test Your Skills: Tackle Performance Gaps Head-On
- Performance Gaps: Uncover What You Don't Know About Your Team's Performance Gaps
- Performance Intervention Maps
- Performance Reviews with Less Stress and Better Results
- Performance Reviews: 7 Steps to Prepare
- PMI Organizational Change Management
- Positioned
- Powerful Listening Skills
- Practice: Conducting Performance Appraisals
- Practice: Leading With Integrity
- Preparing for Your PCI Audit
- Preventing Unlawful Workplace Harassment in Federal Agencies -Manager Edition
- Problem Solving With Your Team
- Product Management and Development
- Productive Performance Appraisals
- Productivity Through Praise
- Progressive Discipline
- Project Management for Non-Project Managers
- Proper Introductions: Virtual Introductions
- Providing Feedback
- Put the Moose on the Table
- Put Your Business on Autopilot
- Qualitative Data Collection

- Quality: Criteria
- Quality: Introduction
- Quality: Roadblocks
- · Quality: Terms
- · Quality: What It Costs
- · Quality: Why It Matters
- Resource: Clarifying Assignment Understanding
- Resource: Habits of Highly Effective Coaches
- Resource: Leadership Habits That Inspire and Improve Performance
- Resource: Organizational Perception Survey
- Resource: Overcoming Actions That Demotivate Teams
- Resource: Performance Improvement Plan Template
- Resource: Plotting Team Performance
- Resource: Team Member Needs Assessment
- Resource: Work Environment Checklist
- Retail Conflict Management: 01. Why Retail Conflict Management?
- Retaining Your Best People
- Return on Investment (ROI) Basics
- n· I
- Risk Management Basics: Creating a Healthy Risk Culture
- Risk Management Basics: Defining Hazards, Risks, and Loss
- Risk Management Basics: Embedding Risk Management Process
- Risk Management Basics: Employee Health
- Risk Management Basics: Financial Basics
- Risk Management Basics: Identifying Risks
- Risk Management Basics: Preventative Maintenance
- Risk Management Basics: Reputation Management
- Risk Management Basics: Risk Assessment
- Risk Management Basics: Risk Management Techniques
- Risk Management Basics: Safety
- Risk Management Basics: Violence Awareness
- ROI at Work
- Self-Assessment: Leadership Quotient
- Self-Assessment: What's Your Conflict Management Style?
- Sense and Respond
- Service is Front Stage
- Six Sigma: Six Sigma and Kaizen
- Six Sigma: Six Sigma and Lean
- Six Sigma: Six Sigma Basics
- Six Sigma: Six Sigma Belts and Certifications
- 2 SIX Sigma: SIX Sigma Bells and Certification
- Six Sigma: Six Sigma Industry Applications
 Six Sigma: Six Sigma Tools
- Six Ways to Achieve Personal Excellence As A Leader
- Six Wrong Ways to Manage
- Six Wrong Wa
 SMART Goals
- Solving the Compensation Puzzle
- Staffing to Support Business Strategy
- Staving Positive
- Stop Doing and Start Managing
- Strategic Customer Management
- Strategic Planning: A Definition
- Strategic Problem Solving for Better Decision Making
 Strategic Staffing
- Stronger Together: Delegation & Task Management: Lesson 1 -Understanding Delegation



- Stronger Together: Delegation & Task Management: Lesson 2 Qualities
 of a Good Delegator
- Stronger Together: Delegation & Task Management: Lesson 3 Developing
 Plan
- Stronger Together: Delegation & Task Management: Lesson 4 Honing Your Skills
- Stronger Together: Delegation & Task Management: Lesson 5 Seeking
 Cooperation
- Stronger Together: Delegation & Task Management: Lesson 6 Enabling
 Your Team
- Stronger Together: Delegation & Task Management: Lesson 7 Managing Tasks
- Structures for Strategy
- Success for Hire
- Success Principles for Leaders
- Successful Customer Care in a Week
- Successful Delegation
- Succession Planning: Creating a HiPo Policy
- Succession Planning: Retaining and Developing HiPos
- Succession Planning: The Importance of Succession Planning
- Succession Planning: What is a HiPo?
- Supervising a Narcissist
- Supervising Remote Employees
- Supervisor's Passport to Success
- Supply Chain Management: Inventory Control
- Supply Chain Management: Inventory Management
- Supply Chain Management: Inventory Management Strategies
- Supply Chain Management: Logistics
- Supply Chain Management: Supply Chain Transparency
- Supply Chain Management: The Role of Supply Chain
- Survive the 10 Toughest Conversations Every Supervisor Dreads
- Taking a Stand
- Talent Leadership
- Team Activity: Behavioral Styles
- Team Activity: Generationally Diverse Teams
- Team Activity: Ideal Working Environment
- Team Activity: Navigating Change
- Team Builder: Team Accountability
- Team Building Essentials: 7 C's of Creating a High-Performing Team
- Team Building Essentials: Dealing with Dysfunction
- Team Building Essentials: Developing a Positive Team Culture
- Team Building Essentials: Enforcing Team Expectations
- Team Building Essentials: Putting Your Team Members First
- Team Building Essentials: Putting four Team Members Firs
- Team Building Essentials: The 4 DISC Styles
- Team Building Essentials: The 4 Stages of Team Development
- Team Building Essentials: Understanding the Players
- Team Building: 01. What is Team Building?
- Team Building: 02. Types of Teams
- Team Building: 03. Effective Team Members
- Team Building: 04. Team Development and the Tuckman Model
- \bullet Team Building: 05. Characteristics of a Successful Team
- Team Building: 06. Teams in Crisis Situations
- Teams that Work
- Telework: How to Telecommute Successfully
- The Age of Productivity
- THE Answer for Business Success
- The Cultural Fit Factor

- The Daily You
- The Executive Guide to Integrated Talent Management
- The Facility Manager's Handbook
- The Golden Crossroads
- The Hidden Drivers of Success
- The Leader as a Coach: Improving Your Coaching Skills
- The Leader as a Coach: Introduction to Coaching
- The Leader as a Coach: The ACHIEVE Model
- The Lender as a Coach. The CIGAR Model
- The Leader as a Coach: The CLEAR Model
- The Leader as a Coach: The FUEL Model
- The Leader as a Coach: The GROW Model
- The Lender as a Coach. The OSCAR Model
- The Leader as a Coach: The STEPPPA Model
- The Leader as a Coach: The STRIDE Model
- The Leadership Ladder
- The Lean Office
- The Manager's Role in Reducing Employee Turnover
- The Network is Your Customer
- The Performance Engagement Model
- The Productivity Tip System
- The Road to Audacity
- The Rules of Attraction
- The Secret to Employee Motivation
- The Truth About Conflict
- The Virtual World of Work
- The Why Behind Poor Performance
- Thomas-Kilmann Conflict Resolution
- Tips for Effective Delegation
- Transformational Leadership: Creating Focus During Change
- Transformational Leadership: Dealing With Resistance
- Transformational Leadership: Transforming the Organization
- Transitioning from Peer to Boss: Assigning Work to Former Employees
- Transitioning from Peer to Boss: Balancing Team and Organizational Needs
- Transitioning from Peer to Boss: Building a New Peer Network
- Transitioning from Peer to Boss: Developing a Management Perspective
- Transitioning from Peer to Boss: Developing Your Management Style
- Transitioning from Peer to Boss: Having Difficult Conversations with Former Peers
- Transitioning from Peer to Boss: Managing Former Peer Relationships
- Transitioning from Staff to Supervisor
- Transitioning from Staff to Supervisor
- Trusting Your Intuition
- Ultimate Basic Business Skills
- Understanding Power, Influence, and Leadership
- Understanding Power, Influence, and Leadership (French)
- Understanding Power, Influence, and Leadership (French-Canadian)
- Understanding Power, Influence, and Leadership (Spanish)
- Using Your Executive Coach
- Virtual Leadership: Handling IT Challenges in Virtual Work
- Virtual Leadership: Handling Personnel Challenges Virtually
- Virtual Leadership: Leading Remote Teams
- Virtual Leadership: Shifting the Productivity Mindset
- Virtual Leadership: The Virtual Daily Standup
- Virtual Leadership: Virtual All-Company Meetings and Town Halls
- Virtual Leadership: Virtual Team Building

- Wage & Hour Basics: CA Managers & Supervisors
- What Every Leader Needs
- What Every Leader Needs (French)
- What Every Leader Needs (French-Canadian)
- What Every Leader Needs (Spanish)
- · What Every Mentor Needs
- What It Takes to Manage
- What Makes a Leader?
- What Makes a Leader? (French)
- What Makes a Leader? (French-Canadian)
 What Makes a Leader? (Spanish)
- When Managers Rebel
- Work and People
- Work Habits for Remote Employees
- Workplace Harassment Prevention: Managers and Supervisor Edition
- Writing Performance Reviews
- You Get What You Expect From Employees
- Your Management Style

Marketina

- 49 Marketing Secrets (that Work) to Grow Sales
- Billion Dollar Branding
- Boosting Sales
- Brand Management: 01. Building Your Brand
- Brand Management: 02. Promoting Your Brand
- Brand Management: 03. Rebranding
- Brand Management: 04. Brand Statement
- Breaking Through
- Business Marketina Face to Face
- Conducting Competitor Research Online
- Determining Customer Needs
- Digital Marketing: 01. What is Digital Marketing?
- Digital Marketing: 02. Types of Digital Marketing
- Digital Marketing: UZ. Types of Dig
- Digital Marketing: 03. Social Media
- Digital Marketing: 04. SEO
- Digital Marketing: 05. Content Marketing
- Digital Marketing: 06. Email Marketing
- Digital Marketing: 07. Pay-per-click
- Digital Marketing: 08. Five Things Everyone Needs to Know
- Digital Marketing: 09. Driving Traffic to Your Website
- DO IT! Marketing
- Easy E-Newsletters
 Email Metrics 101
- Great Layout & Design: Tips, Tricks and the Latest Trends
- Great Legal Marketing
- Orear Legar Mair
- Grow Regardless
- Guerrilla Facebook® Marketing
 Guerrilla Marketing During Tough Times
- Guerrilla Marketing on the Front Lines
- How to Create a Social Media Flowchart
- Increasing Search Engine Optimization
 Lean but Agile
- Leveraging LinkedIn to Increase Sales
- Lunch and Learn: Content Platform Alignment
- Lunch and Learn: Writing Powerful Copy
- Marketing Essentials: 01. Understanding Marketing



- Marketing Essentials: 02. Types of Marketing
- Marketing Essentials: 03. Brand and Product Overview
- Marketing Essentials: 04. What Everyone Needs to Know
- Marketina Greatest Hits
- Marketing in the 21st Century and Beyond
- Marketing Plans
- Marketing Strategy: 01. What is a Marketing Strategy?
- Marketing Strategy: 02. Developing a Strategy
- Marketing Strategy: 03. B2B Marketing Strategy
- Marketing Strategy: 04. Defining Your Target Audience
- Marketing Strategy: 05. Measuring Your Marketing
- Marketing to Millennials
- Media Training: 04. Social Media
- Media Training: Handling Tough Media
- Media Training: Introduction to Media Training
- Media Training: Media Appearances
- Place Branding
- · Pricing Perspectives
- Public Relations Trends
- Public Relations: 01. Intro to PR
- Public Relations: N2 Press Releases
- Public Relations: 03. Dealing with the Media
- Public Relations: 04. How to Handle Bad Press
- Reverse Psychology Marketing
- Social Media for Employees: Getting a Job: Your Social Media Presence
- Social Media for Employees: Navigating Conflict on Social Media
- Social Media for Employees: Social Media Privacy Settings
- Social Media for Employees: Top 10 Social Media Etiquette Tips
- Social Media for Employees: Using Social Media at Work
- Social Media for Employees: Using Social Media to Enhance Your Career
- Social Media for Employees: What Are My Rights?
- Social Media for Managers: Crafting a Social Media Policy
- Social Media for Managers: Engaging With Employees on Social Media
- Social Media for Managers: Getting Employees Involved in Social Media Marketing
- Social Media for Managers: Using Social Media for Hiring
- Social Media for Managers: Using Social Media for Talent Recruitment
- Strategic Marketing Planning for the Small to Medium-Sized Business
- Successful Email Marketing
- Successful Marketing
- The Brand Glossary
- The Mobile Marketing Handbook
- The New Rules of Green Marketing
- The Secrets of Successful Blogs
- Understanding the Media Part 1
- ullet Understanding the Media Part 2
- Understanding the Media Part 3
- Understanding the Media Part 4
- Write Powerful Copy for the Web and More

OSHA & Workplace Safety

- 5 Common Safety Hazards in the Office Infographic
- 7 Safety Habits That Could Save Your Life
- A Manager's Guide to Safety in the Workplace
- Accident Investigation
- Accident Investigation (Spanish)

- Accidental Release Measures and Spill Cleanup Procedures
- · Active Shooter: Surviving an Attack
- Active Shooter: Surviving an Attack (Spanish)
- Aerial Lift Safety
- Aggressive Driving
- Arc Flash
- Arc Flash (Spanish)
- Asbestos Awareness
- Asbestos Awareness (Spanish)
- Asbestos Safety 101Back Injury Prevention
- Back Safety
- Back Safety in Construction Environments
- Back Safety in Transportation and Warehouse Environments
- Back Smarts: 03. Lifting and Lowering
- Bad Weather Driving
- Bloodborne Pathogens and Personal Protective Equipment (PPE)
- Bloodborne Pathogens in Commercial and Industrial Facilities
- Bloodborne Pathogens in Commercial and Industrial Facilities (Spanish)
- Bloodborne Pathogens in First Response Environments
- Bloodborne Pathogens in First Response Environments (Spanish)
- Bloodborne Pathogens in Healthcare Facilities
- Bloodborne Pathogens in Healthcare Facilities (Spanish)
- Bloodborne Pathogens: Bloodborne Pathogens for Employees
- Bloodborne Pathogens: Bloodborne Pathogens for Employers
- Box Cutter Safety
- Caught-In/Between Hazards in Construction Environments
- Caught-In/Between Hazards in Construction Environments (Spanish)
- Chainsaw Safety: Making the Cut
- Chainsaw Safety: Types of Chainsaws and Safety Precautions
- Cold Stress
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- Voting Essentials: Registering to Vote
- Voting Essentials: Single Issue Voting
- Voting Essentials: Voting for President
- Voting Essentials: Why Should I Vote?
- Voting Essentials: Your Voting Rights
- Water Conservation
- When To Let It Go
- When Your Head Isn't in Work Anymore
- When Your Peer Becomes Your Boss: Adjust to the New Dynamic
- When Your Peer Becomes Your Boss: Capitalize on the Transition
- When Your Peer Becomes Your Boss: Offer Support and Assistance
- When Your Peer Becomes Your Boss: Provide Upwards Feedback
- Work Hacks: 5 Hacks for Workplace Sanity Work Hacks: 5 Hacks to a Clean and Comfortable Space
- Work Hacks: 6 Hacks to Controlling Your Inbox
- Work Hacks: 7 Hacks for Office Productivity
- Work Hacks: 7 Hacks to Maintain Work/Home Balance
- Work Hacks: Go Green
- Working for a Workaholic
- Working in Adversarial Relationships
- Workplace Friendships
- Workplace Life Jacket: 7 Tips to Improve Your Work-Life Balance (French)
- Workplace Life Jacket: 7 Tips to Improve Your Work-Life Balance (French-(anadian)
- Workplace Life Jacket: 7 Tips to Improve Your Work-Life Balance (Spanish)
- Workplace Life Jacket: 8 Tips to Control Your Email (French)
- Workplace Life Jacket: 8 Tips to Control Your Email (French-Canadian)
- Workplace Life Jacket: 8 Tips to Control Your Email (Spanish)
- Workplace Life Jacket: Tips for an Organized Workspace (French) • Workplace Life Jacket: Tips for an Organized Workspace (French-Canadian)
- Workplace Life Jacket: Tips for an Organized Workspace (Spanish)
- Workplace Life Jacket: Tips to Increase Productivity (French)
- Workplace Life Jacket: Tips to Increase Productivity (French-Canadian)
- Workplace Life Jacket: Tips to Increase Productivity (Spanish)
- Workplace Life Jacket: Tips to Remain Sane (French)
- Workplace Life Jacket: Tips to Remain Sane (French-Canadian)
- · Workplace Life Jacket: Tips to Remain Sane (Spanish)
- You Are What You Eat: Brain Food You Are What You Eat: Meal Planning
- You Are What You Eat: Reading Food Labels
- You Are What You Eat: You Are What You Eat
- Your Importance in the Organization
- Your Moving Abroad Checklist: 01. Research Your Moving Abroad Checklist: 02. Finding a Place to Stay
- Your Moving Abroad Checklist: 03. Paperwork
- Your Moving Abroad Checklist: 04. Money • Your Moving Abroad Checklist: 05. Packing
- Your Moving Abroad Checklist: 06. Health



- Your Moving Abroad Checklist: 08. Moving Your Family Abroad
- Your Moving Abroad Checklist: 09. Culture Shock
- Zip! Tips

Product Management

Critical Path Method Basics

Project Management

- 10 Steps to Successful Project Management
- Agile Methodology for Project Management
- Agile Project Management
- · Agile Roles Product Owner
- Agile SCRUM Master
- Building A Performance Driven Agile Team
- · Creating Project Schedules: Building a Gantt Chart
- Creating Project Schedules: Determine Task Sequence
- · Creating Project Schedules: Estimating Task Length
- Creating Project Schedules: Identify Tasks: Create a Work Breakdown
- Creating Project Schedules: Introduction to Project Scheduling
- Creating Project Schedules: Project Scheduling Software
- Creating Project Schedules: Project Scheduling Toolbox
- Effective Time Management: Eisenhower Matrix Basics
- Effective Time Management: Iceberg Method Basics
- Fundamentals of Project Management
- Gantt Chart Basics
- Improve Your Project Management
- Leading Your Agile Team and Project
- Lean Business Process Management Change Skills
- Lean Six Sigma Yellow Belt
- Lunch and Learn: Managing Constraints
- Lunch and Learn: Project Health Assessment
- · Money for the Cause
- OKRs: Objectives and Key Results
- PMP® Certification: Project Management Basics
- Pragmatic Project Management
- Project Definition Questions Quick Reference
- Project Evaluation Questions Quick Reference
- Project Management Essentials
- Project Management for Small Business
- Project Management for Small Projects
- Project Management Fundamentals
- · Project Management Overview
- Project Management Professional Prep 2021 Part 1 of 3
- Project Management Professional Prep 2021 Part 2 of 3
- Project Management Professional Prep 2021 Part 3 of 3
- Project Management, Planning, and Control
- Project Management: 01. What is a Project?
- Project Management: 02. Project Charter
- Project Management: 03. Timelines
- Project Management: 04. Negotiating
- Project Management: 05. Communicating
- Project Management: 06. Measuring and Tracking
- Project Management: 07. Handling Change
- Project Management: 08. People Problems
- Project Management: 09. Completing the Project
- Project Management: Advanced, 2nd Edition

- Project Management: Basic, 2nd Edition
- Project Management: Intermediate, 2nd Edition
- Project Planning: Transition From Waterfall To Agile-Scrum
- Project Teams
- Resource: Project Risk Matrix
- Scrum Framework Rasics
- Setting Priorities
- Stress-Free Event Planning
- Successful Project Management in a Week
- Taking Control of Projects and Priorities
- The 77 Deadly Sins of Project Management
- The AMA Handbook of Project Management
- The Myth of Multitasking: Multitasking
- The Myth of Multitasking: Singletasking
- The Principles of Project Management
- The RACI Matrix: The RACI Matrix
- The RACI Matrix: Tips and Rules for the RACI Matrix
- Thinking on Purpose for Project Managers
- Waterfall Model Basics

Pryor+ Tutorials

- Pryor+ Tutorial for Users, How to Contact Customer Support (Spanish)
- Pryor+ Tutorial for Users, Learning Paths & Series (Spanish)
- Pryor+ Tutorial for Users, Log In Screen (Spanish)
- Pryor+ Tutorial for Users, Online and Live Account (Spanish)

- Avoid the Top Mistakes Sales Reps Make
- Building a Sales Process
- Building GREAT Sales Relationships
- · Characteristics of the Sale: Analytics and Metrics
- Characteristics of the Sale: Introduction to the Sales Cycle LINE
- Characteristics of the Sale: Key Account Selling Overview
- Characteristics of the Sale: Product Knowledge
- Characteristics of the Sale: Sales Cycle LINE A
- Characteristics of the Sale: Sales Cycle LINE B
- Closing the Sale
- Conquering Sales Objections
- Creating Effective Sales Proposals
- Creating Your Elevator Pitch
- Cross Selling
- Developing Your Territory: Building the Sales Plan
- **Developing Your Territory: Summarizing the Business Situation**
- Emotional Intelligence for Sales Success
- Establishing Credibility
- **Excellent Customer Service**
- Get Clients Nowl
- · Handling Objections: Doubt
- Handling Objections: Misunderstanding
- Handling Objections: True Negative
- How to Develop Your Sales Plan
- · Leading the Sales Force

- Lunch and Learn: Sales Transaction Procedures
- Managing Enterprise Accounts: Customer Lifetime Value
- Managing Enterprise Accounts: Finding Unmet Needs
- Managing Enterprise Accounts: Handling Objections
- Managing Enterprise Accounts: Introduction
- Managing Enterprise Accounts: No Push Close
- Managing Enterprise Accounts: No Push Selling® Managing Enterprise Accounts: Pre-Call Planning
- Managing Enterprise Accounts: Selling Benefits
- Managing Enterprise Accounts: The Five-Minute Debrief
- Managing Enterprise Accounts: Value Added Selling
- Modern Phone Sales Techniques
- Motivate Your Sales Team
- Negotiating: 01. Introduction to Negotiating
- Negotiating: 02. Framing
- Negotiating: 03. Styles
- Negotiating: 04. Identifying Leverage
- Negotiating: 05. Analyzing Upcoming Negotiations
- Negotiating: 06. Planning for Negotiations
- Negotiating: 07. The Negotiation Process
- Negotiating: 08. Reaching Agreement
- Negotiating: 09. Evaluating Your Performance
- Negotiating: 10. DISC Styles
- Negotiating: 11. Dealing with Strategies
- No, But, If
- Overview of Sales Methodologies
- ProActive Sales Management
- QuickSell
- Retailer Hot Buttons: Traffic
- Retailer Hot Buttons: Transaction Size
- Retailer Profitability Model for Retailers: 04. Frequency
- Retailer Profitability Model for Retailers: 07. Price Per Item
- Retailer Profitability Model for Retailers: Intro Frontline (Restaurant)
- Retailer Profitability Model for Retailers: Intro Frontline (Retail)
- Retailer Profitability Model: Part 1
- Retailer Profitability Model: Part 2
- Retailer Profitability Model: Part 3
- Sales 101: Appointment Making: Lesson 1 Introduction to Appointment
- Sales 101: Appointment Making: Lesson 2 Speaking to Decision Makers
- Sales 101: Appointment Making: Lesson 3 The Importance of Scripts • Sales 101: Appointment Making: Lesson 4 - The Appointment Making
- Sales 101: Objection Handling: Lesson 5 The Five Categories of Objection • Sales 101: Objection Handling: Lesson 6 - Repeat, Reassure, and Resume
- Sales 101: Objection Handling: Lesson 7 Turnarounds For Happy Now, Interested, and Too Busy
- Sales 101: Objection Handling: Lesson 8 Turnarounds For "Just Send Info"
- Sales 101: Objection Handling: Lesson 9 Turngrounds For Direct Statements/Questions
- Sales Communications: Internal Sales Communication
- Sales Communications: Writing Sales Proposals
- Sales Force Design for Strategic Advantage
- · Sales Forecasting for the Salesperson • Sales Forecasting Management
- Sales Prospecting: How to Get Past Gatekeepers

- · Getting Past the Gatekeeper
- Handling Objections: Indifference
- How Customers Want to Be Treated
- How to Leave Phone Voicemail that Get Returned



- Sales Prospecting: How to Leave Sales Voicemails
- Sales Prospecting: Sales Analytics and Metrics
- Sales Prospecting: Social Media Networking
- Sales Prospecting: The Flipped Sales Funnel
- Sales Prospecting: The Link Between Marketing and Sales
- Sales Prospecting: The Original Sales Funnel
- Sales Prospecting: The Sales Pipeline
- Sales Time Management
- · Sales: Attitude is Everything
- Sales: Attitude is Everything (French)
- Sales: Attitude is Everything (French-Canadian)
- Sales: Attitude is Everything (Spanish)
- Sales: Boost Your Selling Power
- Sales: Boost Your Selling Power (French)
- Sales: Boost Your Selling Power (French-Canadian)
- Sales: Boost Your Selling Power (Spanish)
- Sales: Create Sales Proposals
- Sales: Create Sales Proposals (French)
- Sales: Create Sales Proposals (French-Canadian)
- Sales: Create Sales Proposals (Spanish)
- Sales: Overcoming Objections
- Sales: Overcoming Objections (French)
- Sales: Overcoming Objections (French-Canadian)
- Sales: Overcoming Objections (Spanish)
- Sales: Qualifying Prospects
- Sales: Qualifying Prospects (French)
- Sales: Qualifying Prospects (French-Canadian)
- Sales: Qualifying Prospects (Spanish)
- Sales: Set Goals and Manage Time
- Sales: Set Goals and Manage Time (French)
- Sales: Set Goals and Manage Time (French-Canadian)
- Sales: Set Goals and Manage Time (Spanish)
- Sales: Tips for Successful Sales
- Sales: Tips for Successful Sales (French)
- Sales: Tips for Successful Sales (French-Canadian)
- Sales: Tips for Successful Sales (Spanish)
- Salesforce Essentials: Lesson 1 Introduction
- Salesforce Essentials: Lesson 10 Managing Opportunities
- Salesforce Essentials: Lesson 11 Creating Custom Views
- Salesforce Essentials: Lesson 12 Using Salesforce Search
- Salesforce Essentials: Lesson 13 More Features
- Salesforce Essentials: Lesson 2 Getting Started
- Salesforce Essentials: Lesson 3 The Interface
- Salesforce Essentials: Lesson 4 Standard Objects
- Salesforce Essentials: Lesson 5 Managing Leads
- Salesforce Essentials: Lesson 6 Tracking Activities, Part 1
- Salesforce Essentials: Lesson 7 Tracking Activities, Part 2
- Salesforce Essentials: Lesson 8 Converting a Lead
- Salesforce Essentials: Lesson 9 Managing Accounts
- Sell Without Selling
- Selling at a Distance: Gathering Prospect Information
- Selling at a Distance: Phone Selling
- Selling at a Distance: The Virtual Presentation
- Selling New Products
- Selling Strategies: Consultative Selling
- Selling Strategies: Cyclical Selling

- Selling Strategies: Field Sales
- Selling Strategies: STUN Selling
- Selling Strategies: Tiered Selling
- Selling Strategies: Upsell and Add-Ons
- Selling to a High C
- Selling to a High D
- Selling to a High I
- Selling to a High S
- Selling To Different Customer Roles
- Selling to the C-Suite
- Selling Value Over Price
- Smile!
- Speaking Customer
- Successful Selling in Today's Economy
- Territory Management: Analyzing a Territory
- The Accidental Salesperson
- The Sales Process: Advanced Questioning Techniques
- The Sales Process: No Fuss Closing
- The Sales Process: Overcoming Objections
- The Sales Process: Uncovering Needs
- The Sales Process: Utilizing DISC in Sales
- The Secrets of Successful Negotiating
- The Unmet Need
- Turning Features into Benefits
- Upsell With Confidence
- Utilizing DISC in Sales
- Virtual Selling: Lesson 1 Introduction
- Virtual Selling: Lesson 10 Using Stories
- Virtual Selling: Lesson 11 Virtual Meeting Etiquette
- Virtual Selling: Lesson 12 The Virtual No-Show
- Virtual Selling: Lesson 13 Two-Way Versus One-Way Communication
- Virtual Selling: Lesson 14 Create Connections Using the Power of Six, Part 1
- Virtual Selling: Lesson 16 Let's Talk Video Messaging
- Virtual Selling: Lesson 17 Producing a Personal Video
- Virtual Selling: Lesson 18 Ten Tips for Using LinkedIn
- Virtual Selling: Lesson 19 The Cadence of Follow-Through
- Virtual Selling: Lesson 2 Reactive vs. Proactive Selling
- Virtual Selling: Lesson 3 Virtual Selling Is Here to Stay
- Virtual Selling: Lesson 4 It's Not What You Say, It's How You Say It
- Virtual Selling: Lesson 5 My Generation
- Virtual Selling: Lesson 6 The Disadvantages of Virtual Selling
- Virtual Selling: Lesson 7 The Advantages of Virtual Selling
- Virtual Selling: Lesson 8 Getting Set for a Virtual Meeting
- Virtual Selling: Lesson 9 Masterful Virtual Meetings
- What Is a Sales Process?
- What's Right for This Prospect, Today?
- When to Shut Up

Time Management

- 8-Week Get Organized Diet Quick Reference
- Brain Bites Time Management : Lesson 1 Time Management Part 1 (Spanish)
- Brain Bites Time Management : Lesson 2 Time Management Part 2 (Spanish)
- Brain Bites Time Management: Lesson 1 Time Management Part 1
- Brain Bites Time Management: Lesson 2 Time Management Part 2

- Common Time Management Problems: 01. Procrastination
- Common Time Management Problems: 02. Precrastination
- Cooperative Time Management
- Effective Time Management: Bullet Journaling Basic
- Effective Time Management: The Pomodoro Technique
- Effective Time Management: Time Blocking and Focus Time
- Effective Time Management: Workday Planning Techniques
- Handling Interruptions
- How to Manage Your Time Effectively (French)
- How to Manage Your Time Effectively (French-Canadian)
- How to Manage Your Time Effectively (Spanish)
- It's About Time
- Managing Your Time
- Planning and Prioritizing Your Time Effectively 06/17/2020 Live Recording
- Survey Says: Top Time-Wasters at Work
- Tackle These 10 Time Wasters Worksheet
- The Secrets of Successful Time Management
- The Time of Your Life (French)
- The Time of Your Life (French-Canadian)
- The Time of Your Life (Spanish)
- Time Management: Clear Mental Clutter
- Time Management: Make Meetings Work
- Time Management: Prioritize Your Work
- Time Management: Time Manage Projects
- Time Tracking Log Worksheet
- To-Do List Tool: Paired Comparison
- To-Do List Tool: Rocks, Pebbles, and Sand
- Work Life Ralance Tool



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