LIVE SEMINARS

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

ADMINISTRATIVE ASSISTANT & FRONT DESK
- Front Desk Safety & Security
- Management Skills for Secretaries, Support Staff & Admin. Assistants
- Succeeding as an Administrative Professional
- The Conference for Administrative Assistants

BUSINESS SKILLS
- How to Bargain & Negotiate with Vendors and Suppliers

BUSINESS WRITING & GRAMMAR
- Business Writing for Results
- Engaging and Polished Business Writing and Grammar (2-Day)
- How to Write Killer Copy
- Mistake-Free Grammar & Proofreading

COMMUNICATION
- Communication Skills for Women
- How to Become a Great Communicator
- How to Communicate with Tact and Professionalism (2-Day)
- How to Handle Emotionally Charged Situations in the Workplace
- Stress Management for Women (afternoon)
- Stress Management for Women (morning)

COMPUTER SOFTWARE
- Advanced Microsoft® Excel® - Diving Deeper
- Advanced Microsoft® Excel®-Macros, PivotTables, Charts and More
- Microsoft® Access® - Database Design, Queries and Reports
- Microsoft® Excel® Basics
- Microsoft® Excel®: Beyond the Basics

CUSTOMER SERVICE
- How to Deliver Exceptional Customer Service

FINANCE & ACCOUNTING
- Collections Law
- How to Manage & Organize Accounts Payable
- How to Manage Inventory & Cycle Counts
- How to Plan and Monitor a Budget
- How to Use QuickBooks®
- Sales & Use Tax Workshop
- Understanding Financial Statements

HUMAN RESOURCES
- Comprehensive Guide to Human Resource Management (2-Day)
- Employment Law
- FMLA Compliance
- Human Resources for Anyone with Newly Assigned HR Responsibilities
- Payroll Law
- The Essentials of HR Law
- Training the Trainer
- Workers' Comp

MANAGEMENT & LEADERSHIP
- A Crash Course for the First-Time Manager or Supervisor
- Basic Accounting Skills for the Business Professional
- Be the Manager Your Employees Want to Follow
- Creative Leadership
- Criticism & Discipline Skills for Managers and Supervisors
- Facilities Management - A 2-Day Comprehensive Course
- How Managers Become Great Leaders
- How to Improve Employee Accountability
- How to Manage Remote Employees
- How to Supervise Bad Attitudes and Negative Behaviors
- How to Supervise People
- Leadership & Management Skills for Women
- Leadership, Team-Building and Coaching Skills for Managers and Supervisors
- Management & Leadership Skills for New Managers and Supervisors (2-Day)
- Managing with Assertive Confidence
- Overcoming Negativity
- The Exceptional Team Leader
- The Indispensable Office Manager
- Transitioning to Supervisor

MARKETING
- Social Media Marketing Strategy

OSHA & WORKPLACE SAFETY
- Cal/OSHA Compliance
- HIPAA Compliance for Healthcare Professionals
- OSHA Compliance
- OSHA Compliance for Healthcare Professionals

PERSONAL DEVELOPMENT
- Dealing with Difficult People
- Developing Emotional Intelligence
- Managing Emotions Under Pressure
- Strategic Goal-Setting
- The Women’s Conference

PROJECT MANAGEMENT
- Project Management Workshop

TIME MANAGEMENT
- Managing Multiple Priorities, Projects and Deadlines
- Time Management for the Overwhelmed

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
ADMINISTRATIVE ASSISTANT & FRONT DESK
- 50 Training Activities for Administrative, Secretarial, and Support Staff
- Assertiveness Skills for the Receptionist
- Effective Telephone Communication Skills for Receptionists
- Filing and Record-Keeping
- Introducing Office Management
- Managing the Front Desk
- Organizational Structure of an Office
- Organizing and Alphabetizing Files
- Organizing Computer Files
- Overview for the New Administrative Assistant
- Professional Telephone Skills
- Safety and Security Begins at the Front Desk
- Telephone Techniques: Greeting
- Telephone Techniques: Handling Angry Callers
- Telephone Techniques: Hold Please
- Telephone Techniques: Phone Etiquette
- Telephone Techniques: Taking Calls
- Telephone Techniques: Taking Messages

BUSINESS SKILLS
- A Unified Communications Strategy for Content
- All About Details (Part 1 of 2): Paying Attention to Detail
- All About Details (Part 2 of 2): How NOT to Miss the Details!
- Analyzing Social Networks in Your Organization
- Are Tattoos Workplace Appropriate
- Be a Math Rockstar
- Be a Math Rockstar Part 2!
- Becoming an Asset: Understanding Your Company
- Becoming an Asset: Understanding Your Industry
- Building a Framework for Execution
- Business Attire Basics for Men: Black Tie Attire
- Business Attire Basics for Men: Black Tie Optional Attire
- Business Attire Basics for Men: Business Formal Attire
- Business Attire Basics for Men: Business Casual Attire
- Business Attire Basics for Men: Business Formal Attire
- Business Attire Basics for Men: Semi-Formal/Cocktail Attire
- Business Attire Basics for Women: Black Tie Attire
- Business Attire Basics for Women: Black Tie Optional Attire
- Business Attire Basics for Women: Business Formal Attire
- Business Attire Basics for Women: Business Casual Attire
- Business Attire Basics for Women: Business Formal Attire
- Business Attire Basics for Women: Semi-Formal/Cocktail Attire
- Business Meals: Attending a Business Meal
- Business Meals: Hosting a Business Meal
- Business Planning for Beginners
- Business Process Reengineering (BPR): Introduction (Part 1 of 6)
- Business Process Reengineering (BPR): The 3 C’s (Part 2 of 6)
- Business Process Reengineering (BPR): Characteristics (Part 3 of 6)
- Business Process Reengineering (BPR): Requirements (Part 4 of 6)
- Business Process Reengineering (BPR): Key Steps (Part 5 of 6)
- Business Process Reengineering (BPR): Pitfalls (Part 6 of 6)
- Business Recovery after a Natural Disaster
- Business Travel: Before Leaving
- Business Travel: Business Travel
- Business Travel: Hotel, Motel, Holiday Inn
- Business Travel: International Business Travel
- Business Travel: I’ve Got a Plane to Catch
- Business Travel: My Bags Are Packed
- Business Travel: Safe Travels
- Business Travel: Staying Healthy
- Business Travel: Technology Security
- Business Travel: There’s an App for That
- Career Advancement: Documenting Your Performance (Part 1 of 7)
- Career Advancement: Preparing for Your Appraisal (Part 2 of 7)
- Career Advancement: So, You Want to Get a Raise (Part 3 of 7)
- Career Advancement: Adding Value as an Employee (Part 4 of 7)
- Career Advancement: Asking for a Raise (Part 5 of 7)
- Career Advancement: Setting Yourself Up for a Promotion (Part 6 of 7)
- Career Advancement: Getting a Promotion (Part 7 of 7)
- Character Matters: Character and Courage
- Character Matters: Connecting Character in the Workplace
- Character Matters: Standing on Principle
- Character Matters: The Character Makeover
- Character Matters: Your Moral Compass
- Cognitive Flexibility: Flexible Thinking at Work (Part 1 of 4)
- Cognitive Flexibility: Benefits of Cognitive Flexibility (Part 2 of 4)
- Cognitive Flexibility: Increase Your Cognitive Flexibility (Part 3 of 4)
- Cognitive Flexibility: Physical Influence on Cognitive Flexibility (Part 4 of 4)
- Communicating Your Ethics to Your Customers (Part 10 of 13)
- Communicating Your Ethics To Your Team (Part 9 of 13)
- Concept Evaluation: Finding Support
- Concept Evaluation: Making Decisions
- Considering Confidentiality and Intellectual Property (IP) - Part 1: Ethical Issues and Problems
- Considering Confidentiality and Intellectual Property (IP) - Part 2: Workplace Skills for Success
- Coordinating With Others: Coordinating Gone Wrong! (Part 1 of 4)
- Coordinating With Others: Preparing to Coordinate a Project (Part 2 of 4)
- Coordinating With Others: Traits of an Effective Coordinator (Part 3 of 4)
- Coordinating With Others: How Coordinators Exert Control (Part 4 of 4)
- Coping with Change: Change Behaviors
- Coping with Change: Change Model
- Coping with Change: Change Phases
- Corporate Social Responsibility
- Creating a Statement of Values (Part 11 of 13)
- Creative Commons Workshop
- Creativity: 01. Getting Creative
- Creativity: 02. Logic vs Creativity
- Creativity: 03. Techniques
- Creativity: 04. Defining Problems
- Creativity: 05. Generate and Evaluate
- Criminal versus Civil Law for Business
- Crisis Control: Apology Accepted
- Crisis Control: Keeping Your Promises
- Crisis Control: The Cover-up
- Crisis Control: Your Ethical Appearance
- Critical Thinking 101: Characteristics of Critical Thinkers
- Critical Thinking 101: Developing Yourself as a Critical Thinker
- Critical Thinking 101: Leveraging Critical Thinking at Work
- Critical Thinking 101: Recognizing Critical Thinking Errors
- Critical Thinking 101: Why We Need Critical Thinking
- Critical Thinking: Asking Effective Questions
- Cutting Edge Communication: Accepting Change
- Cutting Edge Communication: Arrogance and Humility
- Cutting Edge Communication: Brainstorming and Solving
- Cutting Edge Communication: Creating Workforce Agility
- Cutting Edge Communication: Overcoming Fears
- Cutting Edge Communication: Trying Myers-Briggs
- Cutting Edge Success at Work: Appreciate Feedback
- Cutting Edge Success at Work: Be Confident and Assertive
- Cutting Edge Success at Work: Build Employability Skills
- Cutting Edge Success at Work: Communicate Effectively
- Cutting Edge Success at Work: Demonstrate Strengths
- Cutting Edge Success at Work: Impress at job Interviews
- Do You Need a Meeting? Infographic
- During Meetings
- Effective Online Meetings 1: Manage
- Effective Online Meetings 2: Plan
- Effective Online Meetings 3: Technology
- Effective Online Meetings 4: Structure
- Effective Online Meetings 5: Design
- Effective Online Meetings 6: Preparation

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.
Opportunities in International Business  
Organizational Ethics  
People Matter! Beginning with Respect  
People Matter! Ethics and Human Value  
People Matter! Ethics and Respect  
Connection: Do you "Care"?  
People Matter! Roadblocks to Respect  
Planning for a Business Trip  
Privacy and Ethical Behavior  
Product Liability: Strict Liability and Negligence  
Product Liability: Warranties, Agency and Damages  
Professional Excellence Episode 1: What (Not) To Talk About at Work!  
Professional Excellence Episode 10: Meeting Groups of People  
Professional Excellence Episode 11: Exchanging Business Cards, Following Up, and Networking Events  
Professional Excellence Episode 2: Shouting, Rampant Negativity, and Other Terrible Ideas!  
Professional Excellence Episode 3: Gossip: For People Who Don’t Want Friends!  
Professional Excellence Episode 4: Meetings Aren’t Actually for Texting - Sorry!  
Professional Excellence Episode 5: How to Use the Internet for Good and Not Evil  
Professional Excellence Episode 6: How to Use eMail So That People Don’t Want to Hurt You  
Professional Excellence Episode 7: The Speakerphone: Why Talk When Shouting Will Do?  
Professional Excellence Episode 8: Various Ways to Succeed (And Fail) at Introductions  
Professional Excellence Episode 9: How to Shake Someone’s Hand  
Promoting an Ethical Culture (Part 13 of 13)  
Promoting an Ethical Culture in Your Organization  
Proper Introductions: In-Person Introductions  
Public Law: Government and the Economic Environment  
Public Law: Introducing the Principles  
Public Law: Understanding Statutory and Administrative Law  
Reading the Field: Conducting a SWOT Analysis  
Recognizing Trade Controls  
Reducing International Trade Barriers  
Remembering Names and Faces  
Reviewing Law and the Legal System  
S.C.A.M.P.E.R.  
Selling You: Creating a Business Plan  
Selling You: Defining Yourself in Your Career  
Selling You: Developing Your Personal Brand  
Selling You: Developing Your Prospecting Skills  
Selling You: Getting the Word Out  
Selling You: Guiding Your Career through Informational Interviews  
Selling You: Incorporating Your Brand in Your Elevator Pitch  
Selling You: Negotiating a Job Offer  
Selling You: Networking for Success  
Selling You: Overcoming Objections in a Job Interview  
Selling You: Practicing for Your Job Interview  
Selling You: Preparing for a Job Interview  
Selling You: Promoting Your Personal Brand Ethically  
Selling You: Starting a New Job  
Setting Agendas and Taking Minutes  
Solving Problems in SPSS®: Examining the Association Between Variables Training  
Solving Problems with SPSS® 22: Examining the Hypothesis of Difference Training  
Specialized Math: Calculating Production Costs  
Specialized Math: Compound vs. Simple Interest  
Specialized Math: Determining Pricing  
Specialized Math: Interest Rates  
Specialized Math: Inventory Basics  
Specialized Math: Mark-ups and Mark-downs  
Specialized Math: Net vs. Gross  
Specialized Math: Payroll Basics  
Specialized Math: Understanding Annuities  
Specialized Math: Understanding Loans  
Specialized Math: Understanding Profits and Profit Margins  
Specialized Math: Understanding Ratios, Proportions, and Percentages  
Specialized Math: Understanding ROI  
SPSS® 14 - Intro Training  
Stages of Corporate Responsibility  
Stakeholders and Your Ethical Duty to Them  
Stand-Up Meetings: Common Pitfalls  
Stand-Up Meetings: Effective Leadership  
Stand-Up Meetings: Guidelines  
Stand-Up Meetings: Meaningful Participation  
Statistics: Data Analysis Basics  
Statistics: Introduction to Statistics  
Statistics: Organizing Data  
Statistics: Understanding Probability  
Stewardship of Company Assets - Part 1: Ethical Issues and Problems  
Stewardship of Company Assets - Part 2: Workplace Skills for Success  
Tactics of Innovation with Joel Barker  
Talking About Change  
Telling the Story: After Approval  
Telling the Story: Presentation  
Telling the Story: The Art of Persuasion  
Telling the Story: Writing a Proposal  
The Four States of Knowing  
The Global Business Environment: Maximizing Cultural Awareness  
The Global Business Environment: Working in Different Economies  
The Globalization of Business  
The Impact of Social Media Within Your Organization  
The Invisible Meeting  
The Meeting: Opportunity or Time Waster?  
The Smell Test: A First Look at Ethics in Business  
Travel and Automobile Expense Reports  
Understanding Employment Discrimination for Employees  
Understanding Negligence Torts in Business  
Understanding Organizational Behavior  
Understanding Overheating and Dependency  
Understanding Successful Negotiation  
Understanding Two Theories About Change  
Ups and Downs of Adapting to Change  
Use Resistance as Your Friend-Follower  
Using Power and Influence Ethically  
What is Economics?  
When Change Isn’t a Choice-Follower  
Why Be Ethical? Because It’s The Right Thing To Do (Part 1 of 13)  
Why Be Ethical? Because Your Customers Demand It (Part 2 of 13)  
Why Be Ethical? Because You’ll be Happier (Part 3 of 13)  
Workplace Law  
BUSINESS WRITING & GRAMMAR  
Bad eMail Habits: What Message Are You Sending?  
Be a Grammar Genius!  
Be a Pronoun Expert!  
Business Writing and Editing for Professionals  
Commonly Misused Words - Skills and Drills  
Conquering Your Inbox Before It Conquers You  
Effective and Appropriate eMail Use  
Effective Business Proposals  
Effective Writing Skills: Improving Readability (Part 1 of 18)  
Effective Writing Skills: Parts of Speech, Part 1 (Part 2 of 18)  
Effective Writing Skills: Parts of Speech, Part 2 (Part 3 of 18)  
Effective Writing Skills: Common Word Mix-Ups, Part 1 (Part 4 of 18)  
Effective Writing Skills: Common Word Mix-Ups, Part 2 (Part 5 of 18)  
Effective Writing Skills: Common Word Usage Errors (Part 6 of 18)  
Effective Writing Skills: Basic Grammar Rules (Part 7 of 18)  
Effective Writing Skills: Punctuation Marks -- Basic (Part 8 of 18)  
Effective Writing Skills: Punctuation Marks -- Advanced (Part 9 of 18)  
Effective Writing Skills: Constructing Effective Sentences (Part 10 of 18)  
Effective Writing Skills: Constructing Effective Paragraphs (Part 11 of 18)  
Effective Writing Skills: Getting Started on Your Writing Project (Part 12 of 18)  
Effective Writing Skills: Creating Your First Draft (Part 13 of 18)  
Effective Writing Skills: Reviewing Your Document (Part 14 of 18)  
Effective Writing Skills: Basic Spelling Rules (Part 15 of 18)  
Effective Writing Skills: Formatting Business Letters (Part 16 of 18)  
Effective Writing Skills: Composing Effective Reports (Part 17 of 18)  
Effective Writing Skills: Writing Persuasive Proposals (Part 18 of 18)  
eMail Etiquette Infographic  
Grammar Guide: Abbreviations  
ONLINE COURSES  
• Bad eMail Habits: What Message Are You Sending?  
• Be a Grammar Genius!  
• Be a Pronoun Expert!  
• Business Writing and Editing for Professionals  
• Commonly Misused Words - Skills and Drills  
• Conquering Your Inbox Before It Conquers You  
• Effective and Appropriate eMail Use  
• Effective Business Proposals  
• Effective Writing Skills: Improving Readability (Part 1 of 18)  
• Effective Writing Skills: Parts of Speech, Part 1 (Part 2 of 18)  
• Effective Writing Skills: Parts of Speech, Part 2 (Part 3 of 18)  
• Effective Writing Skills: Common Word Mix-Ups, Part 1 (Part 4 of 18)  
• Effective Writing Skills: Common Word Mix-Ups, Part 2 (Part 5 of 18)  
• Effective Writing Skills: Common Word Usage Errors (Part 6 of 18)  
• Effective Writing Skills: Basic Grammar Rules (Part 7 of 18)  
• Effective Writing Skills: Punctuation Marks -- Basic (Part 8 of 18)  
• Effective Writing Skills: Punctuation Marks -- Advanced (Part 9 of 18)  
• Effective Writing Skills: Constructing Effective Sentences (Part 10 of 18)  
• Effective Writing Skills: Constructing Effective Paragraphs (Part 11 of 18)  
• Effective Writing Skills: Getting Started on Your Writing Project (Part 12 of 18)  
• Effective Writing Skills: Creating Your First Draft (Part 13 of 18)  
• Effective Writing Skills: Reviewing Your Document (Part 14 of 18)  
• Effective Writing Skills: Basic Spelling Rules (Part 15 of 18)  
• Effective Writing Skills: Formatting Business Letters (Part 16 of 18)  
• Effective Writing Skills: Composing Effective Reports (Part 17 of 18)  
• Effective Writing Skills: Writing Persuasive Proposals (Part 18 of 18)  
• eMail Etiquette Infographic  
• Grammar Guide: Abbreviations  
Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.
ONLINE COURSES
• Grammar Guide: Active & Passive Verbs
• Grammar Guide: Adjectives
• Grammar Guide: Adverbs
• Grammar Guide: Apostrophes
• Grammar Guide: Colons & Semicolons
• Grammar Guide: Commas
• Grammar Guide: Common Errors
• Grammar Guide: End Punctuation
• Grammar Guide: Indefinite Pronouns
• Grammar Guide: Interrogative Pronouns
• Grammar Guide: Irregular Verbs
• Grammar Guide: Misused Words
• Grammar Guide: Parentheses
• Grammar Guide: Personal Pronouns
• Grammar Guide: Plural Nouns
• Grammar Guide: Quotation Marks
• Grammar Guide: Regular Verbs
• Grammar Guide: Sentences & Paragraphs
• Grammar Shootout - Skillbuilder Game
• Great Grammar and Painless Proofreading
• Measurements and Magnitudes with Numbers
• Numbers and Numerals
• Political Awareness in Government Agencies
• Proposals That Work for Government Agencies
• Sending an e-mail
• Sentence Construction - Skills and Drills
• Thank You Notes
• Using Active Voice - Skills and Drills
• Using Numbers for Time and Money
• Using Numbers in Sentences - Skills and Drills
• Using Words or Figures for Numbers
• Web Writing Basics
• Write Effective and Appropriate Emails

COMMUNICATION
• A Positive Approach to Speaking
• Active Listening
• Active Listening Skills to Improve Communication
• Aggressive Manipulators
• Assertive Communication: The Continuum
• Assertive Communication: The Non verbal Side
• Assertive Communication: The Three-Part Model
• Assertive Communication: Tips for Naturally Aggressive People
• Assertive Communication: Tips for Naturally Passive People
• Assertive Communication: Tips for Self-Regulation
• Assertiveness: What Kind of Communicator Are You?
• Basic Facilitation
• Building Great Relationships at Work (Part 1 of 5)
• Building Great Relationships with Co-Workers (Part 2 of 5)
• Building Great Relationships with Bosses (Part 3 of 5)
• Building Great Relationships with Subordinates (Part 4 of 5)
• Building Great Relationships: Building Relationships with Jerks (Part 5 of 5)
• Building Influence in the Workplace
• Building Your Personal Brand
• Colorful Connections - Recognizing the Personalities (P)
• Colorful Connections - Team Building Basics (P)
• Conflict: Manage Conflict Situations
• Conflict: Manage Your Emotions
• Conflict: Respond to Tension
• Conflict: Workplace Tension
• Confronting Workplace Conflict
• Cutting Edge Basic English: A Typical Day
• Cutting Edge Basic English: Asking for Help
• Cutting Edge Basic English: Be Careful
• Cutting Edge Basic English: Can I Help?
• Cutting Edge Basic English: Chatting
• Cutting Edge Basic English: Comparing
• Cutting Edge Basic English: Do You Like Them?
• Cutting Edge Basic English: Friends and Family
• Cutting Edge Basic English: Giving Information
• Cutting Edge Basic English: How Do You Feel?
• Cutting Edge Basic English: How Was Your Week?
• Cutting Edge Basic English: Instructions and Advice
• Cutting Edge Basic English: Let's Go
• Cutting Edge Basic English: Meeting People
• Cutting Edge Basic English: Thanks
• Cutting Edge Basic English: What Are You Going To Do?
• Cutting Edge Basic English: What Do You Do?
• Cutting Edge Basic English: What's Happening?
• Cutting Edge Basic English: Where Can We Meet?
• Cutting Edge Basic English: You Choose
• Cutting Edge Communication: Building Relationships
• Cutting Edge Communication: Presenting with Passion
• Cutting Edge Communication: Surviving Team Conflicts
• Dealing with Anger and Emotions: Quick Tips
• Dealing with Anger and Emotions: Quick Tips (French)
• Dealing with Anger and Emotions: Quick Tips (French-Canadian)
• Dealing with Anger and Emotions: Quick Tips (Spanish)
• Dealing with Difficult Parents
• Dealing with Feelings
• Defining Moments
• DISC Styles: D
• DISC Styles: I
• DISC Styles: S
• DISC Styles: C
• DISC: Introduction
• DISC: Leading D
• DISC: Leading I
• DISC: Leading S
• DISC: Leading C
• DISC: Questionnaire
• DISC: Understanding DISC Styles
• Elevator Pitch
• English at Work Series: Agreeing and Disagreeing
• English at Work Series: Apologizing
• English at Work Series: Asking Questions
• English at Work Series: Clarifying and Explaining
• English at Work Series: Communicating Feedback
• English at Work Series: Comparing and Contrasting
• English at Work Series: Complaining and Criticizing
• English at Work Series: Considering Options
• English at Work Series: Describing Feelings
• English at Work Series: Describing People
• English at Work Series: Discussing Responsibilities
• English at Work Series: Encouraging Others
• English at Work Series: Expressing Ideas and Attitudes
• English at Work Series: Giving Reasons
• English at Work Series: Giving Warnings
• English at Work Series: Greeting and Introducing
• English at Work Series: Making Suggestions
• English at Work Series: Saying What's Needed
• English at Work Series: Saying Where People Are
• English at Work Series: Talking about Rules
• Enhancing Interpersonal Communication
• Skills Final Exam
• EQ Toolbox: Becoming Socially Aware
• EQ Toolbox: Becoming Socially Aware (French)
• EQ Toolbox: Becoming Socially Aware (French-Canadian)
• EQ Toolbox: Becoming Socially Aware (Spanish)
• EQ Toolbox: How to be More Self-Aware
• EQ Toolbox: How to be More Self-Aware (French)
• EQ Toolbox: How to be More Self-Aware (French-Canadian)
• EQ Toolbox: How to be More Self-Aware (Spanish)
• EQ Toolbox: How to Express Empathy
• EQ Toolbox: How to Express Empathy (French)
• EQ Toolbox: How to Express Empathy (French-Canadian)
• EQ Toolbox: How to Express Empathy (Spanish)
• EQ Toolbox: Managing Your Relationships
• EQ Toolbox: Managing Your Relationships (French)
• EQ Toolbox: Managing Your Relationships (French-Canadian)
• EQ Toolbox: Managing Your Relationships (Spanish)
• Foundations of Assertive Communication
• Foundations of Assertive Communication (French)
• Foundations of Assertive Communication (French-Canadian)
• Foundations of Assertive Communication (French-Canadian)
• Foundations of Assertive Communication (French-Canadian)
• Foundations of Assertive Communication (French-Canadian)
• Foundations of Assertive Communication (Spanish)
• Handling Conflict: An Employees' Guide
• Having Great Conversations: The Conversational Mindset (Part 1 of 4)
• Having Great Conversations: Mastering Small Talk (Part 2 of 4)
• Having Great Conversations: Achieving Productive Conversations (Part 3 of 4)
• Having Great Conversations: Practical Tips for Conversations (Part 4 of 4)
• Healthy Communication: OL Types of Communication at Work
• Healthy Communication: 02. How to Communicate Well at Work
• Healthy Communication: 03. How Not to Communicate
• Healthy Communication: 04. Using eMail at Work
• Healthy Communication: 05. Communicating with Your Remote Team
• High Impact Visual Aids

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
• How Perceptual Style affects Behavior
• How to Appreciate Complaints
• How to Be Assertive - Not Aggressive
• How to Be Assertive - Not Aggressive (French)
• How to Be Assertive - Not Aggressive (French-Canadian)
• How to Be Assertive - Not Aggressive (Spanish)
• How to Find Common Ground
• How to Manage Emotions in the Workplace
• How to Overcome Disruptive Workstyle Differences
• How to Start a Conversation With a Stranger
• How to Tell Someone No
• How to Tell Someone They Have Body Odor
• How to Tell Someone You Forgot Their Name
• How to Work With Someone You Dislike
• Interpersonal Communication
• Interpersonal Communication (Spanish)
• Introduction to Negotiation
• Introduction to Negotiation (French)
• Introduction to Negotiation (French-Canadian)
• Introduction to Negotiation (Spanish)
• Keep Your Cool: Attitude
• Keep Your Cool: Control
• Keep Your Cool: Signs
• Keep Your Cool: Truths
• Keep Your Cool: Venting
• Making Them Believe
• Making Your Point
• Manage Yourself in the Midst of Conflict
• Manage Yourself in the Midst of Conflict (French)
• Manage Yourself in the Midst of Conflict (French-Canadian)
• Managing Conflict in Special Circumstances
• Managing Conflict in Special Circumstances (French)
• Managing Conflict in Special Circumstances (French-Canadian)
• Managing Conflict Step-by-Step
• Managing Conflict Step-by-Step (French)
• Managing Conflict Step-by-Step (French-Canadian)
• Managing Conflict Step-by-Step (Spanish)
• Manipulation in the Workplace
• Negotiation - On the Road to Success
• Nonverbal Communication: Aligning Nonverbal Communication with Intentions
• Nonverbal Communication: Defining Nonverbal Communication
• Nonverbal Communication: Leveraging Nonverbals for Success
• Nonverbal Communication: Workplace Standards
• Nonverbal Communication: Workplace Standards - Appearance
• Online Demos Made Easy
• Organizing and Planning a Web Conference
• Overview of Web Conferences
• Passive Manipulators
• Persuasive Communication: Introduction
• Persuasive Communication: Techniques
• Pitching and Influencing
• Power Speaking
• Power Speaking (Spanish)
• Powerful Listening Skills
• Powerful Listening Skills (French)
• Powerful Listening Skills (French-Canadian)
• Powerful Listening Skills (Spanish)
• Presentation Room Set Up Infographic
• Presentation Skills: After the Presentation
• Presentation Skills: Basic Questions
• Presentation Skills: Creating Slides
• Presentation Skills: Handling Distractions
• Presentation Skills: Handling Questions
• Presentation Skills: Handouts
• Presentation Skills: How to Make a Point
• Presentation Skills: Opening
• Presentation Skills: Organizing
• Presentation Skills: Psyching Up
• Presentation Skills: Punching Up Your Presentation
• Presentation Skills: Right Before the Presentation
• Presentation Skills: Using Audio Visuals
• Presenting at a Web Conference
• Putdown Offenders
• Simple Scripts for Problems at Work
• Speak Up and Be Heard! A Confidence-Booster Course for Women
• Speaking and Listening
• Straight Talk On Bad Language
• Styles of Negotiation
• Styles of Negotiation (French)
• Styles of Negotiation (French-Canadian)
• Styles of Negotiation (Spanish)
• The Art of Nonverbal Communication
• The Art of Nonverbal Communication (French)
• The Art of Nonverbal Communication (French-Canadian)
• The Basics of Emotional Intelligece (French)
• The Basics of Emotional Intelligence (French-Canadian)
• The Basics of Emotional Intelligence (Spanish)
• The Eight Basic Emotions
• The Four R's of Assertiveness
• The Great Conversationalist
• The Meaning of Being Assertive
• The Secret to Effective Communication
• The Subtle Art of Manipulation
• The Trick About Conflict
• Understanding Your Learning Style
• Using Assertive Verbal Skills
• Working Well with Everyone: The Diversity Continuum
• Working Well with Everyone: The Mistake of Stereotyping
• Your Assertive Rights

COMPUTER SKILLS

• Being Savvy Online
• Computer Literacy Basics (PC)
• Computing Basics
• Sprinting Through the Basics
• Creating Digital Portfolios
• Creating Passwords

ONLINE COURSES

• Power Speaking
• None

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
ONLINE COURSES

- **Access® 2013 Part 1: Use Wildcards** in a Parameter Query
- **Access® 2013 Part 2: Add a Calculated Field to a Report**
- **Access® 2013 Part 2: Add a Subreport to an Existing Report**
- **Access® 2013 Part 2: Add Data Bars to Reports**
- **Access® 2013 Part 2: Analyzing the Relational Database Design Process - Intro**
- **Access® 2013 Part 2: Create a Self Join**
- **Access® 2013 Part 2: Create Inner and Outer Joins**
- **Access® 2013 Part 2: Create Many to Many Relationships**
- **Access® 2013 Part 2: Create Subqueries**
- **Access® 2013 Part 2: Create Table Relationships**
- **Access® 2013 Part 2: Export Data to Excel®**
- **Access® 2013 Part 2: Export Data to Text File Formats**
- **Access® 2013 Part 2: Format Reports**
- **Access® 2013 Part 2: Import Data from Excel® File**
- **Access® 2013 Part 2: Import Data from Text File**
- **Access® 2013 Part 2: Improve Table Structure**
- **Access® 2013 Part 2: Join Unrelated Tables**
- **Access® 2013 Part 2: Make Report Design Modifications**
- **Access® 2013 Part 2: Merge Access Data with Word**
- **Access® 2013 Part 2: Modify Data in a SubDatasheet**
- **Access® 2013 Part 2: Run the Table Analyzer Wizard**
- **Access® 2013 Part 3: Add Controls to Forms**
- **Access® 2013 Part 3: Analyze the Performance of a Database**
- **Access® 2013 Part 3: Apply Conditional Formatting**
- **Access® 2013 Part 3: Automate Data Entry Using a Macro**
- **Access® 2013 Part 3: Convert a Macro to VBA**
- **Access® 2013 Part 3: Convert an Access Database to an ACCDE File**
- **Access® 2013 Part 3: Create a Database Switchboard**
- **Access® 2013 Part 3: Create a Macro**
- **Access® 2013 Part 3: Create Subforms**
- **Access® 2013 Part 3: Determine Object Dependency**
- **Access® 2013 Part 3: Document a Database**
- **Access® 2013 Part 3: Enhance Navigation of Forms**
- **Access® 2013 Part 3: Field and Record Validation**
- **Access® 2013 Part 3: Form Validation**
- **Access® 2013 Part 3: Implement Security**
- **Access® 2013 Part 3: Link Tables to External Data Sources**
- **Access® 2013 Part 3: Manage a Database**
- **Access® 2013 Part 3: Modify a Database Switchboard**
- **Access® 2013 Part 3: Organize Information with Tab Pages**
- **Access® 2013 Part 3: Package a Database with a Digital Signature**
- **Access® 2013 Part 3: Restrict Records Using a Condition**
- **Access® 2013 Part 3: Set Passwords**
- **Access® 2013 Part 3: Set Startup Options**
- **Access® 2013 Part 3: Split a Database for Multiple User Access**
- **Access® 2013 Part 3: Validate Data Using a Macro**
- **Access® 2016**

- **Acrobat® Pro 9 - Intro PC**
- **Acrobat® Pro XI - Accessibility Features Training**
- **Acrobat® Pro XI Training**
- **Acrobat® X Pro Training**
- **Acrobat® X Pro: Advanced**
- **Acrobat® X Pro: Basic**
- **Acrobat® XI Pro**
- **Add a Bookmark to an Audio or Video Clip in Microsoft® PowerPoint® **2016**
- **Add a Button to a Form in Microsoft® Access® 2016**
- **Add a Lookup Field to a Form in Microsoft® Access® 2016**
- **Add a New Contact in Microsoft® Outlook® 2016**
- **Add a Picture or Illustration to your Presentation in Microsoft® PowerPoint® 2016**
- **Add a Picture or Illustration to your Presentation in Microsoft® PowerPoint® 2016**
- **Add a Screen Recording to your Presentation with NEW! in Microsoft® PowerPoint® 2016**
- **Add a Screenshot to Your Presentation in Microsoft® PowerPoint® 2016**
- **Add a Table to a Document in Microsoft® Word 2016**
- **Add a Table to a Document in Microsoft® Word 2016**
- **Add a User Defined Field in Microsoft® Outlook® 2016**
- **Add a User-Defined Field in Microsoft® Outlook® 2016**
- **Add an Automatic Sort to a Query in Microsoft® Access® 2016**
- **Add Audio to a Presentation in Microsoft® PowerPoint® 2016**
- **Add Graphics to Messages in Microsoft® Outlook® 2016**
- **Add Headers and Footers in Microsoft® PowerPoint® 2016**
- **Add Information to Page Headers and Footers in Microsoft® Word 2016**
- **Add Information to the Tops or Bottoms of Pages in Microsoft® Word 2013**
- **Add Information to the Tops or Bottoms of Printed Pages in Microsoft® Excel® 2013**
- **Add Information to the Tops or Bottoms of Printed Pages in Microsoft® Excel® 2016**
- **Add Style to Images in Microsoft® PowerPoint® 2016**
- **Add Style to Images in Microsoft® PowerPoint® 2016**
- **Add Style to Images in Microsoft® Word 2013**
- **Add Style to Images in Microsoft® Word 2016**
- **Add Video to a Presentation in Microsoft® PowerPoint® 2016**
- **Add Video to a Presentation in Microsoft® PowerPoint® 2016**
- **Add Voting and Tracking Options to an Adobe® Audience Creative Cloud® - Basics Training**
- **Add Voting and Tracking Options to an Adobe® Bridge Creative Cloud® 2014 Training**
- **Adobe® Captivate® 8**
- **Adobe® CSS 3 What’s New**
- **Adobe® Media Encoder Creative Cloud®**
- **Adobe® Muse™ Training**
- **Adobe® Premiere® Pro CS6**
- **Adobe® Premiere® Pro CS6 - What’s New**
- **Advanced Microsoft® Excel® Tips for the Power User**
- **Advanced Tips and Techniques for Microsoft® Word Users**
- **After Effects® CS5**
- **After Effects® CS6 What’s New**
- **Aggregate Query Data in Microsoft® Access® 2016**
- **Animate a Chart in Microsoft® PowerPoint® 2016**
- **Animate a SmartArt Graphic in Microsoft® PowerPoint® 2016**
- **Animate Text and Images in Microsoft® PowerPoint® 2016**
- **Anime Studio Training**
- **Apply a Consistent Look and Feel to a Document in Microsoft® Word 2013**
- **Apply a Consistent Look and Feel to a Document in Microsoft® Word 2016**
- **Apply a Consistent Look and Feel to a Presentation in Microsoft® PowerPoint® 2016**
- **Apply a Consistent Look and Feel to a Presentation in Microsoft® PowerPoint® 2016**
- **Apply a Follow Up Flag to an Item in Microsoft® Outlook® 2016**
- **Apply a Watermark to a Page in Microsoft® Word 2013**
- **Apply a Watermark to a Page in Microsoft® Word 2016**
- **Apply Advanced Formatting to Numbers, Dates, and Times in Microsoft® Excel® 2013**
- **Apply Advanced Formatting to Numbers, Dates, and Times in Microsoft® Excel® 2016**
- **Apply Borders and Shading to Text or a Page in Microsoft® Word 2013**
- **Apply Borders and Shading to Text or a Page in Microsoft® Word 2016**
- **Apply Filters in Microsoft® Access® 2016**
- **Apply Password Security to a Document in Microsoft® Word 2013**
- **Apply Password Security to a Document in Microsoft® Word 2016**
- **Apply Simple Formatting to Numbers, Dates, and Times in Microsoft® Excel® 2013**
- **Apply Simple Formatting to Numbers, Dates, and Times in Microsoft® Excel® 2016**

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.
Online Courses

- Change the Background in Microsoft® PowerPoint® 2016
- Change the Default Calendar Settings in Microsoft® Outlook® 2016
- Change the Default Task Options in Microsoft® Outlook® 2016
- Check to See if Entered Data is in the Right Format in Microsoft® Excel® 2016
- Choose a File Format When Saving a Workbook in Microsoft® Excel® 2013
- Choose a File Format When Saving a Workbook in Microsoft® Excel® 2016
- Choose What Is Transferred When You Cut/Copy and Paste in Microsoft® Excel® 2013
- Choose Which Part of Your Worksheet to Print in Microsoft® Excel® 2013
- Choose Which Part of Your Worksheet to Print in Microsoft® Excel® 2016
- Computer Literacy Basics Training (Mac®)
- ConceptDraw® PRO v9 Video Lessons (Intermediate Level)
- ConceptDraw® PROJECT v6 Video Lessons for Mac® (Advanced Level)
- ConceptDraw® PROJECT v6 Video Lessons for Mac® (Beginner Level)
- ConceptDraw® PROJECT v6 Video Lessons (Advanced Level)
- ConceptDraw® PROJECT v6 Video Lessons (Beginner Level)
- ConceptDraw® PROJECT v6 Video Lessons (Intermediate Level)
- Copy a Formula to Multiple Cells in Microsoft® Excel® 2013
- Create a Custom Theme in a Document in Microsoft® Word 2016
- Create a Custom Theme in Microsoft® PowerPoint® 2016
- Create a Custom Theme in Microsoft® Word 2013
- Create a Custom Theme in Microsoft® Word 2016
- Create a Custom Theme in Microsoft® Word 2016
- Create a Grouped Report in Microsoft® Access® 2016
- Create a List of Illustrations in a Document in Microsoft® Word 2016
- Create a Lookup Field in Microsoft® Access® 2016
- Create a Mailing Labels Report in Microsoft® Access® 2016
- Create a Navigation Form to Simplify Database Use in Microsoft® Access® 2016
- Create a New Calendar in Microsoft® Outlook® 2016
- Create a New Contacts Folder in Microsoft® Outlook® 2016
- Create a New eMail Folder in Microsoft® Outlook® 2016
- Create a New eMail Message in Microsoft® Outlook® 2016
- Create a Custom Shape in Microsoft® PowerPoint® 2016
- Create a Crosstab Query in Microsoft® Access® 2016
- Create a Custom Electronic Business Card in Microsoft® Outlook® 2016
- Create a Forecast Using Time-Based Data in Microsoft® Excel® 2016
- Create a Form with Fillable Fields in Microsoft® Word 2013
- Create a Form with Fillable Fields in Microsoft® Word 2016
- Create a Form with Fillable Fields in Microsoft® Word 2016
- Create a Grouped Report in Microsoft® Access® 2016
- Create a List of Illustrations in a Document in Microsoft® Word 2016
- Create a Lookup Field in Microsoft® Access® 2016
- Create a Mailing Labels Report in Microsoft® Access® 2016
- Create a Navigation Form to Simplify Database Use in Microsoft® Access® 2016
- Create a New Calendar in Microsoft® Outlook® 2016
- Create a New Contacts Folder in Microsoft® Outlook® 2016
- Create a New eMail Folder in Microsoft® Outlook® 2016
- Create a New eMail Message in Microsoft® Outlook® 2016
- Create a Custom Theme in Microsoft® PowerPoint® 2016
- Create a Custom Theme in Microsoft® Word 2016
- Create a Custom Theme in Microsoft® Word 2016
- Create a Custom Theme in Microsoft® Word 2016
- Create a Data Macro in Microsoft® Access® 2016
- Create a Field for Pictures, Files, or Hyperlinks in Microsoft® Access® 2016
- Create a Forecast Using Time-Based Data in Microsoft® Excel® 2016
- Create a Forecast Using Time-Based Data in Microsoft® Excel® 2016
- Create a Form with Fillable Fields in Microsoft® Word 2013
- Create a Form with Fillable Fields in Microsoft® Word 2016
- Create a Grouped Report in Microsoft® Access® 2016
- Create a List of Illustrations in a Document in Microsoft® Word 2016
- Create a Lookup Field in Microsoft® Access® 2016
- Create a Mailing Labels Report in Microsoft® Access® 2016
- Create a Navigation Form to Simplify Database Use in Microsoft® Access® 2016
- Create a New Calendar in Microsoft® Outlook® 2016
- Create a New Contacts Folder in Microsoft® Outlook® 2016
- Create a New eMail Folder in Microsoft® Outlook® 2016
- Create a New eMail Message in Microsoft® Outlook® 2016
- Create a Custom Theme in Microsoft® PowerPoint® 2016
- Create a Custom Theme in Microsoft® Word 2016
- Create a Custom Theme in Microsoft® Word 2016
- Create a Custom Theme in Microsoft® Word 2016
- Create a Data Macro in Microsoft® Access® 2016
- Create a Field for Pictures, Files, or Hyperlinks in Microsoft® Access® 2016
- Create a Forecast Using Time-Based Data in Microsoft® Excel® 2016
- Create a Forecast Using Time-Based Data in Microsoft® Excel® 2016
- Create a Form with Fillable Fields in Microsoft® Word 2013
- Create a Form with Fillable Fields in Microsoft® Word 2016
ONLINE COURSES

• Create a New Expression Using the Expression Builder in Microsoft® Access® 2016
• Create a New Note in Microsoft® Outlook® 2016
• Create a New Query in Microsoft® Access® 2016
• Create a New Relationship in Microsoft® Access® 2016
• Create a New Table from a Query in Microsoft® Access® 2016
• Create a New Table in Microsoft® Access® 2016
• Create a New Task in Microsoft® Outlook® 2016
• Create a Personalized Signature in Microsoft® Outlook® 2016
• Create a PivotChart in Microsoft® Excel® 2016
• Create a PivotTable Calculated Field Excel® 2016
• Create a PivotTable Calculated Field in Microsoft® Excel® 2013
• Create a PivotTable Calculated Item in Microsoft® Excel® 2013
• Create a PivotTable Calculated Item in Microsoft® Excel® 2016
• Create a PivotTable from Multiple Sheets in Microsoft® Excel® 2016
• Create a PivotTable in Microsoft® Excel® 2013
• Create a PivotTable in Microsoft® Excel® 2016
• Create a PowerPoint Presentation from a Word Document in Microsoft® PowerPoint® 2016
• Create a PowerPoint Presentation from a Word Document in Microsoft® PowerPoint® 2016
• Create a PowerPoint Presentation from a Word Document in Microsoft® Word 2013
• Create a Query that Searches by Specified Criteria in Microsoft® Access® 2016
• Create a Query that Searches by Specified Parts of Dates in Microsoft® Access® 2016
• Create a Query that Searches for Records within a Date Range in Microsoft® Access® 2016
• Create a Query Using Yes/No Fields in Microsoft® Access® 2016
• Create a Self-Running Show in Microsoft® PowerPoint® 2016
• Create a Slicer in Microsoft® Excel® 2013
• Create a Slide Transition in Microsoft® PowerPoint® 2016
• Create a Table of Authorities in Microsoft® Word 2013
• Create a Table of Contents in Microsoft® Word 2013
• Create a Table of Contents in Microsoft® Word 2016
• Create a User Interface (UI) Macro in Microsoft® Access® 2016
• Create an Appointment in Microsoft® Outlook®
• Create an Appointment in Microsoft® Outlook® 2016
• Create an Index in Microsoft® Word 2013
• Create an Index in Microsoft® Word 2016
• Create an Interactive Activity in Microsoft® PowerPoint® 2016
• Create and Manage a Contact Group in Microsoft® Outlook® 2016
• Create and Manage Quick Steps in Microsoft® Outlook® 2016
• Create and Manage Rules in Microsoft® Outlook® 2016
• Create and Print Handouts in Microsoft® PowerPoint® 2016
• Create and Re-name a Table in Microsoft® Excel® 2016
• Create and Run a Report in Microsoft® Access® 2016
• Create and Use List Boxes in Microsoft® Access® 2016
• Create Charts and Graphs in Microsoft® Access® 2016
• Create Custom Layouts in Microsoft® PowerPoint® 2016
• Create Custom Spellcheck Lists for Documents and Projects in Microsoft® Word 2013
• Create Custom Spellcheck Lists for Documents and Projects in Microsoft® Word 2016
• Create Forms Quickly with Auto-Form in Microsoft® Access® 2016
• Create Navigation Buttons to Advance Your Presentation in Microsoft® PowerPoint® 2016
• Create Navigation Buttons to Advance Your Presentation in Microsoft® PowerPoint® 2016
• Create Rules to Control Data Entry in Microsoft® Access® 2016
• Create Templates in Microsoft® Word 2013
• Create Templates in Microsoft® Word 2016
• Create Your Own Fillable List of Items in Microsoft® Excel® 2013
• Create Your Own Fillable List of Items in Microsoft® Excel® 2016
• Create Your Own Fillable List of Items in Microsoft® Excel® 2016
• Create Your Own Style or Format in Microsoft® Excel® 2013
• Create Your Own Style or Format in Microsoft® Excel® 2016
• Create Your Own Style or Format in Microsoft® Excel® 2016
• Create Your Own Styles and Style Sets in Microsoft® Word 2013
• Create Your Own Styles and Style Sets in Microsoft® Word 2016
• Create a Gradebook in Excel®
• Create a Website Using WordPress® 4.1
• Create, Formatting, Organizing, & Editing in Google Docs®
• Crop and Resize Images in Microsoft® PowerPoint® 2016
• Crop, Resize, or Rotate an Image in Microsoft® Word 2013
• Customize Form Headers in Microsoft® Access® 2016
• Customize Spellcheck and Grammar Check Options in Microsoft® Word 2013
• Customize Spellcheck and Grammar Check Options in Microsoft® Word 2016
• Customize the Quick Access Toolbar and Status Bar in Microsoft® PowerPoint® 2016
• Customize the Quick Access Toolbar and Status Bar in Microsoft® Word 2013
• Customize the Quick Access Toolbar and Status Bar in Microsoft® Word 2016
• Customize the Quick Access Toolbar in Microsoft® Excel® 2013
• Customize the Quick Access Toolbar in Microsoft® Excel® 2016
• Customize the Ribbon in Microsoft® Excel® 2013
• Customize the Ribbon in Microsoft® Excel® 2016
• Customize the Ribbon in Microsoft® Outlook® 2016
• Customize the Ribbon in Microsoft® PowerPoint® 2016
• Customize Your Environment in Microsoft® Excel® 2013
• Customize Your Environment in Microsoft® Excel® 2016
• Customize Your Excel Environment in Microsoft® Excel® 2016
• Customize Your PowerPoint Environment in Microsoft® PowerPoint® 2016
• Customize Your Presentations in Microsoft® PowerPoint® 2016
• Customize Your Sparklines in Microsoft® Excel® 2013
• Customize Your Sparklines in Microsoft® Excel® 2016
• Customize Your Word Environment in Microsoft® Word 2013
• Customize Your Word Environment in Microsoft® Word 2016
• Customize Your Word Window in Microsoft® Word 2013
• Define Shortcut Keys in Microsoft® Word 2013
• Define Shortcut Keys in Microsoft® Word 2016
• Delete a PivotTable in Microsoft® Excel® 2013
• Delete a Slicer in Microsoft® Excel® 2013
• Delete a Sparkline or Sparkline Group in Microsoft® Excel® 2013
• Deliver a Presentation over the Internet in Microsoft® PowerPoint® 2016
• Determine if Your Data Shows a Relevant Trend in Microsoft® Excel® 2013
• Determine if Your Data Shows a Relevant Trend in Microsoft® Excel® 2016
• Divide Documents into Sections in Microsoft® Word 2013
• Divide Documents into Sections in Microsoft® Word 2016

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
• Document a Database in Microsoft® Access® 2016
• Download ConceptDraw® - Windows®
• Download ConceptDraw® - Mac®
• Dragon NaturallySpeaking® 13
• Draw Math Equations New! in Microsoft® PowerPoint® 2016
• Dreamweaver® CSS: Advanced
• Dreamweaver® CSS: Basic
• Dreamweaver® CS6: Advanced
• Dreamweaver® CS6: Basic
• Dropbox Training
• Drupal® Gardens 7.2 Basic
• dummies®: Best Practices for Successful Microsoft® Skype® for Business Meetings
• dummies®: Conducting a Meeting in Microsoft® Skype® for Business
• dummies®: Connecting Your Team and Work with Microsoft® Skype® for Business
• dummies®: Conversing with Coworkers in Microsoft® Skype® for Business
• dummies®: Exploiting Microsoft® Skype® for Business Through Outlook® or SharePoint® Online
• dummies®: Making Your Presence Known in Microsoft® Skype® for Business
• dummies®: Managing Frequent Microsoft® Skype® for Business Contacts
• Edit an Image’s Colors in Microsoft® PowerPoint® 2016
• Edit an Image’s Colors in Microsoft® Word 2013
• Edit an Image’s Colors in Microsoft® Word 2016
• Edit Grouping, Sorting, and Total Options in Reports in Microsoft® Access® 2016
• Evernote Training
• Excel® 2013 Part 1: Absolute Cell References
• Excel® 2013 Part 1: Add Borders and Color to Cells
• Excel® 2013 Part 1: Align Cell Contents
• Excel® 2013 Part 1: Apply Cell Styles
• Excel® 2013 Part 1: Apply Number Formats
• Excel® 2013 Part 1: Cell Names and Range Names
• Excel® 2013 Part 1: Column Width and Row Height Alteration Methods
• Excel® 2013 Part 1: Create a Basic Worksheet
• Excel® 2013 Part 1: Create Formulas in a Worksheet
• Excel® 2013 Part 1: Customize Advanced Options
• Excel® 2013 Part 1: Customize General and Language Options
• Excel® 2013 Part 1: Customize Proofing and Save Options
• Excel® 2013 Part 1: Customize the Functionality of Excel® by Enabling Add-Ins
• Excel® 2013 Part 1: Customize the Quick Access Toolbar
• Excel® 2013 Part 1: Customize the Ribbon
• Excel® 2013 Part 1: Customize Trust Center Options
• Excel® 2013 Part 1: Cut and Paste Commands
• Excel® 2013 Part 1: Define the Basic Page Layout for a Workbook
• Excel® 2013 Part 1: Format Worksheet Tabs
• Excel® 2013 Part 1: Identify the Elements of the Application Window
• Excel® 2013 Part 1: Identify the Elements of the Workbook Window
• Excel® 2013 Part 1: Insert MIN and MAX Functions in a Worksheet
• Excel® 2013 Part 1: Insert SUM and AVERAGE Functions in a Worksheet
• Excel® 2013 Part 1: Manage the View of Worksheets and Workbooks
• Excel® 2013 Part 1: Manage Worksheets
• Excel® 2013 Part 1: Modify Fonts
• Excel® 2013 Part 1: Refine the Page Layout and Apply Print Options
• Excel® 2013 Part 1: Spell Check a Worksheet
• Excel® 2013 Part 1: The Auto Fill Feature
• Excel® 2013 Part 1: The Find and Replace Commands
• Excel® 2013 Part 1: The Hide and Unhide Options
• Excel® 2013 Part 1: The Insert and Delete Options
• Excel® 2013 Part 1: The Undo and Redo Commands
• Excel® 2013 Part 1: Use the Help System
• Excel® 2013 Part 2: Add Range Names
• Excel® 2013 Part 2: Advanced Field Settings
• Excel® 2013 Part 2: Analyze Data by Using PivotCharts
• Excel® 2013 Part 2: Change the Default Chart Type
• Excel® 2013 Part 2: Comments
• Excel® 2013 Part 2: Create a PivotTable
• Excel® 2013 Part 2: Create a Trendline
• Excel® 2013 Part 2: Create Advanced Charts
• Excel® 2013 Part 2: Create and Modify Tables
• Excel® 2013 Part 2: Create and Use Templates
• Excel® 2013 Part 2: Create Charts
• Excel® 2013 Part 2: Edit and Delete Range Names
• Excel® 2013 Part 2: Edit Axes
• Excel® 2013 Part 2: Filter Data by Using Slicers
• Excel® 2013 Part 2: Filter Data with the Advanced Filter
• Excel® 2013 Part 2: Filter Data with the Auto Filter
• Excel® 2013 Part 2: Format Charts
• Excel® 2013 Part 2: Hyperlinks
• Excel® 2013 Part 2: Incorporate SmartArt
• Excel® 2013 Part 2: Insert and Group Shapes
• Excel® 2013 Part 2: Insert and Modify Graphic Objects
• Excel® 2013 Part 2: Manage Themes
• Excel® 2013 Part 2: Modify Charts
• Excel® 2013 Part 2: Protect Files
• Excel® 2013 Part 2: Remove Duplicates
• Excel® 2013 Part 2: Sort Data
• Excel® 2013 Part 2: Total Row
• Excel® 2013 Part 2: Use COUNT, COUNTA, COUNTIF, and COUNTIF Functions
• Excel® 2013 Part 2: Use HLOOKUP and VLOOKUP Functions
• Excel® 2013 Part 2: Use Range Names in a Formula
• Excel® 2013 Part 2: Use Specialized Functions
• Excel® 2013 Part 2: Use the AND Function
• Excel® 2013 Part 2: Use the AVERAGE Function
• Excel® 2013 Part 2: Use the CONCATENATE Function
• Excel® 2013 Part 2: Use the MAX Function
• Excel® 2013 Part 2: Use the MIN Function
• Excel® 2013 Part 2: Use the Nested IF Function
• Excel® 2013 Part 2: Use the ROUNDDOWN Function
• Excel® 2013 Part 2: Use the SUM Function
• Excel® 2013 Part 2: Watermarks
• Excel® 2013 Part 2: Work with Logical Functions
• Excel® 2013 Part 3: Add Data Validation Criteria
• Excel® 2013 Part 3: Add Subtotals to Grouped Data
• Excel® 2013 Part 3: Apply Conditional Formatting
• Excel® 2013 Part 3: Consolidate Data
• Excel® 2013 Part 3: Create a Data List Outline
• Excel® 2013 Part 3: Create a Web Query
• Excel® 2013 Part 3: Create Scenarios
• Excel® 2013 Part 3: Create Sparklines
• Excel® 2013 Part 3: Edit a Conditional Formatting Rule
• Excel® 2013 Part 3: Evaluate Formulas
• Excel® 2013 Part 3: Export Excel® Data
• Excel® 2013 Part 3: Import a Delimited Text File
• Excel® 2013 Part 3: Integrate Excel® Data with the Web
• Excel® 2013 Part 3: Link Cells in Different Workbooks
• Excel® 2013 Part 3: Merge Workbooks
• Excel® 2013 Part 3: Perform a What-If Analysis
• Excel® 2013 Part 3: Trace Cells
• Excel® 2013 Part 3: Troubleshoot Invalid Data
• Excel® 2013 Part 3: Update Workbook Properties
• Excel® 2013 Part 3: Watch Formulas
• Excel® 2016 - Evaluating Data
• Excel® 2016 - Frequently Used Formulas and Functions
• Excel® 2016 - PivotTables
• Excel® 2016 - Protecting Your Spreadsheets
• Excel® 2016 - Statistical Analysis
• Excel® 2016 PC
• FileMaker® Pro 12
• Filter Data On the Fly With Slicers in Microsoft® Excel® 2016
• Filter Junk Mail Out of Your Inbox in Microsoft® Outlook® 2016
• Final Cut Pro® 6 - Basics Training
• Final Cut Pro® X
• Find a Value from Another Table in Microsoft® Excel® 2013
• Find a Value from Another Table in Microsoft® Excel® 2016
• Find and Replace Data in Microsoft® Access® 2016
• Find Formulas, Functions, and Cells Connected to a Cell in Microsoft® Excel® 2013
• Find Formulas, Functions, and Cells Connected to a Cell in Microsoft® Excel® 2016
• Find the Tab that Allows Access to Macros and VBA in Microsoft® Excel® 2013
• Find the Tab that Allows Access to Macros and VBA in Microsoft® Excel® 2016
• Fireworks® CSS - PC
• Fireworks® CSS Training - Mac®

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, SHRM, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
ONLINE COURSES

- Fireworks® CS6 - Intro Mac®
- Fireworks® CS6 - Intro Training - PC
- Fireworks® CS6 - What's New PC
- Fireworks® CS6 - What's New Mac®
- Flash® CS5: Advanced
- Flash® CS5: Basic
- Flash® CS6: Advanced
- Flash® CS6: Basic
- Format Cells with Flash Fill in Microsoft® Excel® 2016
- Format Charts and Graphs in Microsoft® Access® 2016
- Format Table Layout in Microsoft® Word 2013
- Format Table Layout in Microsoft® Word 2016
- Format Table, Borders, and Shading in Microsoft® Word 2013
- Format Table Text, Borders, and Shading in Microsoft® Word 2016
- Format Text in Messages in Microsoft® Outlook® 2016
- Format Text in Microsoft® PowerPoint® 2016
- Format Your Text in Formulas and Functions in Microsoft® Word 2013
- Format Your Text in Microsoft® Word 2016
- Forward a Contact in Microsoft® Outlook® 2016
- Freeze and Unfreeze Columns and Rows in Microsoft® Excel® 2013
- Freeze and Unfreeze Columns and Rows in Microsoft® Excel® 2016
- Getting Started with Google Docs™
- Getting Started With Office 2016 - Introduction
- Getting Started With Office 2016: Common Features - Customize Your Office 2016 Environment
- Getting Started With Office 2016: Office 2016 and the Cloud (Part 1 of 2)
- Getting Started With Office 2016: Office 2016 and the Cloud (Part 2 of 2)
- Global Vehicular Network
- Gmail™
- Google Chrome™&trade; 23
- Google Custom Search™ Workshop
- Google Drive™ Introduction
- Google Earth™ 5
- Google Earth™ 7 Training
- Google Maps™
- Google Mobile™ Apps Training
- Google Scholar™
- Google Sheets™ - Chart & Formula Training
- Google Sheets™ - Create, Edit, Share and Publish
- Google Sites™
- Google SketchUp™
- Google SketchUp™ 7
- Google™ Classroom Training
- Google™ Drawing Training
- Google™ Hangouts™
- Google™ Slides - Sharing & Publishing Training
- GoTo Meeting®
- Group Data within a PivotTable in Microsoft® Excel® 2013
- Group Data Within a PivotTable in Microsoft® Excel® 2016
- Group Your Presentation Into Sections in Microsoft® PowerPoint® 2016
- Hide and Unhide Columns and Rows in Microsoft® Excel® 2013
- Hide and Unhide Columns and Rows in Microsoft® Excel® 2016
- Highlight Cells Based on Specific Criteria in Microsoft® Excel® 2013
- Highlight Cells Based on Specific Criteria in Microsoft® Excel® 2016
- How to Connect a Social Media Flowchart with Action Mind Maps
- How to Create Different UML Diagrams
- How to Draw Business Process Diagrams with RapidDraw Interface
- How to Exchange ConceptDraw® MINDMAP Files with Mindjet MindManager
- How to Import Mind Maps from FreeMind
- How to Import Mind Maps from XMind
- How to Make a Mind Map Presentation from a MS PowerPoint® Presentation
- How to Make UML Diagrams
- How to Present a Social Media Response Plan to Your Team
- How to Use the Online Store
- IBM SPSS® Statistics 19
- iBooks™ Author
- iBooks™ Author - QuickStart Training
- iBooks™ Author 2.2
- iCal® - OS X
- Identify the Difference Between Two Documents in Microsoft® Word 2013
- Identify the Difference Between Two Documents in Microsoft® Word 2016
- Illustrator® Creative Cloud® 2014 Training
- Illustrator® Creative Cloud® 2015
- Illustrator® Creative Cloud® What's New
- Illustrator® CS6 Advanced Mac®
- Illustrator® CS6 Intro Mac®
- Illustrator® CS6 Intro PC
- Illustrator® CS6: Advanced
- Illustrator® CS6: Basic
- Illustrator® CS6 - Intro PC
- Illustrator® CS6 - Intro Training
- Illustrator® CS6 - What's New PC
- Illustrator® CS6 - What's New? Training
- Illustrator® CS6: Advanced
- Illustrator® CS6: Basic
- iMovie® 09
- iMovie® 10.0.6 (Yosemite) Training
- iMovie® 11
- Import Data from an Excel Spreadsheet into Microsoft® PowerPoint® 2016
- Import Data from an Excel Spreadsheet into a Document in Microsoft® Word 2013
- Import Data from Excel in Microsoft® Access® 2016
- Import Data from Excel in Microsoft® Access® 2016
- InDesign® CS - What's New
- InDesign® CS - Advanced Mac®
- InDesign® CS - Intro Mac®
- InDesign® CS Advanced PC
- InDesign® CS Intro PC
- InDesign® CS - Advanced
- InDesign® CS: Basic
- InDesign® CS: Production
- InDesign® CS: Creating a Simple Newsletter
- InDesign® CS Intro Mac®
- InDesign® CS Intro PC
- InDesign® CS What's New for Mac®
- InDesign® CS What's New for PC
- InDesign® CS: Advanced
- InDesign® CS: Basic
- InDesign® CS: Intermediate
- Insert a Basic Formula in Microsoft® Excel® 2013
- Insert a Basic Formula in Microsoft® Excel® 2016
- Insert a Basic Function in Microsoft® Excel® 2013
- Insert a Basic Function in Microsoft® Excel® 2016
- Insert a Chart in Microsoft® Excel® 2013
- Insert a Chart in Microsoft® Excel® 2016
- Insert a Chart in Microsoft® PowerPoint® 2016
- Insert a Footnote or Endnote in Microsoft® Word 2013
- Insert a Footnote or Endnote in Microsoft® Word 2016
- Insert a Hyperlink in Microsoft® Word 2013
- Insert a Hyperlink in Microsoft® Word 2016
- Insert a Hyperlink into a Presentation in Microsoft® PowerPoint® 2016
- Insert a Number or Bulleted List in Microsoft® Word 2013
- Insert a Numbered or Bulleted List in Microsoft® Word 2016
- Insert a Picture in Microsoft® Word 2016
- Insert a Picture or Clip Art in Microsoft® Word 2013
- Insert a Shape in Microsoft® Word 2016
- Insert a SmartArt Graphic in Microsoft® Excel® 2013
- Insert a SmartArt Graphic in Microsoft® PowerPoint® 2016
- Insert a Video in Microsoft® Word 2013
- Insert and Customize WordArt in Microsoft® Word 2013
- Insert and Customize WordArt in Microsoft® Word 2016
- Insert and Manage Slides in Microsoft® PowerPoint® 2016
- Insert and Manage Document Components in Microsoft® Word 2013
- Insert and Manage Document Components in Microsoft® Word 2016
- Insert and Modify Shapes in Microsoft® PowerPoint® 2016
- Insert Manual Page Breaks in Microsoft® Word 2013
- Insert Subtotals in Microsoft® Excel® 2013
- Insert Subtotals in Microsoft® Excel® 2016
- Insert Text Box in Microsoft® PowerPoint® 2016
- Insert Text Box in Microsoft® Word 2013
- Insert Text Box in Microsoft® Word 2016
- Internet Explorer® 10
- Internet Explorer® 11 Touch Training
- Internet Explorer® 9 Training

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCP, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
ONLINE COURSES

- Microsoft® Office 2010 Statistical Analysis Training
- Microsoft® Excel® 2010 VBA Programming
- Microsoft® Excel® 2010 Working with Charts
- Microsoft® Excel® 2010 Working with PivotTables
- Microsoft® Excel® 2010 Working With Workbooks
- Microsoft® Excel® 2011 Advanced
- Microsoft® Excel® 2011 Intermediate Training
- Microsoft® Excel® 2011 Intro Training Mac®
- Microsoft® Excel® 2013 Advanced
- Microsoft® Excel® 2013 Analyzing Your Data Part 1
- Microsoft® Excel® 2013 Analyzing Your Data Part 2
- Microsoft® Excel® 2013 Applying Formulas & Functions Training
- Microsoft® Excel® 2013 Basic
- Microsoft® Excel® 2013 Charting Training
- Microsoft® Excel® 2013 Collaborating with Others
- Microsoft® Excel® 2013 Creating and Modifying Charts
- Microsoft® Excel® 2013 Creating and Opening Workbooks
- Microsoft® Excel® 2013 Evaluating Data Training
- Microsoft® Excel® 2013 Formatting Data
- Microsoft® Excel® 2013 Frequently Used Formulas & Functions Training
- Microsoft® Excel® 2013 Intermediate
- Microsoft® Excel® 2013 Intermediate Student Manual
- Microsoft® Excel® 2013 Intro Training
- Microsoft® Excel® 2013 Managing the Excel® Environment
- Microsoft® Excel® 2013 MOS Certification Comprehensive Vol 1-2
- Microsoft® Excel® 2013 MOS Certification Comprehensive Vol 2 of 2
- Microsoft® Excel® 2013 Moving Around and Entering Data
- Microsoft® Excel® 2013 PivotTables Training
- Microsoft® Excel® 2013 Printing Workbooks
- Microsoft® Excel® 2013 Shortcuts, Tips, and Tricks
- Microsoft® Excel® 2013 Using Basic Formulas Part 1
- Microsoft® Excel® 2013 Using Basic Formulas Part 2
- Microsoft® Excel® 2013 Working with Shapes and Graphics
- Microsoft® Excel® 2013 Working with Tables
- Microsoft® Excel® Assessment
- Microsoft® Excel® Charts and Graphs Made Easy
- Microsoft® Excel® Charts and Graphs Made Easy
- Microsoft® Excel® Charts and Graphs Made Easy
- Microsoft® Excel® Charts and Graphs Made Easy
- Microsoft® Excel® Macros for Finance Professionals
- Microsoft® Excel® Macros Made Easy
- Microsoft® Excel® Made Easy
- Microsoft® Excel® Online
- Microsoft® Excel® PivotTables Made Easy 2010
- Microsoft® Excel® PivotTables Made Easy 2013
- Microsoft® Office 2007 Customize Office
- Microsoft® Office 2007 New Features
- Microsoft® Office 2007 Web Components and Collaboration
- Microsoft® Office 2010 Intro New Features
- Microsoft® Office 2010 Performing Mail Merge
- Microsoft® Office 2010 Working with Macros in Excel® and Word
- Microsoft® Office 2012 What’s New Training
- Microsoft® Office 2013
- Microsoft® Office 2016 Preview Mac®
- Microsoft® Office 365® - Calendar: Settings
- Microsoft® Office 365® - Calendar: Share Your Calendar
- Microsoft® Office 365® - Delve®: Boards
- Microsoft® Office 365® - Delve®: First Steps in Delve®
- Microsoft® Office 365® - Delve®: People
- Microsoft® Office 365® - Excel® Online: Edit a Workbook Simultaneously With Another Person
- Microsoft® Office 365® - Excel® Online: Limitations of Excel® Online
- Microsoft® Office 365® - Excel® Online: Open and Edit an Excel® Online Workbook
- Microsoft® Office 365® - Mobile: First Steps
- Microsoft® Office 365® - Mobile: Using OneDrive®
- Microsoft® Office 365® - OneDrive®: Recycle Bin
- Microsoft® Office 365® - OneDrive®: Share Files
- Microsoft® Office 365® - OneDrive®: Sync Files
- Microsoft® Office 365® - People: First Steps
- Microsoft® Office 365® - PowerPoint® Online: Create a Presentation with PowerPoint® Online
- Microsoft® Office 365® - PowerPoint® Online: Edit a Presentation Online
- Microsoft® Office 365® - PowerPoint® Online: Limitations of PowerPoint® Online
- Microsoft® Office 365® - PowerPoint® Online: Open a PowerPoint® Online Presentation
- Microsoft® Office 365® - SharePoint® Sites: Calendar
- Microsoft® Office 365® - SharePoint® Sites: Document Library - First Steps
- Microsoft® Office 365® - SharePoint® Sites: First Steps
- Microsoft® Office 365® - SharePoint® Sites: Lists
- Microsoft® Office 365® - SharePoint® Sites: Picture Library
- Microsoft® Office 365® - SharePoint® Sites: Share a Site
- Microsoft® Office 365® - SharePoint® Sites: Sync Libraries
- Microsoft® Office 365® - SharePoint® Sites: Tasks
- Microsoft® Office 365® - Skype® For Business: First Steps
- Microsoft® Office 365® - Skype® For Business: Host an Online Meeting
- Microsoft® Office 365® - Skype® For Business: PowerPoint® Presentation
- Microsoft® Office 365® - Skype® For Business: Schedule an Online Meeting
- Microsoft® Office 365® - Skype® For Business: Skype® Meeting Options
- Microsoft® Office 365® - Sway®: Create Your First Sway®
- Microsoft® Office 365® - Tasks: First Steps
- Microsoft® Office 365® - Video: Access a Video
- Microsoft® Office 365® - Video: Search for Videos
- Microsoft® Office 365® - Word Online: Create a New Document
- Microsoft® Office 365® - Word Online: Edit a Document Simultaneously
- Microsoft® Office 365® - Word Online: Limitations of Word Online
- Microsoft® Office 365® - Word Online: Open and Edit a Word Document Online
- Microsoft® Office 365® - Yammer®: First Steps
- Microsoft® Office 365® - Yammer®: Instant Messaging
- Microsoft® Office 365® - Calendar: Add Calendar Items
- Microsoft® Office 365®: Excel® Online - Create a New Workbook with Excel® Online
- Microsoft® Office 365®: Mobile - Accessing Videos with the Video App
- Microsoft® Office 365®: Mobile - Using Skype® for Business
- Microsoft® Office 365®: Mobile - Working with the Excel® App
- Microsoft® Office 365®: Mobile - Working with the Mail App
- Microsoft® Office 365®: Mobile - Working with the PowerPoint® App
- Microsoft® Office 365®: Mobile - Working with the Word App
- Microsoft® Office 365®: OneDrive® - Upload Files
- Microsoft® Office 365®: OneNote®
- Microsoft® Office 365®: People - Groups
- Microsoft® Office 365®: SharePoint® Sites - Discussion Board
- Microsoft® Office 365®: SharePoint® Sites - Document Library: Set and Manage Alerts
- Microsoft® Office 365®: SharePoint® Sites - Document Library: Understanding Versioning
- Microsoft® Office 365®: Skype® For Business - Advanced Presentation Features
- Microsoft® Office 365®: Skype® For Business - Audio and Video Settings
- Microsoft® Office 365®: Skype® For Business - Record an Online Meeting
- Microsoft® Office 365®: Sway® - Share Your Sway® Presentation
- Microsoft® Office 365®: Video - Upload Videos
- Microsoft® Office 365®: Yammer® - External Groups
- Microsoft® Office 365®: Yammer® - Working With Groups
- Microsoft® Office Suite 2010 What’s New Training
- Microsoft® Office Suite 2011 What’s New Training
- Microsoft® Office Web Apps
- Microsoft® OneNote® 2010
- Microsoft® OneNote® 2013
- Microsoft® Outlook® 2007 Advanced
- Microsoft® Outlook® 2007 Basic
- Microsoft® Outlook® 2007 Intermediate
- Microsoft® Outlook® 2007 Manage Tasks
- Microsoft® Outlook® 2007 Organize Messages
- Microsoft® Outlook® 2007 Save Time with eMail
- Microsoft® Outlook® 2010
- Microsoft® Outlook® 2010 - Sending and Receiving eMail Messages

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
• Microsoft® Outlook® 2010 Advanced
• Microsoft® Outlook® 2010 Basic
• Microsoft® Outlook® 2010 Intermediate
• Microsoft® Outlook® 2010 Managing Appointments
• Microsoft® Outlook® 2010 Managing Tasks
• Microsoft® Outlook® 2011
• Microsoft® Outlook® 2013
• Microsoft® Outlook® 2013 Advanced
• Microsoft® Outlook® 2013 Basic
• Microsoft® Outlook® 2013 Creating and Grouping Contacts
• Microsoft® Outlook® 2013 Managing Contacts
• Microsoft® Outlook® 2013 Managing eMail
• Microsoft® Outlook® 2013 BASIC MOS Certification Comprehensive
• Microsoft® Outlook® 2013 Organizing Messages
• Microsoft® Outlook® 2013 Reading and Writing eMail
• Microsoft® Outlook® 2013 Sending eMail
• Microsoft® Outlook® 2013 Working with Outlook®
• Microsoft® Outlook® 2013: Creating and Editing Appointments
• Microsoft® Outlook® 2013: Creating and Managing Tasks
• Microsoft® Outlook® 2013: Customizing Outlook® Views
• Microsoft® Outlook® 2013: Managing Accounts
• Microsoft® Outlook® 2013: Managing Outlook® Data
• Microsoft® Outlook® 2013: Organizing Appointments
• Microsoft® Outlook® 2013: Personalizing Outlook®
• Microsoft® Outlook® 2013: Planning Meetings
• Microsoft® Outlook® Assessment
• Microsoft® Outlook® for iOS®
• Microsoft® Outlook® Keyboard Shortcuts
• Microsoft® PowerPoint® 2007 Advanced
• Microsoft® PowerPoint® 2007 Basic
• Microsoft® PowerPoint® 2007 Manage Graphics
• Microsoft® PowerPoint® 2007 Presentation Tips
• Microsoft® PowerPoint® 2007 Sales Presentations
• Microsoft® PowerPoint® 2007 Using Special Graphic Effects
• Microsoft® PowerPoint® 2010: 2010 Intermediate Training
• Microsoft® PowerPoint® 2010 Adding Visuals and Media
• Microsoft® PowerPoint® 2010 Advanced
• Microsoft® PowerPoint® 2010 Basic
• Microsoft® PowerPoint® 2010 Customizing and Delivering a Presentation
• Microsoft® PowerPoint® 2010 Getting Started
• Microsoft® PowerPoint® 2010 Getting Started With Microsoft® PowerPoint®
• Microsoft® PowerPoint® 2010 Intro
• Microsoft® PowerPoint® 2011: Intermediate Training
• Microsoft® PowerPoint® 2011 Advanced Mac®
• Microsoft® PowerPoint® 2011 Intro
• Microsoft® PowerPoint® 2013 Adding Media
• Microsoft® PowerPoint® 2013 Adding Motion
• Microsoft® PowerPoint® 2013 Adding Text to Your Presentation
• Microsoft® PowerPoint® 2013 Advanced
• Microsoft® PowerPoint® 2013 Animation Effects
• Microsoft® PowerPoint® 2013 Basic
• Microsoft® PowerPoint® 2013 Collaboration and Customizing
• Microsoft® PowerPoint® 2013 Distributing Your Presentation
• Microsoft® PowerPoint® 2013 Getting Started
• Microsoft® PowerPoint® 2013 Illustrating Your Presentations
• Microsoft® PowerPoint® 2013 Intro Training
• Microsoft® PowerPoint® 2013 Modifying and Arranging Graphics
• Microsoft® PowerPoint® 2013 MOS Certification Comprehensive
• Microsoft® PowerPoint® 2013 Organizing Content
• Microsoft® PowerPoint® 2013 Organizing Your Presentation
• Microsoft® PowerPoint® 2013 Preparing Your Slideshow
• Microsoft® PowerPoint® 2013 Presenting Data with Spreadsheets and Charts
• Microsoft® PowerPoint® 2013 Printing and Saving a Presentation
• Microsoft® PowerPoint® 2013 Shapes SmartArt
• Microsoft® PowerPoint® 2013 Using the Master Views
• Microsoft® PowerPoint® 2013 Working with Pictures
• Microsoft® PowerPoint® 2013 Working with SmartArt
• Microsoft® PowerPoint® Assessment
• Microsoft® PowerPoint® Customizing Your Document
• Microsoft® Project 2007 Advanced
• Microsoft® Project 2007 Basic
• Microsoft® Project 2010
• Microsoft® Project 2010 Advanced
• Microsoft® Project 2013
• Microsoft® Project 2016
• Microsoft® Project: Tips and Tricks
• Microsoft® Publisher 2007 Advanced
• Microsoft® Publisher 2007 Basic
• Microsoft® Publisher 2010
• Microsoft® Publisher 2010 Advanced
• Microsoft® Publisher 2010 Basic
• Microsoft® Publisher 2013
• Microsoft® Publisher 2016
• Microsoft® Visio® 2010 Advanced
• Microsoft® Visio® 2010 Basic
• Microsoft® Visio® 2010 Training
• Microsoft® Visio® 2013 Training
• Microsoft® Visio® Professional 2007 Advanced
• Microsoft® Visio® Professional 2007 Basic
• Microsoft® Windows® 7
• Microsoft® Windows® 7 Accessibility Features
• Microsoft® Windows® 7 Advanced
• Microsoft® Windows® 7 Basic
• Microsoft® Windows® 7 New Features
• Microsoft® Windows® 8
• Microsoft® Windows® 8 Accessibility Features
• Microsoft® Windows® 8 Mail App
• Microsoft® Windows® 8 What’s New
• Microsoft® Windows® 8.1 Overview
• Microsoft® Windows® Live Movie Maker
• Microsoft® Windows® Movie Maker 2
• Microsoft® Word 2007 Advanced
• Microsoft® Word 2007 Basic
• Microsoft® Word 2007 Intermediate
• Microsoft® Word 2007 Review and Collaborate
• Microsoft® Word 2007 Type and Edit Your Document
• Microsoft® Word 2007 Using Advanced Formatting
• Microsoft® Word 2007 VBA Programming
• Microsoft® Word 2010: Creating Accessible Documents Training
• Microsoft® Word 2010 Advanced
• Microsoft® Word 2010 Basic
• Microsoft® Word 2010 Citation and Bibliography
• Microsoft® Word 2010 Intermediate
• Microsoft® Word 2010 Intermediate Training
• Microsoft® Word 2010 Intro
• Microsoft® Word 2010 Mail Merge
• Microsoft® Word 2010 Newsletter Training
• Microsoft® Word 2010 Working with Advanced Features
• Microsoft® Word 2010 Working with Documents
• Microsoft® Word 2010 Working with Visual Elements
• Microsoft® Word 2011: Intermediate Training
• Microsoft® Word 2011 Advanced
• Microsoft® Word 2011 Intro Mac®
• Microsoft® Word 2013 Adding Graphics
• Microsoft® Word 2013 Adding Page Elements
• Microsoft® Word 2013 Adding Special Formatting
• Microsoft® Word 2013 Advanced Training
• Microsoft® Word 2013 Applying Styles
• Microsoft® Word 2013 Basic Training
• Microsoft® Word 2013 Building References
• Microsoft® Word 2013 Collaborating with Others
• Microsoft® Word 2013 Creating and Opening Documents
• Microsoft® Word 2013 Creating Forms
• Microsoft® Word 2013 Editing Graphics
• Microsoft® Word 2013 Editing Tables
• Microsoft® Word 2013 Finishing and Customizing Your Document
• Microsoft® Word 2013 Formatting Paragraphs
• Microsoft® Word 2013 Formatting Text
• Microsoft® Word 2013 Illustrating and Organizing Information
• Microsoft® Word 2013 Intro Training
• Microsoft® Word 2013 Mail Merge
• Microsoft® Word 2013 MOS Certification Comprehensive Vol 1 of 2 Words
• Microsoft® Word 2013 Newsletter Training
• Microsoft® Word 2013 Proofreading
• Microsoft® Word 2013 Setting Up Your Document
• Microsoft® Word 2013 Tables and Graphics
• Microsoft® Word 2013 Tracking Changes and Comments Training
• Microsoft® Word 2013 Typing and Editing Text
• Microsoft® Word 2016
• Microsoft® Word Assessment
• Microsoft® Word Keyboard Shortcuts 2.0
• Microsoft® Word Online
• Modify a Chart in Microsoft® Excel® 2013
• Modify a Chart in Microsoft® Excel® 2016
• Microsoft® Word Online Courses

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCLP, PDC, and PDU credits.
• Modify Delivery Date and Reply Settings in Microsoft® Outlook®
• Modify Delivery Date and Reply Settings in Microsoft® Outlook® 2016
• Monitor, Accept, and Reject Edits to a Document in Microsoft® Word 2013
• Monitor, Accept, and Reject Edits to a Document in Microsoft® Word 2016
• Moodle® 2.5 - What's New Training
• Moodle® 2.6 - Instructor Training
• Moodle® 2.7 - Instructor Training
• Moodle® 2.8 - Instructor Training
• Moodle® 3.1 - Instructor
• Motion Path Animations in Microsoft® PowerPoint® 2016
• Multi User License Management
• Name a Cell for Use in Formulas and Functions in Microsoft® Excel® 2013
• Name a Cell for Use in Formulas and Functions in Microsoft® Excel® 2016
• Numbers® (El Capitan)
• OneDrive® Training
• OneNote® 2013: Add an Excel® Spreadsheet
• OneNote® 2013: Add Audio and Video to a Notebook
• OneNote® 2013: Add Password Security to a Section
• OneNote® 2013: Add Quick Notes and Links
• OneNote® 2013: Add Tags to Help Locate Notes
• OneNote® 2013: Create a Custom Page Template
• OneNote® 2013: Customize the Quick Access Toolbar and OneNote® Options
• OneNote® 2013: Embed Files from Other Programs
• OneNote® 2013: Export a Notebook
• OneNote® 2013: Modify Formatting in a Notebook
• OneNote® 2013: Navigate the OneNote® 2013 Environment
• OneNote® 2013: Organize and Search Notebook Content
• OneNote® 2013: Proof Your Notebook and Set Up Pages for Printing
• OneNote® 2013: Send a Notebook in Different Formats by Using Outlook®
• OneNote® 2013: Share and Collaborate on Notebooks
• OneNote® 2013: Use Outlook® Integration Features
• OneNote® 2013: Use Predesigned Templates
• OneNote® 2013: Use the Recycle Bin and Explore the Backup Feature
• OneNote® 2013: View and Work with Notes
• OneNote® 2016
• Organizing and Selecting Social Media Response Messages
• Outlook® 2013 Part 1: Attach Files and Items
• Outlook® 2013 Part 1: Check Spelling and Grammar
• Outlook® 2013 Part 1: Create a Recurring Meeting Request
• Outlook® 2013 Part 1: Create an eMail Message
• Outlook® 2013 Part 1: Create and Apply an eMail Signature
• Outlook® 2013 Part 1: Create and Manage Contact Details
• Outlook® 2013 Part 1: Create and Send an eMail
• Outlook® 2013 Part 1: Create and Update Contacts
• Outlook® 2013 Part 1: Customize Reading Options
• Outlook® 2013 Part 1: Customize the Background and Theme of the Outlook® Interface
• Outlook® 2013 Part 1: Customize the Quick Access Toolbar
• Outlook® 2013 Part 1: Customize the Ribbon
• Outlook® 2013 Part 1: Delete eMail Messages
• Outlook® 2013 Part 1: Enhance an eMail Message with an Image
• Outlook® 2013 Part 1: Enhance an eMail Message with SmartArt and Themes
• Outlook® 2013 Part 1: Format Message Content
• Outlook® 2013 Part 1: Identify the Elements of the Application Window
• Outlook® 2013 Part 1: Identify the Workspaces
• Outlook® 2013 Part 1: Manage Appointments
• Outlook® 2013 Part 1: Manage Notes
• Outlook® 2013 Part 1: Manage Tasks
• Outlook® 2013 Part 1: Organize Messages Using Folders
• Outlook® 2013 Part 1: Paste in an eMail Message
• Outlook® 2013 Part 1: Print an eMail Message
• Outlook® 2013 Part 1: Print Your Calendar
• Outlook® 2013 Part 1: Print Your Contacts
• Outlook® 2013 Part 1: Propose a New Time for a Meeting
• Outlook® 2013 Part 1: Read and Respond to eMails
• Outlook® 2013 Part 1: Recall a Sent Message
• Outlook® 2013 Part 1: Respond to a Meeting Request
• Outlook® 2013 Part 1: Specify Font Options
• Outlook® 2013 Part 1: Use Commands to Manage Messages
• Outlook® 2013 Part 1: Use Flags to Manage Messages
• Outlook® 2013 Part 1: Use Outlook® Help
• Outlook® 2013 Part 1: Use Tags to Manage Messages
• Outlook® 2013 Part 1: Use Tracking Options
• Outlook® 2013 Part 1: View and Organize Your Contacts
• Outlook® 2013 Part 1: View the Calendar
• Outlook® 2013 Part 1: Work with Attachments
• Outlook® 2013 Part 2: Advanced Options
• Outlook® 2013 Part 2: Assign a Task
• Outlook® 2013 Part 2: Change Data File Settings
• Outlook® 2013 Part 2: Create a Data File
• Outlook® 2013 Part 2: Delegate Folder Access by Using Folder Permissions
• Outlook® 2013 Part 2: Edit an Electronic Business Card
• Outlook® 2013 Part 2: Export Contacts
• Outlook® 2013 Part 2: Filter Messages
• Outlook® 2013 Part 2: Forward Contacts
• Outlook® 2013 Part 2: Insert Advanced Characters and Objects in an eMail
• Outlook® 2013 Part 2: Language Options
• Outlook® 2013 Part 2: Manage a Task Assigned to You
• Outlook® 2013 Part 2: Manage Additional Calendars
• Outlook® 2013 Part 2: Manage Advanced Calendar Options
• Outlook® 2013 Part 2: Manage Journal Entries
• Outlook® 2013 Part 2: Manage Junk Mail
• Outlook® 2013 Part 2: Manage Meeting Responses
• Outlook® 2013 Part 2: Manage Your Mailbox
• Outlook® 2013 Part 2: Modify Message Settings and Properties
• Outlook® 2013 Part 2: Organize Messages
• Outlook® 2013 Part 2: Reply to a Task Request
• Outlook® 2013 Part 2: Search Messages
• Outlook® 2013 Part 2: Share Your Calendar with Another User
• Outlook® 2013 Part 2: Share Your Contacts with Another User
• Outlook® 2013 Part 2: Sort Messages
• Outlook® 2013 Part 2: Use Automatic Replies
• Outlook® 2013 Part 2: Use Search Folders
• Outlook® 2013 Part 2: Work with a Contact Group
• Outlook® 2016 Training
• Package Your Presentation for CD in Microsoft® PowerPoint® 2016
• Page Setup in Microsoft® Excel® 2013
• Page Setup in Microsoft® Excel® 2016
• PageMaker® 7: Advanced
• PageMaker® 7: Basic
• PageMaker® 7: Intermediate
• Pages® (El Capitan)
• Perform Calculations in a Table in Microsoft® Word 2013
• Perform Calculations in a Table in Microsoft® Word 2016
• Personalize and Customize Documents in Microsoft® Excel® 2013
• Personalize and Customize Documents in Microsoft® Excel® 2016
• Photoshop® Creative Cloud® - What's New
• Photoshop® Creative Cloud® 2014 - What's New? Training
• Photoshop® Creative Cloud® 2015
• Photoshop® CSS: Advanced
• Photoshop® CSS: Basic
• Photoshop® CSS: Production
• Photoshop® CS6: Advanced
• Photoshop® CS6: Basic
• Photoshop® CS6: Production
• Photoshop® Elements 10 Training
• Photoshop® Elements 11
• Photoshop® Elements 12 Training
• Photoshop® Elements 13
• Play Your Slide Show in Presenter View in Microsoft® PowerPoint® 2016
• PowerPoint Translation Tools in Microsoft® PowerPoint® 2016
• PowerPoint® 2013 Part 1: Add, Delete and Modify Slides
• PowerPoint® 2013 Part 1: Animate Objects
• PowerPoint® 2013 Part 1: Apply Transitions
• PowerPoint® 2013 Part 1: Arrange Objects
• PowerPoint® 2013 Part 1: Arrange Slides
• PowerPoint® 2013 Part 1: Create a Chart
• PowerPoint® 2013 Part 1: Create a Presentation from a Template

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCP, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
2013 Part 1: Print Your Presentation
2013 Part 1: Navigate
2013 Part 1: Insert Headers and Footers
2013 Part 1: Add Headers and Footers
2013 Part 1: Add SmartArt to a Presentation
2013 Part 2: Add Video to a Presentation
2013 Part 2: Annotate a Presentation
2013 Part 2: Compare and Merge Presentations
2013 Part 2: Convert a Presentation to a Video
2013 Part 2: Create a Custom Slide Layout
2013 Part 2: Create a Custom Slide Show
2013 Part 2: Create Custom Animation Effects
2013 Part 2: Customize the Quick Access Toolbar
2013 Part 2: Customize the Ribbon
2013 Part 2: Customize the Status Bar
2013 Part 2: Modify SmartArt
2013 Part 2: Modify the Notes Master and the Handout Master
2013 Part 2: Package a Presentation
2013 Part 2: Present a Slide Show Online
2013 Part 2: Record a Presentation
2013 Part 2: Secure a Presentation
2013 Part 2: Set PowerPoint® 2013 Options
2013 Part 2: Set Up a Slide Show
2013 Part 2: Set Video Playback Options
2013 Part 2: Share a Presentation on the Web
2013 Part 2: Timing Slide Transitions
2013 Part 2: Work with Slide Masters
2013 Part 2: Work with Windows® Simultaneously
2013 Part 2: Adding Media
2013 Part 2: Animation & Effects
2013 Part 2: Present & Share
2013 Part 2: Shapes & SmartArt
2013 Part 2: Working with Pictures
2013 Part 2: (Mac®)
2013 Part 2: (PC)
Premiere® Elements 12 Training
Premiere® Pro Creative Cloud® 2015
QuickBooks®: Customize AR Forms
QuickBooks®: Edit and Merge Accounts
QuickBooks®: Edit Preferences
QuickBooks®: Entering Bills
QuickBooks®: Entering Checks
QuickBooks®: Entering Credit Card Charges
QuickBooks®: Estimates
QuickBooks®: File Backup
QuickBooks®: Home Page Interface
QuickBooks®: How to Set Up New Company
QuickBooks®: Invoicing
QuickBooks®: Items List
QuickBooks®: Journal Entry
QuickBooks®: Loan Manager
QuickBooks®: Mastering the Chart of Accounts
QuickBooks®: Memorized Transactions
QuickBooks®: Mileage Tracking
QuickBooks®: New Asset Via Check Register
QuickBooks®: New Asset Via Journal Entry
QuickBooks®: Pay Bills
QuickBooks®: Pay Credit Card Bills
QuickBooks®: Receive Payments
QuickBooks®: Record Deposits
QuickBooks®: Sales Receipt vs Invoice
QuickBooks®: Sales Tax
QuickBooks®: Setting up a Customer
QuickBooks®: Setting Up Jobs
QuickBooks®: Setting up Late Fees
QuickBooks®: Setting Up Users
QuickBooks®: Setting Up Vendors
QuickBooks®: Statements
QuickBooks®: Sub Accounts
Record a Macro in Microsoft® Excel® 2013
Record a Macro in Microsoft® Excel® 2016
Record a Narration in Microsoft® PowerPoint® 2016
Record and Play Back a Series of Actions in Microsoft® Word 2013
Record and Play Back a Series of Actions in Microsoft® Word 2016
Remove the Background from an Image in a Document in Microsoft® Word 2013
Remove the Background from an Image in Microsoft® PowerPoint® 2016
Remove the Background from an Image in Microsoft® Word 2016
Rename a Field in a Row in Microsoft® Access® 2016
Rename a Query Field in Microsoft® Access® 2016
Rename a Report Field in Microsoft® Access® 2016
Require a Password for a Database in Microsoft® Access® 2016
Research a Topic with Smart Lookup New! in Microsoft® PowerPoint® 2016
Research a Topic with Smart Lookup NEW! in Microsoft® Word 2016
Research a Topic with Smart Lookup NEW! in Microsoft® Word 2016
Reuse Slides in a Presentation in Microsoft® PowerPoint® 2016
Save a Document to the Appropriate File Format in Microsoft® Word 2013
Save a Document to the Appropriate File Format in Microsoft® Word 2016

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCL, PDC and PDU credits.
• Save a Presentation to the Appropriate File Format in Microsoft® PowerPoint® 2016
• Save a Presentation to Video in Microsoft® PowerPoint® 2016
• Save a Workbook as a Template in Microsoft® Excel® 2013
• Save a Workbook as a Template in Microsoft® Excel® 2016
• Save and Convert PDF in Microsoft® Word 2013
• Save and Convert PDF in Microsoft® Word 2016
• Save Your Document to OneDrive® in Microsoft® Word 2013
• Save Your Presentation to OneDrive in Microsoft® PowerPoint® 2016
• Save Your Workbook to OneDrive® in Microsoft® Excel® 2016
• Save Your Workbook to Windows Live OneDrive® in Microsoft® Excel® 2013
• Schedule a Meeting in Microsoft® Outlook® 2016
• Search your eMail Messages in Microsoft® Outlook®
• Search your eMail Messages in Microsoft® Outlook® 2016
• Select and Apply a Theme to Your Documents in Microsoft® Excel® 2013
• Select and Apply a Theme to Your Documents in Microsoft® Excel® 2016
• Send an Out of Office Reply in Microsoft® Outlook®
• Send an Out of Office Reply in Microsoft® Outlook® 2016
• Send Documents from Word in Microsoft® Word 2013
• Send Documents from Word in Microsoft® Word 2016
• Send Presentations from PowerPoint in Microsoft® PowerPoint® 2016
• Send/Pass a Problem
• Sending Documents from Excel in Microsoft® Excel® 2013
• Sending Documents from Excel in Microsoft® Excel® 2016
• Set a Recurring Appointment in Microsoft® Outlook® 2016
• Set a Trigger on a Video or Audio Bookmark in Microsoft® PowerPoint® 2016
• Set Properties for Content Controls in Microsoft® Word 2013
• Set Properties for Content Controls in Microsoft® Word 2016
• Set Up Show in Microsoft® PowerPoint® 2016
• Set Up Your Outlook Window Layout in Microsoft® Outlook® 2016
• Set Up Your Outlook® Window Layout in Microsoft® Outlook® 2016
• Share a Calendar in Microsoft® Outlook® 2016
• Share Your Documents Using Windows Live OneDrive® in Microsoft® Word 2013
• Share Your Workbook Using Windows Live OneDrive® in Microsoft® Excel® 2013
• Sharing ConceptDraw MINDMAP™ Presentation Videos on Facebook®
• Sharing ConceptDraw MINDMAP™ Presentation Videos on YouTube™
• Sharing Microsoft® PowerPoint® Presentation Created with ConceptDraw MINDMAP™ on Google Docs™
• Show in Favorites in Microsoft® Outlook®
• Show in Favorites in Microsoft® Outlook® 2016
• SketchUp for 3D Printing
• Skype for iOS® Training
• Sort and Group eMail Messages in Microsoft® Outlook®
• Sort and Group eMail Messages in Microsoft® Outlook® 2016
• Sort and Group Tasks in Microsoft® Outlook® 2016
• Sort Table Data in Microsoft® Access® 2016
• SPSS® 22 - Basics Training
• Stack and Group Images in a Document in Microsoft® Word 2013
• Stack and Group Images in a Document in Microsoft® Word 2016
• Stack and Group Objects in Microsoft® PowerPoint® 2016
• Statistical Analysis with Microsoft® Excel®
• Troubleshoot Formula and Function Errors in Microsoft® Excel® 2013
• Troubleshoot Formula and Function Errors in Microsoft® Excel® 2016
• Update a Contact in Microsoft® Outlook® 2016
• Update Tasks and Send Status Reports in Microsoft® Outlook® 2016
• Use a Query to Append Table Data in Microsoft® Access® 2016
• Use Advanced Options for Filters in Microsoft® Access® 2016
• Use an Image as a Slide Background in Microsoft® PowerPoint® 2016
• Use AutoCorrect to Save Time and Correct Errors in Microsoft® Word 2016
• Use AutoCorrect to Save Time and Correct Errors in Microsoft® Word 2013
• Use AutoFill to Quickly Fill Cells from a List and Create Your Own Fillable List of Items in Microsoft® Excel® 2016
• Use AutoFill to Quickly Fill Cells from an Excel® Spreadsheet to Populate Fields in a Document in Microsoft® Word 2013
• Use Data Variations to Create Scenarios in Microsoft® Excel® 2016
• Use Find and Replace in Microsoft® PowerPoint® 2016
• Use Graphics to Compare Cell Values in Microsoft® Excel® 2013
• Use Graphics to Compare Cell Values in Microsoft® Excel® 2016
• Use Scheduling Assistant to Plan Meetings in Microsoft® Outlook® 2016
• Use Slide Masters in Microsoft® PowerPoint® 2016
• Use Smart Guides in Microsoft® PowerPoint® 2016
• Use Sparklines to Display Trends in Microsoft® Excel® 2013
• Use Sparklines to Display Trends in Microsoft® Excel® 2016
• Use the Group, Sort, and Total Pane to Organize Reports in Microsoft® Access® 2010
• Use the Group, Sort, and Total Pane to Organize Reports in Microsoft® Access® 2016
• Use the Quick Analysis Tool in Microsoft® Excel® 2013
• Use the Quick Analysis Tool in Microsoft® Excel® 2016
• Using Google™ Photos
• Using Microsoft® Windows® 10 - Accessing Windows® 10: Navigate the Windows® 10 Desktop
• Using Microsoft® Windows® 10 - Accessing Windows® 10: Sign in to Windows® 10
• Using Microsoft® Windows® 10 - Accessing Windows® 10: Use the Start Menu
• Using Microsoft® Windows® 10 - Customizing the Windows® 10 Environment: Change Start Menu Options
• Using Microsoft® Windows® 10 - Customizing the Windows® 10 Environment: Customize the Desktop and Lock Screen
• Using Microsoft® Windows® 10 - Customizing the Windows® 10 Environment: Work with Files and File Groups
• Using Microsoft® Windows® 10 - Installing and Removing Devices: Manage Peripheral Devices
• Using Microsoft® Windows® 10 - Installing and Removing Devices: Print a Document
• Using Microsoft® Windows® 10 - Managing Files and Folders: Manage Files and Folders with File Explorer
• Using Microsoft® Windows® 10 - Managing Files and Folders: Upload and Share Files with OneDrive®
• Using Microsoft® Windows® 10 - Using Cortana® and Edge: Browse the Web with Edge
• Using Microsoft® Windows® 10 - Using Cortana® and Edge: Customize Cortana®'s User Interface
• Using Microsoft® Windows® 10 - Using Cortana® and Edge: Get to Know Cortana®
• Using Microsoft® Windows® 10 - Using Cortana® and Edge: Customize Edge
• Using Microsoft® Windows® 10 - Using Cortana® and Edge: Search with Cortana®
• Using Microsoft® Windows® 10 - Using Cortana® and Edge: Use Cortana® as a Personal Assistant
• Using Microsoft® Windows® 10 - Using Windows® 10 Security Features: Change Privacy Settings
• UsingMicrosoft® Windows® 10 - UsingWindows® 10 Security Features: Check for Viruses in Windows® Defender

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
• Using Microsoft® Windows® 10 - Using Windows® 10 Security Features: Set New Password Types
• Using Microsoft® Windows® 10 - Using Windows® Universal Apps and Desktop Applications (Video Course)
• Using Microsoft® Windows® 10 - Using Windows® Universal Apps and Desktop Applications: Install an App from Windows® Store
• Using Microsoft® Windows® 10 - Using Windows® Universal Apps and Desktop Applications: Multitask with Open Apps
• Using Microsoft® Windows® 10 - Using Windows® Universal Apps and Desktop Applications: Set up the Mail App
• Using Microsoft® Windows® 10 - Using Windows® Universal Apps and Desktop Applications: Use Desktop Applications
• Using Microsoft® Windows® 10 - Using Windows® Universal Apps and Desktop Applications: Use Windows® Universal Apps
• View and Re-Order Animations in Microsoft® PowerPoint® 2016
• Visio 2016
• Visualize Geographic Data in Microsoft® Excel® 2016 NEW!
• What is a Dashboard?
• What Is an Action Mind Map
• What's New in Office 2013 and Windows® 8: Accelerate Data Insertion with Flash Fill
• What's New in Office 2013 and Windows® 8: Apply a Theme from the Start Screen
• What's New in Office 2013 and Windows® 8: Browse the Web in the IE 10 New User Interface
• What's New in Office 2013 and Windows® 8: Charms and Apps
• What's New in Office 2013 and Windows® 8: Common Features
• What's New in Office 2013 and Windows® 8: Connect to Social Networks
• What's New in Office 2013 and Windows® 8: Create and Rearrange Groups on the Start Screen
• What's New in Office 2013 and Windows® 8: Customize the Desktop
• What's New in Office 2013 and Windows® 8: Customize Tiles
• What's New in Office 2013 and Windows® 8: Edit Documents
• What's New in Office 2013 and Windows® 8: Incorporate a Clustered Column Chart
• What's New in Office 2013 and Windows® 8: Incorporate a Combo Chart
• What's New in Office 2013 and Windows® 8: Incorporate Objects
• What's New in Office 2013 and Windows® 8: Install an App
• What's New in Office 2013 and Windows® 8: Leverage the Enhanced Presenter View
• What's New in Office 2013 and Windows® 8: Libraries
• What's New in Office 2013 and Windows® 8: Log in to Windows® 8
• What's New in Office 2013 and Windows® 8: Navigate the Desktop
• What's New in Office 2013 and Windows® 8: Navigate the IE 10 New User Interface
• What's New in Office 2013 and Windows® 8: Navigate through Outlook® 2013
• What's New in Office 2013 and Windows® 8: Open a PST File
• What's New in Office 2013 and Windows® 8: Pin to Start and Unpin from Start
• What's New in Office 2013 and Windows® 8: Quick Analysis
• What's New in Office 2013 and Windows® 8: Read Documents
• What's New in Office 2013 and Windows® 8: Slicers
• What's New in Office 2013 and Windows® 8: Use Modern Apps
• What's New in Office 2013 and Windows® 8: Work with Tables
• What's New in Office 2013 and Windows® 8: Work with Online Templates
• What's New in Office 2013 and Windows® 8: Workflow with Templates
• Windows® 10 - Accessibility
• Windows® 10 - In-Depth
• Windows® 7: Changing Folder Options
• Windows® 7: Customizing the Desktop
• Windows® 7: Customizing the Start Menu
• Windows® 7: Getting Help
• Windows® 7: Installing a Printer
• Windows® 7: Managing Folders
• Windows® 7: Navigation in Explorer
• Windows® 7: Open and Close Programs
• Windows® 7: Organizing Windows® 8
• Windows® 7: Parts of a Windows® 8 Window
• Windows® 7: Searching with Explorer
• Windows® 7: Using Control Panel
• Windows® 7: Using Keyboard Shortcuts
• Windows® 7: Using the Desktop
• Windows® 7: Using the Menu Bar and Ribbon Strip
• Windows® 7: Using the Mouse
• Windows® 7: Using the Start Menu
• Windows® 7: Using the Taskbar
• Windows® 7: What are Folders and Libraries?
• Windows® 8.1: A First Internet Search with Internet Explorer® 11
• Windows® 8.1: Access and Identify the Charms
• Windows® 8.1: Account ID
• Windows® 8.1: Change Privacy Settings
• Windows® 8.1: Change the Screen Resolution
• Windows® 8.1: Change Your Password
• Windows® 8.1: Create a Account
• Windows® 8.1: Create a Local User Account
• Windows® 8.1: Create and Modify Files with Keyboard Commands
• Windows® 8.1: Create Files and Folders
• Windows® 8.1: Customize the Desktop
• Windows® 8.1: Customize the PC Settings
• Windows® 8.1: File History
• Windows® 8.1: Further Navigation with Internet Explorer® 11
• Windows® 8.1: Identify the Elements of a Desktop Window
• Windows® 8.1: Install an App
• Windows® 8.1: Libraries
• Windows® 8.1: Manage Folders with the File Explorer
• Windows® 8.1: Multitask with Apps
• Windows® 8.1: Navigate the Desktop
• Windows® 8.1: Navigate the File Explorer
• Windows® 8.1: Navigate the Start Screen
• Windows® 8.1: Navigate the Touch Screen
• Windows® 8.1: Passwords
• Windows® 8.1: Search for Files with the File Explorer
• Windows® 8.1: Search for Files with the Start Screen
• Windows® 8.1: Sign In to Windows® 8.1
• Windows® 8.1: Store and Share Files with SkyDrive
• Windows® 8.1: Task Manager
• Windows® 8.1: The App Command Bar
• Windows® 8.1: The Recycle Bin
• Windows® 8.1: Use Internet Explorer® 11 on the Desktop
• Windows® 8.1: Use Windows® Defender
• Windows® 8.1: Windows® Store Apps and Common Navigation Features
• Windows® 8.1: Work with Desktop Windows®
• Windows® 8: A First Internet Search with Internet Explorer® 10
• Windows® 8: Access and Identify the Charms
• Windows® 8: Account ID
• Windows® 8: Change Privacy Settings
• Windows® 8: Change Your Password
• Windows® 8: Create a Account
• Windows® 8: Create a Local User Account
• Windows® 8: Create and Modify Files with Keyboard Commands
• Windows® 8: Create Files and Folders
• Windows® 8: Customize the Desktop
• Windows® 8: Customize the PC Settings
• Windows® 8: File History
• Windows® 8: Further Navigation with Internet Explorer® 10
• Windows® 8: Identify the Elements of a Desktop Window
• Windows® 8: Install an App
• Windows® 8: Libraries
• Windows® 8: Manage Folders with the File Explorer
• Windows® 8: Modern Apps and Common Navigation Features

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.
| Windows® 8: Multitask with Apps | Word 2016 Newsletter |
| Windows® 8: Navigate the Desktop | Work with Office 365® - First Steps in Office 365® |
| Windows® 8: Navigate the File Explorer | Work with Office 365® - First Steps in Office 365® |
| Windows® 8: Navigate the Start Screen | Work with Office 365® - First Steps in Office 365® |
| Windows® 8: Passwords | Login to Office 365® |
| Windows® 8: Search for Files with the File Explorer | Work with Office 365® - How to Use the Mail App: First Steps in the Mail App |
| Windows® 8: Search for Files with the Start Screen | Work with Office 365® - How to use the Mail App: Mail App Settings |
| Windows® 8: Sign In to Windows® 8 | Work with Office 365® - How to use the Mail App: Manage Your Mail for Efficiency |
| Windows® 8: Store and Share Files with SkyDrive | Work with Office 365® - How to use the Mail App: Productivity Tips and Tricks |
| Windows® 8: The Recycle Bin | Work with Office 365® - How to Use the Mail App: Read and Reply to Mail |
| Windows® 8: Use Windows® Defender | Work with Office 365® - How to Use the Mail App: Share Folders with Others |
| Windows® 8: Work with Desktop Windows® | Work with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Add a Watermark | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Add Headers and Footers | Word 2016 Newsletter |
| Word 2013 Part 1: Add Images to a Document | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Additional Save Options | Word 2016 Newsletter |
| Word 2013 Part 1: Apply Borders and Shading | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Apply Character Formatting | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: AutoCorrection | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Check Accessiblity | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Check Spelling and Grammar | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Convert Text to a Table | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Customize the Word Interface | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Customize the Word Options | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Display Text as List Items | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Format a Table | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Insert a Table | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Insert Symbols and Special Characters | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Manage Formatting | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Modify a Table | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Navigate and Select Text | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Other Proofing Tools | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Save | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 1: Working with the Ribbon | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 2: Add WordArt and Other Text Effects | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 2: Adjust Image Appearance | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 2: Create a Chart | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 2: Create a Data Source Using Word | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |
| Word 2013 Part 2: Create a Document Using a Template | Word with Office 365® - How to Use the Mail App: Use Your Mail for Collaboration |

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.
CUSTOMER SERVICE

1 to 1: Customer Service Success
10 Steps to Successful Customer Service
14 Things to Improve Your Customer Service in 5 Seconds - Quick Reference
A Customer Complaints: Now What?
Attitudes in Customer Service
Basics of a Great Customer Conversation
Breaking Out of the Non-Person Box
Building Great Customer Experiences
Characteristics of a Value-Centered Organization
Creating Great Customer Conversations
CRM in Real Time
Customer CEO
Customer Experience
Customer Lifetime Value
Customer Loyalty
Customer Relationship Management
Customer Sense
Customer Service and DISC Styles
Customer Service Basics
Customer Service Episode 1: A Tale of Two Businesses
Customer Service Episode 2: Pay Attention to Your Environment
Customer Service Episode 3: Little Things Matter
Customer Service Episode 4: Your Wait Time is Approximately Forever
Customer Service Episode 6: A Playful Way to Annoy Your Customers
Customer Service Episode 7: Dealing with Irate Customers
Customer Service Episode 8: Follow Every Rule
Customer Service Episode 9: Using Proper English and Grammar Can Only Hurt Your Career
Customer Service Episode 10: Sound Excited Already!
Customer Service Gone Viral
Customer Service Later
Customer Service: 02. Helping Customers Increase Income
Customer Service: 03. Helping Your Customers Increase Their Income
Customer Service: Are You With Me?
Customer Service: Cutting Corners
Customer Service: I'm Right, You're Wrong
Customer Service: It's Not My Problem
Customer Service: Service Delayed is Service Denied
Customer Service: The Invisible Customer
Dangerous Customer Service
Dealing with Customers Lawfully: A Rapid Skill Builder Booklet
Delight Your Customers
Delivering a Powerful Customer Experience
Delivering a Powerful Customer Experience (French)
Delivering a Powerful Customer Experience (French Canadian)
Delivering a Powerful Customer Experience (Spanish)
Delivering Knock Your Socks Off Service
Delivering Stellar Customer Service
Diffusing Hostility Through Customer Service
Diffusing Hostility Through Customer Service (Spanish)
Diffusing Techniques for Healing Customer Relationships
Effective Techniques for Dealing with Difficult Customers
Feedback: Feedback Basics
Feedback: Social Media Feedback
Feedback: Surveys
Feedback: What To Do With Feedback
Forces of Change
Fun Facts About Customer Service
Get Ready for an Upset Customer Worksheet
Great Tips for Great Service
Handling an Angry Customer
Handling Consumer Complaints
Handling Customer Complaints in Hospitality
Handling the Difficult Customer
Healing Customer Relationships
Hospitality ADA Compliance
How to Deliver Effective Online Customer Support
How to Engage Your Customer
How to Engage Your Customer (French)
How to Engage Your Customer (French Canadian)
How to Engage Your Customer (Spanish)
How to Improve a Situation With an Upset Customer - Quick Reference
How to Lead and Empower Your Customer Service Team
How to Resolve Customer Complaints on the Spot
How to Say You're Sorry
How to Tell a Customer "No"
Improving Customer Service: A Rapid Skill Builder Booklet
Key Qualities in Building Customer Loyalty
Know and Work With the Expectations of Those You Serve
Lead with Your Customer
Learn to be On-Stage to Provide the Best Service
Lower Your Call Center Costs
Maintaining a Positive Service Attitude
Manage Your Body Language - And Read Theirs
Over-Service to Leave a Lasting Impression
Packaging Your Service with Warmth
Projecting Competence and Credibility
Promote Your Service Value
Quality Customer Service: Customer Interactions
Quality Customer Service: Four Basic Elements
Quality Customer Service: Phone Calls
Recruit and Hire Stellar Customer Service Representatives
Revolutionize Your Customer Experience
Service as a DIS-satisfier
Service Failure
Service Impact Series: Credibility Through Honesty
Service Impact Series: Cross-Cultural Communication
Service Impact Series: Dimensions of Service
Service Impact Series: Levels of Learning
Service Impact Series: The Anger Customer
SMILE!
SMILE! (Spanish)
Take Care of Yourself to Provide Sustainable Service
Taking C.A.R.E. of Business
Taking the Customer Point of View
TeleCare: Your Role as Advocate
TeleCare: Your Role as Detective
TeleCare: Your Role as Healer
TeleCare: Your Role as Host
TeleCare: Your Role as Teacher
The "First Person" Syndrome
The 3 Traits of Great Customer Service
The 4 P's in Creating Loyal Customers
The 5 Values of Great Customer Service
The Customer Service Survival Kit
The Customer Service Zone
The DNA of Customer Experience
The Service Providers
The Two Factors in Customer Service
Turn Lemons into Lemonade: Handling Complaints Effectively
Turning Around an Angry Customer
Turning Around an Angry Customer (French)
Turning Around an Angry Customer (French Canadian)
Turning Around an Angry Customer (Spanish)
Turning Customer Satisfaction into Customer Loyalty
Understand What Those You Serve Value: Evaluation Values
Understand What Those You Serve Value: Selection Values
Up Your Service!
Uplifting Service
Use Effective Phone Skills
What NOT to Say to Your Customers
What's in it for Me?
When Things Go Wrong
When You Can't Say Yes
Who Affects Service the Most?
Who Gets Your Attention?
Who Is Your Customer?
Why Customers Don't Complain
Win Over that Difficult Person
You Have to LOVE Customers

EVELYN WOOD LIBRARY

Memory Dynamics: Exaggeration
Vocabulary Dynamics: How it Works

FINANCE & ACCOUNTING

365 Ways to Live Cheap
Accounting - Asset Securitization
Accounting Ethics & Integrity
Accounting for Derivatives
Accounting in a Nutshell
ONLINE COURSES

- Accounting Statements, Balance Sheets and More!
- Accrual Accounting, Part 1
- Accrual Accounting, Part 2
- ACH
- Adult Financial Abuse
- Adult Financial Abuse - California
- Advanced Scenario Analysis and Stress Tests
- Aggregate Supply and Aggregate Demand
- Analysis and Evaluation of Risk Exposures
- Analysis of Financing Liabilities
- Analysis of Income Taxes
- Analysis of Retirement Needs
- Analyst Conflicts of Interest
- Analyzing Financial Leverage for a Business
- Analyzing Risks
- Annuities (Asset Liability Management)
- Annuities (Insurance)
- Application of Analytical Techniques
- Applying Breakeven Analysis in the Workplace
- Audit Committee
- Audit Report Writing for Internal Auditors
- Auditor Independence
- Back Office Controls
- Balancing the Books
- Bankruptcy Law for Collection Professionals
- Basic Concepts in Financial Planning
- Basic Financial Measures
- Be Audit Secure: Part 1 - Introduction
- Be Audit Secure: Part 2 - Reasonable Basis
- Be Audit Secure: Part 3 - The Rule of 3’s
- Be Audit Secure: Part 4 - Policies and Procedures
- Be Audit Secure: Part 5 - Standard Operating Procedures
- Be Audit Secure: Part 6 - Communication
- Be Audit Secure: Part 7 - Training
- Be Audit Secure: Part 8 - Internal Audits
- Board of Directors
- Bookkeeping and Accounting
- Bookkeeping Basics
- Budgeting: How to Budget Expenses
- Business and Financial Information for Small Businesses
- Business Financing for Beginners
- Business Graphs, Charts and Other Calculations
- Business Math
- Cash Flow Management - How to Read Cash Flow Statements
- Cash Flow Management - Managing Payables
- Cash Flow Management - Managing Receivables
- Certificates of Deposit
- Challenges Facing the Accounting Profession
- Check 21
- Check Kiting
- Check Processing
- Components of Check Fraud
- Conducting Internal Payroll Audits in 2016 Part Five: 1-9 Hot Tips
- Conducting Internal Payroll Audits in 2016 Part Four: Why You Must Audit Your W-4s
- Conducting Internal Payroll Audits in 2016 Part Seven: Audit Secure© Must Haves
- Conducting Internal Payroll Audits in 2016 Part Six: Exempt Status Classification of Workers
- Conducting Internal Payroll Audits in 2016 Part Two: Independent Contractor Classification
- Conducting Internal Payroll Audits in 2017 Part One: 4 Things the DOL Will Request During Your Audit
- Consumer Privacy Act
- Corporate and Criminal Fraud Accountability
- Corporate Bonds
- Corporate Fraud and Accountability
- Corporate Responsibility - SOX
- Corporate Tax Returns - SOX
- Correlation and Regression Analysis
- Cost of Capital: What does money cost?
- Cost of Sales - COGS
- Cost of Sales - Discounts
- Cost of Sales - Inventory
- Credit Union Regulations
- Credit Union Services
- Credit Unions
- Currency Futures
- Debt Information for Teens
- Decision-Making: Financial (Part 2 of 9) -- Key Terms in Financial Analysis
- Decision-Making: Financial (Part 3 of 9) -- Amounts and Costs
- Decision-Making: Financial (Part 4 of 9) -- Time Value of Money
- Decision-Making: Financial (Part 5 of 9) -- Cash Flow Is King
- Decision-Making: Financial (Part 6 of 9) -- Payback Method
- Decision-Making: Financial (Part 7 of 9) -- Net Present Value Method
- Decision-Making: Financial (Part 8 of 9) -- Return on Investment Method
- Demand and Supply in Factor Markets
- Depreciation Accounting
- Dollars and Sense
- Draft and Direct Collections
- Effective Inventory Management
- Efficiency and Equity
- Efficiency Indicators: Days Inventory
- Efficiency Indicators: Days Payable
- Efficiency Indicators: Days Receivable
- Efficiency Indicators: The Cash Conversion Cycle
- Elasticity
- Equity Swaps
- Escrow Accounts
- Estate Planning - An Overview
- Estate Planning - Wills
- Estimation of Working Capital Requirements
- Exotic Options
- Expenses - Controllable and Uncontrollable Expenses
- Expenses - Direct and Indirect Expenses
- Expenses - Expense Classification
- Expenses - Variable and Fixed Costs
- Fair Credit Reporting Act
- Fair Debt Collection Practices Act
- Fair Housing Act
- FDIC
- Filing Business Taxes
- Finalization of Accounts
- Finance Vocabulary - SkillBuilder Game
- Financial Independence For Women
- Financial Ratios - Cost of Goods Sold
- Financial Ratios - Margin
- Financial Ratios - Net Investment Ratios
- Financial Ratios - Revenue Ratios
- Financial Reporting Standards
- Financial Statements: An Introduction
- Financial Statements: Introducing the Balance Sheet
- Financial Statements: Introducing the Statement of Cash Flows
- Financial Statements: Reading a Balance Sheet
- Financial Statements: Reading a Statement of Cash Flows
- Financial Statements: Reading an Income Statement
- Financial Wellness: Budget Sample
- Financial Wellness: Creating a Budget
- Financial Wellness: How to Manage Your Credit Cards
- Financial Wellness: How to Save at Your Financial Institution
- Financial Wellness: How to Save on Food
- Financial Wellness: How to Save on Subscriptions
- Financial Wellness: How to Save on Your Car
- Financial Wellness: How to Save Using Your Employee Benefits
- Financially Speaking - 3 Financial Statements
- Financially Speaking - Basic Breakeven Analysis
- Financially Speaking - Depreciation Explained
- Financially Speaking - Financial Reporting Principles
- Financially Speaking - The Accounting Cycle
- Financially Speaking - The Fundamentals of Cost Behavior
- Financing Solutions for Small Businesses
- Fiscal Policy
- Forecasting Demand & Breakeven Analysis
- Front Office Controls
- Futures Contracts and Hedging
- General Insurance - Individuals
- Getting Down to Business
- Gift and Gift Tax
- Goals and Investment Objectives
- Gold Start
- Group Insurance
- Healthcare Receivable Securitization
- Home Mortgage Disclosure Act
- How Letters of Credit Work
- How to Read and Understand Financial Statements
- IHP
- Identity Theft: Red Flags Rule
- Inflation

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCP, PDC and PDU credits.
• Interest Rates
• Internal Ratings Based Approach
• International Finance Considerations for Business
• International Payment Terms
• Intro to Financial Analysis: Assessing the Performance of Your Company
• Introduction to Accounting
• Introduction to Financial Planning
• Introduction to Financial Statement Analysis
• Introduction to Financial Statements - Balance Sheet: Assets
• Introduction to Financial Statements - Balance Sheet: Liabilities
• Introduction to Financial Statements - Balance Sheet: Overview of a Balance Sheet
• Introduction to Financial Statements - Balance Sheet: Working Capital
• Introduction to Financial Statements - Financial Statement Analysis
• Introduction to Financial Statements - Income Statement
• Introduction to Financial Statements - Income Statement: Expenses
• Introduction to Financial Statements - Income Statement: Sales
• Introduction to Financial Statements - Introduction to Financial Statements
• Introduction to Financial Statements - What is an Annual Report?
• Introduction to Operational Risk
• Introduction to Personal Finance
• Inventory Accounting
• Investing With the Time Value of Money
• IRS 1099: 2018 Update
• Journey to Lean
• Key Risk Indicators
• Leases and Off-Balance-Sheet Debt
• Legal Risk and Taxation Rules
• Lending Laws
• Life Insurance
• Linking Risk and Return to Business
• Liquidity Risk
• Loan Processing: Compliance
• Loan Processing: Taking the Application
• Loan Processing: The Decision
• Loan Processing: Underwriting
• Loan Processing: Verification
• Loss Data Collection Methodology
• Loss Reduction and Risk Avoidance
• Make More Money
• Management of Cash
• Management of Inventory
• Managing Deposits and Withdrawals
• Managing Inventory - Managing Inventory
• Managing Money
• Managing Spending
• Monitoring and Collecting Accounts Receivable
• Monte Carlo Simulation
• More SBA Loan Programs
• Municipal Bonds
• National Flood Insurance Program
• Negotiable Instruments and Endorsement
• Office of Foreign Assets Control
• Organizing Production
• Output and Costs
• Overview of Budgeting
• Overview of Risk Management
• Overview of Sarbanes-Oxley Act
• Overview of the Dodd-Frank Act
• Paying off Debt
• Performance Drivers: Calculating Asset Efficiency
• Performance Drivers: Calculating Margins
• Personal Finance Insuring Your Future
• Personal Finance Investing Wisely
• Personal Finance Managing Healthcare Costs
• Personal Finance Purchasing a Car
• Personal Finance Purchasing a Home
• Personal Finance Understanding Taxes
• Petty Cash Accounting
• Preparation of Budgets
• Principles of Accounting - Cash vs Accrual
• Principles of Accounting - Common Accounting Terms
• Principles of Accounting - Fraud
• Principles of Accounting - Principles of Accounting
• Principles of Insurance
• Privacy Acts Regulations Policies
• Privacy Notices and Their Content
• Project Valuation Methods
• QuickBooks® 2011
• QuickBooks® 2012
• QuickBooks® Point of Sale (POS) Version 12.0
• QuickBooks® Premier 2014
• QuickBooks®: A 60 Minute Crash Course
• QuickBooks®: Payroll
• Reconciliation of Books
• Records Retention Guidelines for Financial Institutions
• Reform, Recovery and Enforcement Act of 1989
• Reg CC - Expedited Funds Availability Act
• Regulation BB
• Regulation DD
• Regulation E: Changes in July 2010
• Regulation E: Electronic Check Conversion (ECK)
• Regulation E: Electronic Terminal Receipts and Periodic Statements
• Regulation E: Error Resolution Procedures
• Regulation E: Issuances of Access Devices
• Regulation E: Overviews
• Regulation O
• Regulation W
• RESPA
• Responsibilities of the Teller
• Retirement Planning - Social Security
• Reviewing the Basics of Business Structures
• Right to Financial Privacy Act Part 1
• Right to Financial Privacy Act Part 2
• Risk Self-Assessment
• ROI: Calculating Internal Rate of Return
• ROI: Calculating Net Present Value
• ROI: Calculating the Payback Method
• Saving Money
• Six Sigma Black Belt - V1
• Six Sigma Green Belt - V1
• Stock Index Futures
• Supervisory Requirements
• Tax
• Tax Planning
• Taxation
• Teller Cash Handling
• The Fundamentals of Cash Flow Forecasting
• The Many Forms of Money
• The Triple Bottom Line
• TI BA II PLUS PROFESSIONAL
• Time Value of Money
• Transfer of Property
• Truth in Lending Act and Regulation Z
• Types of Check Fraud
• UCC Article 9 Update
• Understanding Bonds and their Values
• Understanding Credit
• Understanding Financial Information
• Understanding the Balance Sheet
• Understanding the Cash Flow Statement
• Understanding the Income Statement
• Underwriting and Claims
• Use and Understand Purchase Agreements
• Using ROA and ROE as Performance Indicators
• Value at Risk
• Various Types of Mutual Fund Products
• Vocabulary Challenge: Basics Accounting
• What is Money Laundering
• Yield Curve Analysis
• Payroll Tax Updates for 2019

HUMAN RESOURCES
• 5 Ways To Engage Employees (plus one)
• 60 Secrets to Successful Employee Orientation
• 7 Steps to Better Written Policies and Procedures
• 90 Days 90 Ways
• A Drug-free Workplace
• A Drug-free Workplace for Construction
• A Drug-free Workplace for General Industry
• A Drug-free Workplace for Health Care
• A Drug-free Workplace for Manufacturing
• A Drug-free Workplace for Transportation
• A Framework for Excellence
• A New Way to Train Employees
• A Six-Step Learning Cycle
• Achieving 100% Compliance of Policies and Procedures
• Active Shooter & Workplace Violence (Spanish)
• Age & Physical Ability Workplace Issues
• Age Discrimination Law and Cooperation
• Alcohol Abuse: 01. Training Responsibilities
• Alcohol Abuse: 02. Rules and Regulations
• Alcohol Abuse: 03. Who Should I Test?
• Alcohol Abuse: 04. How Do I Know if Someone is Impaired?
• Alcohol Abuse: 05. What Are the Testing Procedures?
• Alcohol Abuse: 06. What Happens if My Employee Fails an Alcohol Test?
• Alcohol Abuse: 07. What Happens if My Employee Refuses an Alcohol Test?
• Alcohol Abuse: 08. Record Keeping
• Alcohol Abuse: 09. Employee Training
• An Introduction to HIPAA
• Analyze Human Capital with HR Metrics
• Analyzing Pay Theories
• Anti-Harassment: Anti-Harassment for Everyone
• Anti-Harassment: Anti-Harassment for Managers
• Anti-Harassment: History of Sexual Harassment
• Anti-Harassment: Investigating Complaints
• Anti-Harassment: Writing and Communicating an Anti-Harassment Policy
• Appropriate Interview Questions - Quick Reference
• Are You Really Listening? (Spanish)
• As Simple As Respect: Diversity, Respect and Inclusion In the Workplace
• As Simple As Respect: Diversity, Respect and Inclusion In the Workplace (Spanish)
• Avoiding Wrongful Termination
• Background Screening and Investigations
• Bad Apples
• Becoming a “Learning Organization”
• Beginning Development for Training Programs
• Best Practices in Policies and Procedures
• Beyond Training and Development
• Building Framework for the Development of Training Programs
• California Anti-Harassment: 01. History of Sexual Harassment
• California Anti-Harassment: 02. Anti-Harassment for Everyone
• California Anti-Harassment: 03. Anti-Harassment for Managers
• California Anti-Harassment: 04. Examples and Scenarios
• California Anti-Harassment: 05. Writing and Communicating an Anti-Harassment Policy
• California Anti-Harassment: 06. Investigating Complaints
• California Anti-Harassment: 07. Anti-Harassment in Review
• California Anti-Harassment: Summary of SB 396 Changes
• California Preventing Sexual Harassment for Employees
• California Understanding Harassment: 01. Introduction to Understanding Harassment
• California Understanding Harassment: 02. Creating a Healthy Culture
• California Understanding Harassment: 03. Understanding Offenders
• California Understanding Harassment: 04. Understanding Targets
• California Understanding Harassment: 05. Warning Signs
• California Understanding Harassment: 06. Bystander Behavior
• California Understanding Harassment: 07. Understanding Harassment in Review
• Call Centers and Human Resource Management
• Can Pay Be Strategic
• Can You Request A Medical Exam for Employee on Intermittent FMLA Leave?
• Career Contentment
• Career Development Programs
• Choosing a Program Backbone
• Choosing an Interview Format and Considering Legal Issues
• Communicating in a Diverse World
• Completing the Framework for Developing Training Programs
• Conduct Effective Interviews and Hire the Right People
• Conduct Effective Witness Interviews
• Conduct the Interview
• Conducting a Performance Evaluation Conference and Revamping Evaluation
• Consciously Overcoming Unconscious Bias
• Create a Drug-Free Workplace
• Creating a Bully-Free Workplace: Employee Edition
• Creating Effective Program Notes
• Creating Engagement Among Employees
• Creating Great Business Video: 3 Levels of Video Content
• Creating Great Business Video: Building the Production Team
• Creating Great Business Video: Introduction
• Creating Great Business Video: The Case for Video
• Creating Great Business Video: The New Learner
• Creating Great Business Video: Animation Formats
• Creating Great Business Video: Background Formats
• Creating Great Business Video: Basics of Structure
• Creating Great Business Video: Coaching the Presenter
• Creating Great Business Video: Color Formats
• Creating Great Business Video: Creating Tests
• Creating Great Business Video: Creating Viewer Notes
• Creating Great Business Video: Desktop Video
• Creating Great Business Video: Graphic Formats
• Creating Great Business Video: Instructional Design Guidelines
• Creating Great Business Video: Instructional Design Tips
• Creating Great Business Video: Lighting
• Creating Great Business Video: Mini-Studio Video
• Creating Great Business Video: Mobile Video
• Creating Great Business Video: Narrating Screen Captures
• Creating Great Business Video: Presentation Tips
• Creating Great Business Video: Presenter Appearance
• Creating Great Business Video: Presenter Body Language
• Creating Great Business Video: Presenter Gestures
• Creating Great Business Video: Presenter Images
• Creating Great Business Video: Presenter Voice
• Creating Great Business Video: Project Scope Issues
• Creating Great Business Video: Quality Recording
• Creating Great Business Video: Reading a Script
• Creating Great Business Video: Recording Set-Up
• Creating Great Business Video: Running a Teleprompter
• Creating Great Business Video: Structuring Programs
• Creating Great Business Video: Structuring Scenes
• Creating Great Business Video: Text Formats
• Creating Great Business Video: Using a Teleprompter
• Creating Great Business Video: Video Authoring
• Creating Great Business Video: Write for Mental Engagement
• Creating Great Business Video: Writing Guidelines
• Creating Great Business Video: Writing Processes
• Criteria Categories and Linkages
• Current Labor Challenges and Labor Laws
• Dealing with Diversity
• Dealing with Drug and Alcohol Abuse for Managers and Supervisors (Spanish)
• Dealing With Performance Issues
• Deciding on a Pay System
• Delaware: Preventing Sexual Harassment for Employees
• Delaware: Preventing Sexual Harassment for Managers
• Delivering Training Masterfully
• Determine the Competencies Required
• Determining Internal and External Pay Factors
• Develop the List of Questions
• Developing a Compensation Package
• Developing Trainer Skills
• Dialogue - Now You’re Talking! Communicating in a Diverse World (Spanish)
• Dialogue Among Generations
• Dialogue Between Genders
• Dialogue for Cultural Understanding
• Disability Discrimination and Accommodation for Managers
• Disclosing Protected Health Information and HIPAA
• Discrimination: The Protected Classes
• Diversity Challenges: What Would You Do?
• Diversity: Face to Face
• Do Respect
• Do you have to pay them?
• Document the Job Requirements
• Don’t Forget Forgetting!
• Dos & Don’ts of Records Retention and Destruction
• Drugs and Alcohol at Work Protected?
• EEOC Reg - B
• Electronic Record Keeping for HR Professionals
• Eliminate the Confusion of FMLA
• Employee Engagement - Bad Deal or Real Deal?
• Employee Privacy
• Employee: How to be Accountable
• Employee: How to be Accountable
• Employee: What is Accountability?
• Employing Workers with Disabilities - Beneficial to Business
• Engagement vs Interaction
• Establishing a System of Policies and Procedures
• Evaluating Training Programs: The Four Levels
• Exploring the Global Business Environment
• Exploring the Need for Labor Unions
• Fair Labor Standards Act (FLSA) for Employees

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
• Fair Labor Standards Act (FLSA) for Managers
• Fair Labor Standards Act: Updated May 2016
• Family and Medical Leave Act
• FAQ: Seasonal Employee Hours and Pay
• FCPA Anti-Corruption and Bribery
• Five Ways to Avoid a Discrimination Claim
• FLSA Rules, Regulations and Classification Standards
• Follow-Up and Coaching
• Foreign Corrupt Practices Act (FCPA): Overview
• Foreign Corrupt Practices Act (FCPA): Overview (Spanish)
• Form W-9: Payee Identification and Tax Determination
• Gateways to Inclusion
• Generation 2
• Get People to Take Your Training!
• Get Rid of Time-Off Ted, Attitude Alice and Slacker Sam
• Getting to Know the Generations
• Global Cultural Awareness
• Global Trends in Human Resource Management
• Handbook for Strategic HR
• Handling References
• Harassment Hurts: It’s Personal (Spanish)
• Harassment Retaliation Action Plan
• Harmonizing Work, Family and Personal Life
• HIPAA Privacy and Security Basics
• HIPAA: 1. The Basics
• HIPAA: 2. What is HITECH?
• HIPAA: 3. HITECH - Understanding Business Associates
• HIPAA: 4. What is Protected Health Information?
• HIPAA: 5. The Privacy Rule - Authorization
• HIPAA: 6. The Privacy Rule - Disclosures
• HIPAA: 7. The Security Rule
• HIPAA: 8. Enforcement
• HIPAA: 9. Breaches
• HIPAA: 10. Penalties
• HIPAA: 11. General Disclosures - FAQ
• HIPAA: 12. Marketing - FAQ
• HIPAA: 13. Protection Against Violations - Risk Analysis
• HIPAA: 14. Protection Against Violations - Safeguards
• HIPAA: 15. Quick Learn for Employees
• HIPAA: 16. Consumer Rights
• HIPAA: 17. Disclosure to Family and Friends
• HIPAA: 18. For Emergency Responders
• HIPAA: 19. GINA
• HIPAA: How Did We Get Here?
• HIPAA: What Health and Human Services Requires
• Hire Team-Oriented Employees
• Hostility, Harassment, and Workplace Headaches
• How Personality affects Employee Behavior
• How to Avoid a Wrongful Termination Claim
• How to Avoid Discrimination Claims
• How to Clearly Communicate Employee Benefits
• How to Create a Hostile Work Environment
• How to Identify and Prevent Workplace Sexual Harassment
• How to Improve Your Engagement at Work
• How to Legally Terminate Employees on Leave
• How to Maintain a Drug-Free Workplace
• How to Pay Attention and Listen!
• How to Succeed as a One Person HR Department
• How to Write Comprehensive Policies and Procedures
• How Well Do You Know Your Employees?
• How Working Memory Works
• HR: The Cornerstone of Successful Organizations
• Human Resources in Research and Practice
• Human Resources Law Update 2019
• I-9 & Immigration Law Compliance - Update 2018
• Ideas for Improving Engagement
• Ideology of an MTV Workplace
• Implementing Successful Training
• Improving Your Team's Employee Engagement
• Information Security Best Practices
• Insights to Better Mentoring
• Internal Investigations and Confidentiality
• Interviewing Tips
• Introduction to Compensation and Benefits
• Introduction to Managing Employee Performance
• Introduction to Performance Appraisals and Appraisal Systems
• Introduction to Performance Excellence
• Laws Relating to Pay
• Leading HR
• Legal Aspects of Interviewing and Hiring
• Legally Terminate Employees: 10 Critical Things You Must Know
• Looking at Employment Contracts
• Maine Sexual Harassment Training for Employees
• Maine Sexual Harassment Training for Managers
• Maintaining a Drug-Free Workplace: Employee Edition
• Managing Cognitive Load
• Managing Employee Performance: A Look at Influences and Discipline
• Managing Four Generations in the Workplace
• Managing Harmony
• Managing Harmony (Spanish)
• Managing Workplace Bullying
• Matching Applicants with Job Specifications and Conducting Interviews
• Measuring Employee Engagement
• Media Options and Learning
• Medical Marijuana in the Workplace
• Memory Fix Teaching
• Military FMLA
• More Methods for Training Delivery
• Multi-Purposed Learning
• New York Preventing Sexual Harassment for Employees
• New York Preventing Sexual Harassment for Managers
• New York State Anti-Harassment Introduction
• New York State Anti-Harassment Scenarios
• No FEAR Act
• Onboarding: Best Practices
• Onboarding Orientation
• Onboarding: The Power of Day One
• Onboarding: Transmitting Culture
• Onboarding: Why You Should Care
• Opening the Right Doors
• Opening Right Doors (Spanish)
• Orientation: Where Do We Go From Here?
• Overcoming Personal Barriers to Diversity
• Pay Types and Considerations
• Powerful Practices for Legally Recruiting and Hiring
• Pregnancy Discrimination Act
• Prejudice and Discrimination
• Prevent Harassment Claims: Know the Warning Signs
• Prevent Harassment Claims: Write and Communicate Your Policy
• Preventing Bribery and Corruption in a Global Economy
• Preventing Discrimination and Harassment for California/Connecticut
• Preventing Harassment & Bullying in the Workplace
• Preventing Harassment in Industry
• Preventing Harassment in Industry (Spanish)
• Preventing Harassment in the Office
• Preventing Harassment in the Office (Spanish)
• Preventing Sexual Harassment for Employees (Spanish)
• Preventing Sexual Harassment... for Employees
• Preventing Sexual Harassment... for Managers and Supervisors
• Preventing Sexual Harassment: A Leader’s Perspective
• Preventing Sexual Harassment: An Employee’s Perspective
• Preventing Unlawful Retaliation in the Workplace
• Preventing Unlawful Workplace Harassment Employee Edition
• Preventing Unlawful Workplace Harassment Manager Edition
• Preventing Workplace Harassment: A Leader’s Perspective
• Preventing Workplace Violence
• Preventing Workplace Violence: A Leader’s Perspective
• Preventing Workplace Violence: An Employee’s Perspective
• Primary Threats to Performance Excellence
• Privacy Laws and Practices
• Providing Government-Mandated Benefits
• Psychology of the Hiring Process
• Quantify Performance Goals if Possible
• Realities of Attention
• Recognizing the Signs of Substance Abuse in the Workplace
• Recruiting 101
• Recruiting New People
• Recruiting, Interviewing, Selecting & Orienting New Employees
• Research Your Research
• Respect and Fair Treatment: Preventing Harassment and Bullying - Section 1
• Respect and Fair Treatment: Preventing Harassment and Bullying - Section 2
• Respect and Fair Treatment: Preventing Harassment and Bullying - Section 3

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
• Respect and Fair Treatment: Preventing Harassment and Bullying - Section 1
• Respect and Fair Treatment: Preventing Harassment and Bullying - Section 2
• Respect and Fair Treatment: Preventing Harassment and Bullying - Section 3
• Respect and Fair Treatment: Preventing Harassment and Bullying - Section 4
• Respect and Fair Treatment: Preventing Harassment and Bullying - Section 5
• Respect and Fair Treatment: Preventing Harassment and Bullying - Section 6
• Retail Violence Prevention: Hazard Prevention and Control
• Retail Violence Prevention: Introduction
• Retail Violence Prevention: Program Roles and Security Analysis
• Retail Violence Prevention: Training and Program Evaluation
• Retaining Distressed Employees
• Retaliation
• Role of "Seductive Content" (No, not that!)
• Self Evaluation and Common Pitfalls in Performance Appraisals
• Should We Pay Interns?
• Six Sigma: Six Sigma and Lean
• Six Sigma: Six Sigma Basics
• Social Media Privacy and Security in the Medical Profession
• Speed Up Training "Time to Market"
• Staying Out of Trouble
• Stereotyping and Diversity
• Stop Bullying at Work
• Substance Abuse: 01. Training Responsibilities
• Substance Abuse: 02. Rules and Regulations
• Substance Abuse: 03. Who Should I Test?
• Substance Abuse: 04. How Do I Know if Someone is Impaired?
• Substance Abuse: 05. What Are the Testing Procedures?
• Substance Abuse: 06. What Happens if My Employee Fails a Drug Test?
• Substance Abuse: 07. What Happens if My Employee Refuses a Drug Test?
• Substance Abuse: 08. Record Keeping
• Substance Abuse: 09. Employee Training
• Substance Abuse: Addressing Abuse
• Substance Abuse: Problems and Effects
• Substance Abuse: Supervisors’ Responsibilities
• Substances of Abuse
• Successful Employee Onboarding
• Survey Says: Why People Leave Their Jobs
• The Baby Boomers
• The Case for e-Learning
• The Collective Bargaining Process
• The Complete Reference Checking Handbook
• The Employee Engagement Continuum
• The Facts about Workplace Substance Abuse
• The Fine Line of Employee Privacy
• The Five Whys
• The Four Stages of Employee Training
• The Gen Xers
• The Millennials
• The Minimum Requirements for HIPAA Compliance
• The Rookie Manager: The Disciplinary Conference and Grievances
• The Supervisor's Responsibilities with Substance Abuse
• The Traditionalists
• The Value of Diversity
• The Value of Diversity (French)
• The Value of Diversity (French-Canadian)
• The Value of Diversity (Spanish)
• The What and Why of Employee Engagement
• Three-Level Content Strategy Model
• Time to Consider a Flexible Workplace?
• Today's Training Challenges
• Training as a Promotion Qualifier
• Training Delivery Methods
• Training Payback vs. ROI
• Training Process vs Programs
• Transferring Skills to the Next Generation
• Travel Pay and FLSA Compliance
• Travel Pay and FLSA Compliance 2019
• Trouble at Work
• True Costs of Training
• Types of Professional Training for Employees
• Types of Training for Employees
• Understanding Addiction
• Understanding and Investigating Performance Issues
• Understanding Harassment: Bystander Training
• Understanding Harassment: Healthy Culture
• Understanding Harassment: Introduction to Understanding Harassment
• Understanding Harassment: Understanding Harassment in Review
• Understanding Harassment: Understanding Offenders
• Understanding Harassment: Understanding Targets
• Understanding Harassment: Warning Signs
• Understanding Sexual Harassment
• Understanding the Fair Labor Standards Act: Part 1
• Understanding the Fair Labor Standards Act: Part 2
• Understanding the Family and Medical Leave Act for Managers
• Understanding Unlawful Workplace Harassment
• Values for Excellence
• Valuing Diversity
• Valuing Diversity in the Workplace
• Valuing Diversity in the Workplace (French)
• Valuing Diversity in the Workplace (French-Canadian)
• Valuing Diversity in the Workplace (Spanish)
• Village of 100, 3rd Edition (Spanish)
• Village of 100, 4th Edition
• Wage & Hour Basics
• Weathering Storms
• What is New Employee Onboarding?
• Who Are Customers of Training?
• Workers Comp Exam
• Working Well with Everyone: What is Diversity?
• Working with Different Generations
• Workplace Bullying
• Workplace Bullying - California
• Workplace Counseling
• Workplace Discrimination and Harassment Infographic
• Workplace Harassment Prevention for Managers and Supervisors
• Workplace Violence: An Overview

INDUSTRY SPECIFIC

• Auto Loans
• Avoiding Plagiarism
• Bank Assets
• Bank Bribery Act
• Bank Financing for Beginners
• Bank of Secrecy for Management and Operations: Putting the Pieces Together
• Bank of Secrecy for Management and Operations: True Stories of Money Laundering
• Bank Regulations
• Bank Secrecy Basics: Better Safe Than Sorry
• Bank Secrecy Basics: Manipulating the System
• Bank Secrecy Basics: So What's the Big Deal?
• Bank Secrecy Basics: Structuring and Layering and Integration, Oh My!
• Bank Secrecy Basics: What is Money Laundering?
• Bank Secrecy for Frontline Employees: The Customer is Always Right Except When They Aren't
• Bank Secrecy for Frontline Employees: The List
• Bank Secrecy for Frontline Employees: What Do You Do with $10,000 in Cash?
• Bank Secrecy for Frontline Employees: What SAR? I Don't Know Anything About an SAR.
• Bank Secrecy for Frontline Employees: Who is a Customer and How Do You Prove It?
• Bank Secrecy for Frontline Employees: Why Are You So Suspicious?
• Bank Secrecy for Management and Operations: 120 Hours and Counting
• Bank Secrecy for Management and Operations: Banking the UnBanked
• Bank Secrecy for Management and Operations: Cash-Less Money Laundering
• Bank Secrecy for Management and Operations: Exceptions to the Rule
• Bank Secrecy for Management and Operations: Giving More Than 100%
• Bank Secrecy for Management and Operations: Red Flags Ahead
• Banking 101
• Banks
• Basics of Accounting
• Before School Starts: Things To Do
• Campus Awareness: Sexual Violence Prevention
• Case Studies - Barings Bank
• Chronic Disease Management
• Click Here to Order
• Commercial Lending
• Credit and Economic Growth
• Credit Card Operations
• Credit Risk Management
• Credit Union and Banks: The Differences
• Customer Service in Government Agencies
• Dealing with Difficult Patients
• Effective eMail & Memo Writing for Paralegals
• Electronic Banking
• Emerging Diseases: Prions and Viruses
• Entrepreneur Skills

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.
ONLINE COURSES

- Cisco® 640-864: CCDA Cisco® Certified Design Associate
- Citrix® CXA-206: XenApp® 7.5 Design, Implement and Administer
- Citrix® CXO-203: Managing App and Desktop Solutions with Citrix XenApp® and XenDesktop® 7.6
- Citrix® CXS-203: XenServer® 6.5 Design, Implement and Administer
- Cloud Computing Security Knowledge (CSSK) Version 3
- Cloud Computing: Trends, Strategies and Best Practices
- Coding in the Classroom
- ColdFusion Basics Training
- CompTIA® CompTIA® CompTIA® CompTIA® CompTIA® CompTIA®
- CompTIA A+ – 220-901
- CompTIA® CAS-001: Advanced Security Practitioner (CASP)
- CompTIA® Cloud Overview CLO-001
- CompTIA® CV0-001: CompTIA Cloud +
- CompTIA® FCO-001: IT Fundamentals
- CompTIA® LX0-101 & LX0-102: CompTIA Linux+
- CompTIA® MB0-001: Mobility+
- CompTIA® SY0-401 or JK0-018: Security+
- Computer Hacking Forensic Investigator (CHFI) Version 8
- Computing Securely in the Cloud
- Converged Infrastructure: Benefits and Challenges
- Creating Effective SLAs For Cloud Computing Services
- CSS Essentials
- Customer Engagement Today: A Revolutionary Approach
- Cyber Attacks & Security Breaches: Coping with External Threats
- Cyber Attacks: The Best Defense is a Good Defense
- Cyber Ethics: A Growing Business Challenge
- Cyber Security Awareness: You Are the First Line of Defense (Part 1 of 6)
- Cyber Security Awareness: Understand Your Attacker (Part 2 of 6)
- Cyber Security Awareness: A Few Words About Passwords (Part 3 of 6)
- Cyber Security Awareness: Configuring Your Devices (Part 4 of 6)
- Cyber Security Awareness: How to Browse Safely (Part 5 of 6)
- Cyber Security Awareness: Avoiding Human Mistakes (Part 6 of 6)
- Cyber Security Basics
- Data Security Compliance - Module 1: Common Data Breaches and the Costs
- Data Security Compliance - Module 2: Data Threats, The Law, And Your Responsibilities
- Data Security Compliance - Module 3: Data Security-Device Access
- Data Security Compliance - Module 4: Avoiding Inadvertent Disclosures - Inappropriate Disclosures
- Data Security Compliance - Module 5: Avoiding Inadvertent Disclosures-Social Engineering
- Data Security Compliance - Module 6: Physically Protecting Sensitive Data
- Data Security Compliance - Module 7: Device Security-Issues with using Public Networks
- Due Diligence and Don't Be Sorry
- Effective Data Management
- Effective Network Security
- Energy Efficient Data Centers: Best Practices
- Enterprise Automation: What You Need to Know
- Enterprise Security Landscape
- Enterprise Security Update
- EXIN Cloud Computing
- Extensible Business Reporting Language Part 1: An Introduction to XBRL
- Extensible Business Reporting Language Part 2: Taxonomy Building & Coding
- Extensible Business Reporting Language Part 3: Using XBRL with Spreadsheets and Other Systems
- HTML Basics
- HTML5 & CSS3 Basics
- HTML5 Essentials
- HTML5: Advanced
- HTML5: Basic
- Insider Threats and Attacks: Detection and Prevention
- Insider Threats: Avoiding the Next Snowden
- Interconnecting Cisco Networking Devices (CCNA), Part 1 of 5: Scalable Networks
- Interconnecting Cisco Networking Devices (CCNA), Part 2 of 5: Troubleshooting Connectivity
- Interconnecting Cisco Networking Devices (CCNA), Part 3 of 5: Multi-Area Networks
- Interconnecting Cisco Networking Devices (CCNA), Part 4 of 5: Wide Area Networks
- Interconnecting Cisco Networking Devices (CCNA), Part 5 of 5: Network Device Management
- Introducing IoT: The Internet of Things
- Introducing to PCI DSS Compliance
- ITIL Foundation, Part 1 of 5: Introduction
- ITIL Foundation, Part 2 of 5: Principles, Models, and Concepts
- ITIL Foundation, Part 3 of 5: Lifecycle Phases
- ITIL Foundation, Part 4 of 5: Strategy and Design Proc
- ITIL Foundation, Part 5 of 5: Processes and Functions
- JavaScript® Essentials
- Legacy Modernization - In a Budget Constrained Environment
- Managing Security Chain Risk
- Microsoft® 70-243: Administering and Deploying SCCM 2012
- Microsoft® 70-246: Monitoring and Operating a Private Cloud 2012
- Microsoft® 70-247: Configuring and Deploying a Private Cloud 2012
- Microsoft® 70-331: Core Solutions of SharePoint® Server 2013
- Microsoft® 70-332: Advanced Solutions of SharePoint® Server 2013
- Microsoft® 70-336: MCSE Core Solutions Lync® Server 2013
- Microsoft® 70-337: MCSE: Communication - Lync® Server
- Microsoft® 70-341: Core Solutions of Exchange Server 2013
- Microsoft® 70-342: Advanced Solutions of Exchange Server 2013
- Microsoft® 70-346: Managing Office 365® Identities and Requirements
- Microsoft® 70-347: Enabling Office 365® Services
- Microsoft® 70-409: Server Virtualization with Windows® Server Hyper-V® and System Center
- Microsoft® 70-410: Installing and Configuring Windows® Server 2012
- Microsoft® 70-411: Administering Windows® Server 2012
- Microsoft® 70-412: Configuring Advanced Windows® Server 2012 Services
- Microsoft® 70-413: Designing and Implementing a Server Infrastructure
- Microsoft® 70-414: Implementing an Advanced Server Infrastructure
- Microsoft® 70-432: SQL Server® 2008, Implementation and Maintenance
- Microsoft® 70-448: Microsoft® SQL Server® 2008, Business Intelligence Development and Maintenance
- Microsoft® 70-461: Querying SQL Server® 2012
- Microsoft® 70-462: Administering SQL Server® 2012 Databases
- Microsoft® 70-463: Implementing a Data Warehouse with SQL Server® 2012
- Microsoft® 70-464: Developing Microsoft® SQL Server® 2012 Databases
- Microsoft® 70-465: Designing Database Solutions for Microsoft® SQL Server® 2012
- Microsoft® 70-466: Implementing Data Models & Reports with SQL Server® 2012
- Microsoft® 70-467: Designing Business Intelligence Solutions with SQL Server® 2012
- Microsoft® 70-480: Programming in HTML5 with JavaScript and CSS3
- Microsoft® 70-640 TS: Windows® Server 2008 Active Directory, Configuring
- Microsoft® 70-642 TS: Windows® Server 2008 Network Infrastructure, Configuring
- Microsoft® 70-646 Pro: Windows® Server 2008, Server Administrator
- Microsoft® 70-680 TS: Configuring Windows® 7
- Microsoft® 70-685 Pro: Windows® 7, Enterprise Desktop Support Technician
- Microsoft® 70-686 Pro: Windows® 7, Enterprise Desktop Administrator

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476  •  Group Training: 1.800.944.8503  •  pryor.com
- Microsoft® 70-687: Configuring Windows® 8
- Microsoft® 70-686: Managing and Maintaining Windows® 8
- Microsoft® 70-697: Configuring Windows® Devices (Windows® 10)
- Microsoft® SharePoint® 2013 Basics Training
- Microsoft® SharePoint® Designer 2007 Advanced
- Microsoft® SharePoint® Foundation 2010 Advanced
- Microsoft® SharePoint® Foundation 2010 Basic
- Microsoft® SharePoint® Server 2010 Advanced
- Microsoft® SharePoint® Server 2010 Basics
- Microsoft® SharePoint® Tips and Tricks
- Microsoft® SQL
- Microsoft® Windows® 10 Power User (How to use Windows® 10)
- Mobile Application Management: An Introduction
- Mobile Payments: Trends and Insights
- Mobile Strategy for B2B - It’s All About the Quality of the Visit
- Modern Information Systems - IT Infrastructure: Part 1
- Modern Information Systems - IT Infrastructure: Part 2
- Optimize Your Website for MOBILE!
- Oracle® 12c: OCP 1Z0-061: SQL Fundamentals
- Oracle® 12c OCP 1Z0-062: Installation and Administration
- Oracle® Database 11g Certified Associate (OCA) Fundamentals 1Z0-051 and Admin 1Z0-052
- Phishing
- PHP Basics
- PRINCE2 Foundation 2009 Edition
- PRINCE2 Practitioner 2009 Edition
- Privacy Issues
- Privileged User Accounts: Best Practices
- Protecting Your PC
- Red Teams: Securing the Enterprise
- Rootkits: A Growing Security Threat
- Sage 50 Certificate Course
- Scrum Master, Part 1 of 2: Waterfall to Agile
- Scrum Master, Part 2 of 2: Artifacts and Sprints
- Secure Document Sharing with Mobile Devices
- Semantic Intelligence: The Enabler of Mobile Search and Advertising
- Semantic Technologies: Enabling Next-Generation Web Advertising
- SharePoint® 2016 - Discussion Board
- SharePoint® 2016 - Document Library - First Steps
- SharePoint® 2016 - Document Library - Set and Manage Alerts
- SharePoint® 2016 - Document Library - Understanding Versioning
- SharePoint® 2016 - First Steps
- SharePoint® 2016 - Introduction
- SharePoint® 2016 - Lists
- SharePoint® 2016 - Picture Library
- SharePoint® 2016 - Share a Site
- SharePoint® 2016 - Sync Libraries
- SharePoint® 2016 - Tasks
- SQL Basics
- Storage Optimization: An Introduction
- Streaming System Testing for Enterprise Releases
- Survey Says: How to Identify Phishing Emails
- Testing Methodologies and Improvements: Thinking Outside the Box
- The Five Big Bang Theory of the Internet
- The Role of Technology in Counter-Terrorism
- Theft and the Protection of Data
- Unix Administration Basics Version 5.0
- User-Centered Design: Benefits, Challenges and Best Practices
- Virtual Appliances: An Introduction
- Virtual Teams: Strategies for Success
- Virtualization: An Introduction
- VMware vSphere VCP 5.5
- WordPress® 3.3 Training
- XHTML and CSS3 Training
- XML

**MANAGEMENT & LEADERSHIP**

- 100 Ways to Motivate Others
- 20 Reproducible Assessment Instruments for the New Work Culture
- 25 Role Plays for Interview Training
- 5 Excuses Managers Make to Avoid Terminating a Problem Employee
- 5 Steps to an Employee Training and Engagement Plan
- 8 Steps to Effective One-on-Ones
- 8 Steps to Effective Team Meetings
- A Coach’s Guide to Embracing Leadership Styles
- A Coach’s Guide to Embracing Leadership Styles (French)
- A Coach’s Guide to Embracing Leadership Styles (French-Canadian)
- A Coach’s Guide to Embracing Leadership Styles (Spanish)
- A Coach’s Guide to Feedback
- A Coach’s Guide to Feedback (French)
- A Coach’s Guide to Feedback (French-Canadian)
- A Coach’s Guide to Feedback (Spanish)
- A Manager’s Guide to Virtual Teams
- A Manager’s Overview of the Family Medical Leave Act
- A Motivator’s Tool Kit
- Accountability: 1 Simple Technique to Provide Useful Feedback
- Accountability: 3-Step Formula to Setting Clear Expectations
- Accountability: 4 Barriers to Building a Culture of Accountability
- Accountability: Ask Better Questions - Get Better Answers
- Accountability: The Secret to Help Your Team Get Better – Faster
- Accountability: Turn Your Team Into Problem Solvers
- Accountability: What is Accountability?
- Accountability: What to Do When a Team Member Misses the Mark
- Achieving Buy-In for Change: Part 1
- Achieving Buy-In for Change: Part 2
- Adapting Your Coaching Style
- Adapting Your Coaching Style (French)
- Adapting Your Coaching Style (French-Canadian)
- Adapting Your Coaching Style (Spanish)
- Addressing Workplace Dysfunctions: Identifying Organizational Dysfunctions (Part 2 of 4)
- Addressing Workplace Dysfunctions: Recognizing Relationship Dysfunctions (Part 3 of 4)
- Addressing Workplace Dysfunctions: Strategies for Resolving Relationship Dysfunctions (Part 4 of 4)
- Addressing Workplace Dysfunctions: Understanding Dysfunctions (Part 1 of 4)
- An Introduction to Coaching
- An Introduction to Coaching (French)
- An Introduction to Coaching (French-Canadian)
- An Introduction to Coaching (Spanish)
- An Introduction to Effective Leadership
- An Introduction to Effective Leadership (French)
- An Introduction to Effective Leadership (French-Canadian)
- An Introduction to Effective Leadership (Spanish)
- Analyzing Employee Performance: Can-Do, Will-Do Actions
- Analyzing Employee Performance: Can-Do, Will-Do Introduction
- Analyzing Employee Performance: Can-Do, Will-Do Questions and Tips
- Assertive Communication Skills for Managers
- Barriers to Communication Success, Part 1
- Barriers to Communication Success, Part 2
- Be an Interview Superstar
- Become a Followable Leader Final Exam
- Become an Effective Leader, Part 1
- Become an Effective Leader, Part 2
- Becoming a Great Leader: Building an Effective Leadership Team
- Becoming a Great Leader: Characteristics
- Becoming a Great Leader: Creating Followership
- Becoming a Great Leader: Developing Followers
- Becoming a Great Leader: Developing Yourself
- Becoming a Great Leader: Effective Delegation
- Becoming a Great Leader: Empowering Followers
- Becoming a Great Leader: Fundamentals
- Becoming a Great Leader: How to be a Follow-able Leader
- Becoming a Great Leader: How to Motivate Employees
- Becoming a Great Leader: Introduction
- Becoming a Great Leader: Leadership and Power
- Becoming a Great Leader: Motivational Leadership
- Becoming a Great Leader: Putting it All Together
- Becoming a Servant Leader
- Behavioral Based Interviewing
- Benefits and Pitfalls of Planning
- Budget Management
- Budgeting Essentials - Budget Reporting
- Budgeting Essentials - Budgeting Expenses
- Budgeting Essentials - Budgeting Revenue
- Budgeting Essentials - What is Budgeting
- Budgeting Essentials - Zero Based Budgeting
Online Courses

- Build Your Team
- Building and Sustaining a Nimble Culture
- Building More Effective Organizations
- Building Profit Through Building People
- Building Stakeholders Relations and CSR
- Building Teamwork One Individual at a Time
- Change Management: After the Announcement
- Change Management: After the Announcement (French)
- Change Management: After the Announcement (French-Canadian)
- Change Management: After the Announcement (Spanish)
- Change Management: An Introduction
- Change Management: An Introduction (French)
- Change Management: An Introduction (French-Canadian)
- Change Management: An Introduction (Spanish)
- Change Management: Analysis
- Change Management: Analysis (French)
- Change Management: Analysis (French-Canadian)
- Change Management: Analysis (Spanish)
- Change Management: Creating Employee Excitement
- Change Management: Creating Employee Excitement (French)
- Change Management: Creating Employee Excitement (French-Canadian)
- Change Management: Creating Employee Excitement (Spanish)
- Change Management: Making the Announcement
- Change Management: Making the Announcement (French)
- Change Management: Making the Announcement (French-Canadian)
- Change Management: Making the Announcement (Spanish)
- Change Management: Preparing for Change
- Change Management: Preparing for Change (French)
- Change Management: Preparing for Change (French-Canadian)
- Change Management: Preparing for Change (Spanish)
- Change Management: The Phases of Change
- Change Management: The Phases of Change (French)
- Change Management: The Phases of Change (French-Canadian)
- Change Management: The Phases of Change (Spanish)
- Change Management: Working Through the Change
- Change Management: Working Through the Change (French)
- Change Management: Working Through the Change (French-Canadian)
- Change Management: Working Through the Change (Spanish)
- Changing Organizational Culture
- Changing the Culture of Your Organization
- Choosing the Best Person for the Task
- Choosing the Right CRM Software
- Coaching Basics
- Coaching Influences to Experts
- Coaching Others Step-by-Step
- Coaching Others to a Higher Performance
- Coaching Skills: Beyond Basic Supervision
- Coaching Skills: Captain
- Coaching Skills: Contributor
- Coaching Skills: Introduction
- Coaching Skills: Key Player
- Coaching Skills: Rookie
- Coaching Skills: The Coaching Conversation
- Coaching Tips
- Coaching with a Process
- Coaching with a Process (French)
- Coaching with a Process (French-Canadian)
- Coaching with a Process (Spanish)
- Communicate Credibility and Confidence
- Communicate with Power
- Competitive Advantage in Organizational Strategy
- Completing the Effectiveness Motivation Questionnaire
- Concept Evaluation: Identifying Opportunities
- Concerned Conversations
- Conducting a Disciplinary Conversation
- Conducting a Performance Review with a Poor Performer
- Conducting a Performance Review with a Poor Performer (French)
- Conducting a Performance Review with a Poor Performer (French-Canadian)
- Conducting a Performance Review with a Poor Performer (Spanish)
- Connecticut Sexual Harassment Training for Supervisors
- Connecting with Remote Employees
- Connections
- Constructive Feedback
- Contingency Planning Worksheet
- Contract Renegotiation: What You Need to Know
- Controlling Leadership Versus Servant Leadership
- Coping with Change: Change for Managers
- Creating a Bully-Free Workplace: Manager Edition
- Creating a More Motivating Experience
- Creating a Motivating Experience: Maximizing Workplace Motivation (Part 4 of 5)
- Creating a Motivating Experience: Nine Tips for Self-Motivation (Part 3 of 5)
- Creating a Motivating Experience: Seven Ways to Help Motivate Others (Part 2 of 5)
- Creating a Motivating Experience: Understanding Motivation (Part 1 of 5)
- Creating a Motivating Experience: What Demotivates People at Work (Part 5 of 5)
- Creating Accountability
- Creating an Incredible Company Culture: Embracing the Natural Speed of Change
- Creating an Incredible Company Culture: Encouraging Appropriate Risk-Taking
- Creating an Incredible Company Culture: How to Deliver Effective Constructive Criticism
- Creating an Incredible Company Culture: The Importance of Listening to Others
- Creating and Maintaining a Successful Organizational Culture
- Creating and Maintaining the Culture of Your Organization
- Creating Focus During Change
- Creating Workforce Agility
- Creative Ways to Reward and Motivate Employees
- Creativity: 06. Staying Creative
- Criticism & Discipline Skills for Managers and Supervisors
- Cutting Edge Communication: Creating a No-Blame Culture
- Cutting Edge Communication: Handling Tricky Appraisals
- Cutting Edge Communication: Sharing Feedback
- Cutting Edge Communication: Supervising Effectively
- Dealing with Resistance
- Delegation: Delegation Audit (Apply It Tool)
- Delegation: Eight Obstacles to Delegation (Interactive Infographic)
- Delegation: Introduction to Delegation
- Delegation: Making Sure the Work Gets Done
- Delegation: Preparing Your Team for Delegation
- Delegation: Task Assignment Checklist (pdf/word job aid)
- Delegation: The Five-Step Delegation Process
- Demystifying Management
- Developing Management Skills
- Developing Remote Employees
- Dimensions of Coaching
- Discipline (Part 1 of 4): Discipline and Accountability For Results
- Discipline (Part 2 of 4): Elements of a Disciplinary Conversation
- Discipline (Part 3 of 4): Conducting a Disciplinary Discussion
- Discipline (Part 4 of 4): Progressive Discipline
- Discipline and Accountability for Results
- Dodds and Coyotes - Only the Nimble Survive
- Driving Agility: Constant Contact
- Driving Agility: Drivers of Innovation
- Driving Agility: Driving Agility
- Driving Agility: Inside Influences
- Driving Agility: Replacement Thinking
- Driving Agility: The 3 Rs
- Driving Agility: The Moment
- Driving Agility: The Question
- Driving Agility: What's Next
- Driving Agility: Yellow Gold
- Effectiveness Motivation Fundamentals
- Effective Communication for Remote Workers
- Effective Delegation Skills
- Effective Emergency Management & Disaster Planning
- Effective Global Program Management for IT
- Effective Negotiation Tactics for Supervisors
- Effective Performance Reviews
- Elements of a Disciplinary Conversation
- Elites
- Embedding Organizational Culture
- Employee Discipline for Managers and Supervisors

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
• Employee Recognition
• Employee Retention (Part 1 of 7): Building a High-Performance Work System
• Employee Retention (Part 2 of 7): Costs and Causes of Employee Turnover
• Employee Retention (Part 3 of 7): Compiling Employee Satisfaction Data
• Employee Retention (Part 4 of 7): Essential Factors
• Employee Retention (Part 5 of 7): Pay for Performance Plans
• Employee Retention (Part 6 of 7): Promoting Work-Life Balance
• Employee Retention (Part 7 of 7): Advanced Strategies
• Employing Generation Why: Common Characteristics of Generation Why
• Employing Generation Why: Communication Strategies
• Employing Generation Why: Differences Between Us and Them
• Employing Generation Why: Managing Your Crew
• Employing Generation Why: Motivate for Peak Performance
• Employing Generation Why: Recruiting the New Breed
• Employing Generation Why: Retaining Young Talent
• Employing Generation Why: Training Young Minds
• Ergonomics for Managers
• Ethics: A Manager’s Perspective
• Evolution of Management
• Expectancy Theory
• Extrinsic and Intrinsic Rewards
• Facilities Management
• Facility Planning and Management for Service Providers
• Feedback and Non-Verbal Communication
• Feedback That Works
• Field Tested
• Four Things All New Supervisors Must Remember: E.X.A.L.T.
• Four Things All New Supervisors Must Remember: E.A.R.N.
• Four Things All New Supervisors Must Remember: S.H.A.K.E.
• Four Things All New Supervisors Must Remember: S.U.P.E.R.
• Fred Pryor on Leadership
• Generational Differences
• Generational Differences (French)
• Generational Differences (French-Canadian)
• Generational Differences (Spanish)
• Generations at Work
• Goal Theory
• Going from Coworker to Boss
• Going From Coworker to Boss (French)
• Going From Coworker to Boss (French-Canadian)
• Going From Coworker to Boss (Spanish)
• Group Decision Making
• Hallmarks of a Motivating Experience
• Helping Employees Use Their Time Wisely
• Helping Others Solve Problems
• Hiring Remote Employees
• How People Get Their Kicks
• How Perceptions and Expectations Affect Motivation
• How to Ace Your First Day as a Supervisor
• How to Avoid the Most Common Mistakes New Managers Make
• How to Bargain Better with Vendors and Suppliers
• How to Deal with Employee Complaints and Concerns
• How to Handle the Management Problems of a Technical Specialist
• How to Manage, Train and Motivate the Change-Resistant Employee
• How to Read, Interpret and Troubleshoot Contracts
• How to Retain Your Best and Brightest Employees
• How to Supervise Bad Attitudes & Negative Behaviors
• How to Supervise Off-Site Employees
• How to Understand and Administer a Budget
• Identifying Obstacles to Organizational Change
• Identifying the Culture of Your Organization
• Implementing the Strategic Plan
• Improving Employee Attitude and Job Satisfaction
• Increasing Team Effectiveness
• Influencing
• Innovation at the Verge
• Inspiring Creativity as a Leader
• Intellectual Property
• Introduction to Discipline
• Introduction to Managing Remote Employees
• Introduction to Working Remotely
• Introverts and Extroverts: Introduction
• Introverts and Extroverts: Managing Introverts
• Introverts and Extroverts: Managing Extroverts
• Job Rotation, Motivation and Morale
• Lead by Listening
• Leaders Learning: How Not to Manage
• Leader’s Toolbox: The Change Environment
• Leaders Working with Leaders: Building Your Team
• Leaders Working with Leaders: Building Your Team (French)
• Leaders Working with Leaders: Building Your Team (French-Canadian)
• Leaders Working with Leaders: Building Your Team (Spanish)
• Leadership & Engagement - A Correlation?
• Leadership and Delegation: Can You Do It All? (Part 1 of 6)
• Leadership and Delegation: How to Delegate Work (Part 2 of 6)
• Leadership and Delegation: Levels of Freedom (Part 3 of 6)
• Leadership and Delegation: Delegating Authority (Part 4 of 6)
• Leadership and Delegation: Accountability in Delegation (Part 5 of 6)
• Leadership and Delegation: Your Delegation Toolkit (Part 6 of 6)
• Leadership and Empowerment: Engagement, Delegation, and Empowerment (Part 1 of 6)
• Leadership and Empowerment: Common Empowerment Misconceptions (Part 2 of 6)
• Leadership and Empowerment: Understanding Empowerment (Part 3 of 6)
• Leadership and Empowerment: Preparing for Empowerment in Your Organization (Part 4 of 6)
• Leadership and Empowerment: How to Implement Empowerment (Part 5 of 6)
• Leadership and Empowerment: Why Empowerment Fails (Part 6 of 6)
• Leadership and Problem Solving
• Leadership and Vision, Mission, and Values: Determining Vision Statements (Part 1 of 5)
• Leadership and Vision, Mission, and Values: Understanding Mission Statements (Part 2 of 5)
• Leadership and Vision, Mission, and Values: Choosing Organizational Values (Part 3 of 5)
• Leadership and Vision, Mission, and Values: The Differences Among Vision, Mission, and Values Statements (Part 4 of 5)
• Leadership and Vision, Mission, and Values: Writing Vision, Mission, and Values Statements (Part 5 of 5)
• Leadership Fundamentals for Success Final Exam
• Leadership of a Diverse Group
• Leadership vs. Management
• Leadership: Earning Trust
• Leadership: Giving Non-Cash Recognition
• Leadership: Trusting Others
• Leading A Diverse Workforce, Part 1
• Leading A Diverse Workforce, Part 2
• Leading a High-Performance Team
• Leading a High-Performance Team (Spanish)
• Leading a Team: 01. Leading a Team
• Leading a Team: 02. Team Building and the Tuckman Model
• Leading by Listening
• Lean: Common Tools
• Lean: Excellence through Lean Six Sigma
• Lean: Introduction to SS
• Lean: Principles
• Lean:The Basics
• Learn to Lead: Coaching to Promote Performance
• Learn to Lead: Collaboration - The Key to Successful Solutions
• Learn to Lead: Creative Collaborating
• Learn to Lead: How to Lead When Things Go Sideways
• Learn to Lead: Motivation Mission
• Learn to Lead: Three Tips for Motivating Leadership
• Learn to Lead: You Got That Make Decisions With Confidence
• Learning to Lead Final Exam
• Logistics Operations and Management
• Love ‘em or Lose ‘em
• Maintaining a Drug-Free Workplace: Manager’s Edition
• Make Effective Decisions
• Making a Plan that Works
• Making Decisions as a Group
• Manage Diversity and Grow (French)
• Manage Diversity and Grow (French-Canadian)
• Manage Diversity and Grow (Spanish)
ONLINE COURSES

- Management Basics
- Management Skills - What Does it Take?
- Manager: Getting Started on Accountability
- Manager: Leading Accountable Teams
- Manager: Transforming into a Culture of Accountability
- Managers as Mentors
- Manager's Guide to Employee Performance Improvement
- Manager's Guide to the Americans with Disabilities Act
- Manager's Toolbox: Background Checks
- Manager's Toolbox: Battling a Toxic Environment
- Manager's Toolbox: Battling a Toxic Environment (French-Canadian)
- Manager's Toolbox: Battling a Toxic Environment (Spanish)
- Manager's Toolbox: Building an Engaged Organization
- Manager's Toolbox: Building an Engaged Team (French-Canadian)
- Manager's Toolbox: Building an Engaged Team (French)
- Manager's Toolbox: Building an Engaged Team (Spanish)
- Manager's Toolbox: Employee Termination Checklist
- Manager's Toolbox: Interviewing Checklist
- Manager's Toolbox: Modeling Engagement Behaviors
- Manager's Toolbox: Modeling Engagement Behaviors (French)
- Manager's Toolbox: Modeling Engagement Behaviors (French-Canadian)
- Manager's Toolbox: Modeling Engagement Behaviors (Spanish)
- Manager's Toolbox: The Power of Positive Language
- Manager's Toolbox: The Power of Positive Language (French)
- Manager's Toolbox: The Power of Positive Language (French-117Canadian)
- Manager's Toolbox: The Power of Positive Language (Spanish)
- Manager's Toolbox: Time Management and Your Team
- Manager's Toolbox: Time Management and Your Team (French)
- Manager's Toolbox: Time Management and Your Team (French-Canadian)
- Manager's Toolbox: Understanding Employee Privacy
- Managers, Not MBAs
- Managing an Age Diverse Workforce
- Managing Boundaries
- Managing Challenging Clients
- Managing Conflict: A Collaborative Approach
- Managing Different Generations
- Managing for Accountability
- Managing for Engagement: Creating an Engaged Organization
- Managing for Engagement:
  - Managing for Engagement: Measuring Employee Engagement
  - Managing for Engagement: Measuring: Ridiculous or Strategic?
  - Managing for Engagement: s for the Millennials
  - Managing Knock Your Socks off Service
  - Managing Negativity
  - Managing People in a Downturn
  - Managing People Offsite
  - Managing Remote Employees
  - Managing Risk: Criminal Awareness
  - Managing Risk: Decision Making
  - Managing Risk: Employee Health
  - Managing Risk: Financial Basics
  - Managing Risk: Preventive Maintenance
  - Managing Risk: Reputation Management
  - Managing Risk: Safety
  - Managing Team Development
  - Managing Teams within an Organization
  - Managing the Grapevine
  - Managing the Performance Process
  - Managing the Performance Process through Facility Layouts
  - Managing Up: The Art of Managing Your Manager
  - Managing Virtual Teams: Techniques and Best Practices
  - Marketing the Culture of Your Organization
  - Maslow's Theory of Motivation
  - Maximizing Employee Performance
  - Maximizing Employee Performance (Spanish)
  - Maximizing the Benefits of Your Organization's Structure
  - Maximizing the Effectance Experience
  - Meal & Rest Break Training: CA
  - Manager & Supervisors
  - Measuring for Success
  - Meeting the Delegation Challenge
  - Meeting the Delegation Challenge (Spanish)
  - Mentoring: Creating a Successful Mentoring Relationship
  - Mentoring: How to Create a Mentoring Program
  - Mentoring: How to Match Mentors and Mentees
  - Mentoring: Making a Mentoring Agreement
  - Mentoring: Mentoring Meeting Guidelines
  - Mentoring: What is the What and the Why
  - Mentoring: What is a Mentoring Program
  - Mergers, Acquisitions & Divestments
  - Mistakes Leaders Make: Eight Signs of a Dysfunctional Organization
  - Mistakes Leaders Make: Fixing the Dysfunction
  - Mistakes Leaders Make: Impedeship
  - Mistakes Leaders Make: Six Wrong Ways to Manage
  - Motivating and Retaining the Teenage Worker
  - Motivating Employees: Appraising Performance
  - Motivating Employees: Creating an Inspiring Workplace
  - Motivating Employees: Designing Satisfying Jobs
  - Motivating Employees: Part 1
  - Motivating Employees: Part 2
  - Motivating Employees: Rewarding Performance
  - Motivating Your People and Being a Positive Role Model
  - Motivation
  - Motivation and Job Performance
  - Motivation: Ethical Strategies
  - Motivational Theorists Whose Theories Work in Practice
  - Moving from Technical Professional to Manager
  - Negotiating With Suppliers
  - Next Generation Talent Management
  - No Magic Bullet
  - On Selecting, Developing and Managing Talent
  - Onboarding Remote Employees
  - Open-Book Management (Part 1 of 4): The Missing Link
  - Open-Book Management (Part 2 of 4): Addressing Your Fears
  - Open-Book Management (Part 3 of 4): Key Elements
  - Open-Book Management (Part 4 of 4): Tips for Implementation
  - Operational Plans: Budgets
  - Operational Plans: The Single Use Plan
  - Operational Plans: The Standing Plan
  - Operations Management for Service Providers
  - Operations Management in Manufacturing
  - Operations Rules
  - Organization for Efficiency
  - Organizational Behavior
  - Organizational Communication
  - Organizational Learning
  - Organizational Skills
  - Organizational Strategy
  - People People
  - Performance Excellence: Cost
  - Performance Excellence: Introduction
  - Performance Excellence: Requirements
  - Performance Excellence: Roadblocks
  - Performance Excellence: Terms
  - Performance Excellence: Why
  - Performance Gaps: A Diagram for Success: Find the Right Solution to Improve Performance
  - Performance Gaps: Get Gaps? Discover the Real Reason for Performance Gaps
  - Performance Gaps: Setting Clear Expectations: What You Say & What They Hear
  - Performance Gaps: Solve Performance Gaps: When They Can't Do It
  - Performance Gaps: Solve Performance Gaps: When They Won't Do It
  - Performance Gaps: Test Your Skills: Tackle Performance Gaps Head-On
  - Performance Gaps: Uncover What You Don't Know About Your Team's Performance Gaps
  - Performance Intervention Maps
  - Performance Management: A Systems View
  - Performance Management: Setting Goals
  - Performance Management: The Coaching Conversation
  - Performance Reviews with Less Stress and Better Results

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
• Billion Dollar Branding
• Boosting Sales
• Brand Marketing
• Breaking Through
• Building Brand and Reputation
• Business Marketing Face to Face
• Competitive Marketing in Tourism
• Conducting Competitor Research Online
• Connecting with Others Using Google+™
• Creating a Blog with WordPress®
• Creating Your Brand Proposition
• Delicious
• Designing Marketing Communications
• Determining Customer Needs
• Developing a Value Proposition
• DO IT! Marketing
• Easy E-Newsletters
• eMail Metrics 101
• Flickr
• Great Layout & Design: Tips, Tricks and the Latest Trends
• Great Legal Marketing
• Grow Regardless
• Guerrilla Facebook® Marketing
• Guerrilla Marketing During Tough Times
• Guerrilla Marketing on the Front Lines
• How to Create a Social Media Flowchart
• Increasing Search Engine Optimization
• Increasing Website Traffic
• Introducing the Marketing Mix
• Introduction to Marketing
• Lead Development: Social Media Networking
• Lean but Agile
• Leveraging LinkedIn to Increase Sales
• Managing Bad Press
• Marketing Greatest Hits
• Marketing in the 21st Century and Beyond
• Marketing Plans
• Mastering Social Media
• Pinterest® Training
• Place Branding
• Pricing Perspectives
• Reverse Psychology Marketing
• Selecting Target Markets
• Setting a Marketing Communications Budget
• Setting Communication Objectives
• Social Media
• Social Media for Business: What You Need to Know
• Social Media in the Workplace: Advice and Best Practices
• Social Networking: Does it Work at Work?
• Social Networking: Facebook®
• Social Networking: Instant Messaging
• Social Networking: LinkedIn®
• Social Networking: Twitter
• Stakeholder Reputation Research
• Strategic Marketing Planning for the Small to Medium-Sized Business
• Successful eMail Marketing
• Successful Marketing
• The Brand Glossary
• The Four P’s: Marketing Strategies
• The Marketing Environment: Consumer Behavior
• The Marketing Environment: Generational Differences
• The Marketing Environment: The Basics
• The Mobile Marketing Handbook
• The New Rules of Green Marketing
• The Role of Public Relations in Earned Media
• The Secrets of Successful Business Blogging
• The Value of Podcasts
• Tracking Marketing and Communications Campaigns
• Tumblr
• Twitter
• Understanding Integrated Marketing Communications
• What is Marketing?
• Write Powerful Copy for the Web and More
• 60 Minutes of Outlook® Secrets 2013
• Microsoft® SharePoint® Tips and Tricks

OSHA & WORKPLACE SAFETY

• 5 Common Safety Hazards in the Office Infographic
• A Manager’s Guide to Safety in the Workplace
• Accident Investigation
• Active Shooter & Workplace Violence
• Aggressive Driving
• Automated External Defibrillators (AEDs): Saving Sudden Cardiac Arrest Victims
• Back Injury Prevention
• Back to Work. Back to Safety. Re-gaining Safety Habits after Time Away from Work
• Back to Work. Back to Safety. Re-gaining Safety Habits after Time Away from Work (Spanish)
• BBP for Healthcare
• Bloodborne Pathogen Training
• Bloodborne Pathogens
• Bloodborne Pathogens and Personal Protective Equipment (PPE)
• Bloodborne Pathogens and the Needlestick Safety and Prevention Act
• Bloodborne Pathogens Overview
• Carbon Dioxide for Managers
• Carbon Monoxide for Managers
• CDL: 01. Basics
• CDL: 02. Basic Vehicle Control
• CDL: 03. Transporting Up to 800 pounds
• CDL: 04. Transporting Hazardous Materials
• CDL: 05. Hazardous Driving Conditions
• CDL: 06. Accident and Fire Procedures
• CDL: 07. Vehicle Inspections
• Cell Phones in the Workplace: A Dangerous Distraction
• Cell Phones in the Workplace: A Dangerous Distraction (Spanish)
• Chemical Hazard Communication
• Cold Stress
• Combustible and Flammable Liquids
• Confined Space Entry
• Confined Spaces
• Confined Spaces: Atmosphere
• Confined Spaces: Personnel and Permits
• Confined Spaces: Professional Protective Equipment
• Crane Safety
• Crane Safety (Spanish)
• Crane Safety in Construction Environments
• Creating Safety in Welding Operations
• Creating Safety in Welding Operations (Spanish)
• Crystalline Silica
• CSA Training for Employees
• CSA Training for Managers
• Dealing With Hazardous Spills
• Dealing with Hazardous Spills (Spanish)
• Defensive Driving
• Developing an Effective Safety Culture
• Distracted Driving
• Distracted Driving (Spanish)
• DOT HAZMAT: General Awareness (Spanish)
• DOT HAZMAT: Security Awareness (Spanish)
• DOT HAZMAT: In Depth Security Training (Spanish)
• DOT HAZMAT: Safety Training (Spanish)
• DOT: Classification
• DOT: Hazardous Materials Transportation
• DOT: Loading and Unloading
• DOT: Marking, Labeling and Placarding
• DOT: Packaging
• DOT: Shipping Papers
• Driving Safety
• Driving Safety (Spanish)
• Electrical Safety Awareness
• Electrical Safety for Everyone
• Electrical Safety for Everyone (Spanish)
• Electrical Safety for Qualified Workers
• Electrical Safety for Qualified Workers (Spanish)
• Electrical Safety in the Laboratory
• Electrocution Hazards in Construction Environments Part I... Types of Hazards and How You Can Protect Yourself
• Electrocution Hazards in Construction Environments Part II... Employer Requirements
• Emergency Preparedness & Response
• Emergency Preparedness & Response (Spanish)
• Environmental Management Systems
• Ergonomist: A Training Guide for Healthy Office Work
• Ergonomics for Manufacturing
• Exposure Monitoring and Medical Surveillance (HAZWOPER)
• Fall Factors: Understanding & Preventing Slips, Trips & Falls
• Fall Factors: Understanding & Preventing Slips, Trips & Falls (Spanish)
• Fall Protection
• Fall Protection in Construction Environments
• Fire Extinguisher Safety
• Fire Prevention & Response
• Fire Prevention in Healthcare Facilities
• Fire Prevention in the Office
• Fire Prevention in the Office (Spanish)
• Fire Safety for Industrial Workers
• Fire Safety for Industrial Workers (Spanish)
• Fire Safety for Office Workers

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
ONLINE COURSES

• Fire Safety for Office Workers (Spanish)
• First Aid - Bites, Cuts, and Scrapes
• First Aid - Broken Bones
• First Aid - Burns
• First Aid - Choking
• First Aid - Introduction
• Flammable and Combustible Liquids for Managers
• Flammables and Explosives in the Laboratory
• Forklift Safety Lessons for the Safe Operator
• Forklift Safety Lessons for the Safe Pedestrian
• Fuel Savings: e/1 Driving School
• Fuel Savings: Idle Time
• Fuel Savings: Oil, Tune and Tires
• Fuel Savings: Order Accuracy
• Fuel Savings: Power Curve
• Fuel Savings: Take Home Vehicles
• GHS Labeling in Construction Environments
• GHS Safety Data Sheets in Construction Environments
• GHS Safety Data Sheets in the Laboratory
• Good Housekeeping: Everyone’s Responsibility
• Good Housekeeping: Everyone’s Responsibility (Spanish)
• Hand and Power Tool Safety in Construction Environments
• Hand, Wrist and Finger Safety in Construction Environments
• Handling Compressed Gas Cylinders in the Laboratory
• Hazard Communication in Construction Environments
• Hazard Communication in Healthcare Facilities
• Hazardous Chemicals in Labs
• Hazardous Energy Control
• Hazardous Waste Management
• HazCom & the Global Harmonizing System
• HazCom & the Global Harmonizing System (Spanish)
• HazCom: What's New with OSHA?
• Hearing Conservation
• Hearing Conservation & You
• Hearing Conservation & You (Spanish)
• Heat Stress
• Heat Stress in Construction Environments
• How to Lower Your Energy Bills: Creating a Comprehensive Energy Savings Plan
• How to Lower Your Energy Bills: Doing Your Part at Work
• How to Lower Your Energy Bills: Saving Fuel Costs
• Hydrogen Sulfide Employee Training
• Hydrogen Sulfide Employee Training (Spanish)
• I Chose to Look the Other Way: Three Stories of Workplace Safety
• I Chose to Look the Other Way: Three Stories of Workplace Safety (Spanish)
• Indoor Air Quality: Carbon Dioxide
• Indoor Air Quality: Carbon Monoxide
• Introduction to Accident Investigation
• Introduction to GHS for Construction Workers
• Introduction to Laser Safety
• Job Safety Analysis, Safety Awareness & You
• Job Safety Analysis, Safety Awareness & You (Spanish)
• Laboratory Ergonomics
• Laboratory Hoods
• Laboratory Safety
• Ladder Safety
• Lessons Learned From Hand Injuries [Non-Graphic]
• Lessons Learned From Hand Injuries [Non-Graphic] (Spanish)
• Lockout Tagout: Energy Control Programs Details, Questions, & Expectations
• Lockout Tagout: Introduction
• Lockout Tagout: Training
• Machine Guard
• Machine Guard Safety for Managers
• Machine Guarding & Operator Safety
• Making Safety Work: Overview of Workplace Safety & Responsibilities
• Making Safety Work: Overview of Workplace Safety & Responsibilities (Spanish)
• Managing Workplace Safety and Health
• Medical OSHA Compliance
• Medical Surveillance Programs (HAZWOPER)
• More High-Impact Lockout/Tagout (Spanish)
• Move It Safely: Avoiding Injury While Moving Materials
• Orientation to Laboratory Safety
• OSHA and Workplace Safety for HR Professionals
• OSHA Compliance and Management Handbook
• OSHA Compliance Update: MSDS to SDS
• OSHA Formaldehyde Standard
• OSHA in the Real World
• OSHA Record-Keeping Compliance
• OSHA TOOLBOX: HAZCOM - Labeling Protocol
• OSHA TOOLBOX: HAZCOM - Safety Data Sheet
• OSHA TOOLBOX: HAZCOM - What You Need to Know
• OSHA Toolbox: What Matters Regarding Bloodborne Pathogens
• Personal Protective Equipment
• Personal Protective Equipment: Eye & Face Protection
• Personal Protective Equipment: Foot Protection
• Personal Protective Equipment: Hand & Arm Protection
• Personal Protective Equipment: Head Protection
• Planning for Laboratory Emergencies
• Powered Industrial Truck Safety
• PPE: Your Last Layer of Protection
• PPE: Your Last Layer of Protection (Spanish)
• Preventing Contamination in the Laboratory
• Preventing Fires in Hot Work Operations
• Preventing Fires in Hot Work Operations (Spanish)
• Preventing Hearing Loss
• Preventing Slips & Falls
• Principle to Practice with David Lynn, CSP
• Principle to Practice with David Lynn, CSP (Spanish)
• Propane Gas
• Propane Gas Safety for Managers
• Proper Use of a Fire Extinguisher
• Protecting Our Sight
• Protecting Our Sight (Spanish)
• Radiation Safety
• Radiosotope Safety
• Respiratory Protection
• Rigging Safety in Construction Environments
• Safe Forklift Operation
• Safe Handling of Laboratory Glassware
• Safe Use & Operation of Industrial Cranes
• Safe Use & Operation of Industrial Cranes (Spanish)
• Safety Bob’s Comprehensive Construction Safety Orientation
• Safety Bob’s Comprehensive Construction Safety Orientation - (Spanish)
• Safety Decision-Making: Overcoming Human Nature
• Safety Decision-Making: Overcoming Human Nature (Spanish)
• Safety First: Fire Extinguisher Use
• Safety Management
• Safety Showers and Eye Washes in the Laboratory
• Safety Toolbox: Driving Defensively
• Safety Toolbox: Driving in Poor Conditions
• Safety Toolbox: Fall Protection
• Safety Toolbox: Prevent Slips, Trips, and Falls
• Safety Toolbox: Protect Your Back
• Safety Toolbox: The Safe Use of Aerial Lifts
• Safety Toolbox: The Safe Use of Ladders
• Safety Toolbox: Using Lockout Tagout
• Safety Toolbox: What You Need to Know About Emergency Exits
• Severe Weather Alert: Are You Prepared? (Spanish)
• Severe Weather Alert: Emergency Preparedness and Response
• Slip, Trip and Fall Prevention
• Stormwater Pollution Prevention Plan - General Awareness Training
• Stormwater Pollution Prevention Plan General Awareness Training (Spanish)
• Survive Inside: Employee Safety in Confined Spaces
• Survive Inside: Employee Safety in Confined Spaces (Spanish)
• Surviving the Fall: Proper Use of Your Personal Fall Arrest System
• Surviving the Fall: Proper Use of Your Personal Fall Arrest System (Spanish)
• Take Time for Safety
• Take Time for Safety (Spanish)
• The Hazard Communications Program
• The Lockout/Tagout Program
• The OSHA Formaldehyde Standard (Laboratory Safety Series)
• Two-Wheeled Handcart
• Understanding & Preventing Heat-Related Illnesses
• Understanding & Preventing Heat-Related Illnesses (Spanish)
• Understanding Your Facility’s Stormwater Pollution Prevention Plan
• Understanding Your Facility’s Stormwater Pollution Prevention Plan (Spanish)
• Warehouse Ergonomics

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.
ONLINE COURSES

- Workers’ Comp 10 Must Ask Questions
- Workers’ Communication Basics
- Working in Cold Weather
- Working in Hot Weather
- Workplace Safety in Action: Safety Committees

PERSONAL DEVELOPMENT

- 01. How to Know What You Don’t Know: Getting Up to Speed
- 02. How to Know What You Don’t Know: Identifying Blind Spots
- 7 Levers to Success
- Achieving Best Practice in Crisis Management
- Achieving Mindfulness at Work (Part 1 of 2): The Case for Mindfulness
- Achieving Mindfulness at Work (Part 2 of 2): Elevating Your Workplace Mindfulness
- Active Learning Techniques
- After Work Socializing
- Are You Stressed?
- Around the Coffee Machine
- Art of Authenticity: Introduction: Becoming a More Authentic Leader (Part 1 of 7)
- Art of Authenticity: Selves Awareness: Being Your Selves With Skill (Part 2 of 7)
- Art of Authenticity: Art Naturally: Managing Multiple Selves (Part 3 of 7)
- Art of Authenticity: Balancing Act (Part 4 of 7)
- Art of Authenticity: Total Transparency: Best Practices or Myth? (Part 5 of 7)
- Art of Authenticity: Authenticity GPS -- Navigating Ethical Minefields (Part 6 of 7)
- Art of Authenticity: Psychological Guardrails: Stay Focused on Your Values (Part 7 of 7)
- Avoiding Faulty Decision Making
- Become Action Oriented Exam
- Being an Effective Online Student
- Body Language: At Work
- Body Language: Introduction
- Body Language: Movement
- Body Language: Position
- Body Language: Reading
- Building Strong Personal Relationships
- Building Strong Professional Relationships
- Business Meals: Table Manners
- Change Is Hard
- Character in the Workplace: The Importance of Good Character (Part 1 of 4)
- Character in the Workplace: The Six Pillars of Character (Part 2 of 4)
- Character in the Workplace: The Psychology of Cheating (Part 3 of 4)
- Character in the Workplace: How to Build Character (Part 4 of 4)
- Completing a FAFSA
- Complex Problem Solving: Key Definitions in Complex Problem Solving (Part 1 of 5)
- Complex Problem Solving: Characteristics of Complex Problems (Part 2 of 5)
- Complex Problem Solving: Systems Thinking in Complex Problem Solving (Part 3 of 5)
- Complex Problem Solving: Complex Problem Solving with Causal Loop Diagrams (Part 4 of 5)
- Complex Problem Solving: Complex Problems Organizations Face (Part 5 of 5)
- Conducting an Audit
- Control the Chaos and Clear Out the Clutter
- Convenience Store Diet
- Coping with Loss
- Create an Ergonomic Workstation
- Create Your Own Memory Hooks
- Creating a Positive Focus
- Creating Development Plans (Part 1 of 3): Key Elements of Development Planning
- Creating Development Plans (Part 2 of 3): Seven Steps for Creating a Personal Development Plan
- Creating Development Plans (Part 3 of 3): Tips for Personal Development Planning
- Creative Brainstorming for Innovation
- Cutting Edge Success at Work: Contribute to the Team
- Cutting Edge Success at Work: Prioritize and Organize
- Cutting Edge Success at Work: Set and Achieve Goals
- Dealing with Stress at Work
- Dealing with Stressful People
- Decision Key: Because
- Decision Key: Candor
- Decision Key: Contrast
- Decision Key: Imagination
- Decision Key: In-Print
- Decision Key: Labeling
- Decision Key: Losses Versus Gains
- Decision Key: Mental Accounting
- Decision Key: Risk-Value Curve
- Decision Making: A Model for the Best Style
- Decision Making: An Overview
- Decoding Indirect and Direct Messages
- Deskercises: Arms and Shoulders
- Deskercises: Chest, Neck, and Back
- Deskercises: Legs and Backside, While Sitting
- Deskercises: Legs and Backside, While Standing
- Deskercises: Simple, Cardio, and Core
- Destressing your Inner and Outer World
- DISC: Determine Styles of Others
- Effective Performance Reviews: Handling a Bad Performance Review
- Effective Performance Reviews: Performance Reviews for Managers
- Effective Performance Reviews: Preparing for Your Review
- Effective Performance Reviews: Self-Assessments
- Ergonomic Risk Factors
- Failure is Obsolete
- Father & Son
- Fighting the Flu: Call for Backup
- Fighting the Flu: Gain the Upper Hand
- Fighting to Know Your Opponent
- Fighting the Flu: The Fight is On!
- Fighting the Flu: Throw in the Towel
- Fitness and Wellness
- Framework for Execution: A Framework for Execution
- Framework for Execution: Reasons for Poor Execution
- Framework for Execution: The Current Situation
- Framework for Execution: The Failure to Execute
- Getting Organized
- Goal Setting in the Workplace
- Green Cleaning Concepts
- Green Purchasing
- Handling Stress
- Happiness at Work: Applying Happiness to the Workplace (Part 1 of 3)
- Happiness at Work: Improving Personal Happiness at Work (Part 2 of 3)
- Happiness at Work: Creating a Happier Workplace (Part 3 of 3)
- How Attitudes affect Employee Behavior
- How Things Feel Affects What We Do
- How to Break a Bad Habit
- How to Build a Personal Brand
- How to Handle Unavoidable Stress
- How to Keep Your Commitments
- How to Make Time for Training at Work
- How to Reduce Anxiety
- How to Re-Energize Yourself at Work
- How to Sit Correctly
- How to Sit Correctly (French)
- How to Sit Correctly (French-Canadian)
- How to Sit Correctly (Spanish)
- How to Study Effectively
- How-To Tool: Decision Matrix
- Improve Your Memory, Improve Your Productivity
- Improving Your Daily Routine
- Improving Your Self-Awareness
- Improving Your Self-Management
- Improving Your Social-Awareness
- In the Hallways
- Introduction to Emotional Intelligence
- Know Your Numbers: Blood Pressure
- Know Your Numbers: Body Mass Index
- Know Your Numbers: Cholesterol
- Know Your Numbers: Glucose
- Leadership and Stress
- Let’s Work It Out
- Linking Ethics to Stress and Emotions
- Living Large on Less
- Making Command Decisions Work for You
- Making Consensus Decisions Work for You
- Making Consultative Decisions Work for You
- Making Delegated Decisions Work for You
- Making Learning Stick
- Manager’s Toolbox: Building an Engaged Organization (French)
- Manager’s Toolbox: Building an Engaged Organization (French-Canadian)
- Manager’s Toolbox: Building an Engaged Organization (Spanish)
- Managing Information Overload
- Managing Others’ Impression of You

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.

Individual Training: 1.800.780.8476 • Group Training: 1.800.944.8503 • pryor.com
• Managing Stress
• Managing Your Waste
• Mastering Your Android Phone
• Mastering Your iPhone
• Memory Challenge: Mnemonics
• MLA (8th Ed.) Research Paper Basics
• Money Secrets of the Rich
• Overcoming Test Anxiety
• Participating in a High Performance Team
• Personal Brands
• Powered Industrial Trucks and Power Pallet Trucks
• Preparing for College
• Preparing for My Appraisal
• Problem Solving: Define the Problem
• Problem Solving: Determine the Root Cause
• Problem Solving: Evaluate and Select Solutions
• Problem Solving: Generate Solutions
• Problem Solving: Implement Solutions
• Problem Solving: Introduction to Problem Solving
• Problem Solving: Monitor the Resolution
• Putting it all Together
• Ready for Retirement
• Recognize Eye Strain
• Recognize Eye Strain (French)
• Recognize Eye Strain (French-Canadian)
• Recognize Eye Strain (Spanish)
• Recycling in the Workplace
• Reduce Eye Strain
• Reduce Eye Strain (French)
• Reduce Eye Strain (French-Canadian)
• Reduce Eye Strain (Spanish)
• Reducing Stress Through Time Management
• Reducing Stress: Meditation and Visualization
• Reducing Stress: Techniques to Relax
• Representing Your Brand
• Respect - How to Be Liked
• Respect - How to Be Respected
• Respect - Working with Dislike
• Rethinking Brainstorming
• Safe Money Millionaire
• Selfies Gone Wrong
• Setting Sound Goals
• Setting Your Development Goals
• Six-Step Process to Problem Solving
• Smiley
• Social Awareness Tools
• Strengths Finder 2.0
• Stress at Work
• Stress Management - Avoidable Stress
• Stress Management - Handling Stress
• Stress Management - Managing Stress
• Stress Management - Unavoidable Stress
• Stress Management - Understanding Stress
• Stress Management for Women
• Stress Management: Stress Awareness Comes First
• Stress Management: Taking Care of Yourself
• Stretching in the Workplace
• Studying in Groups
• Supercompetent
• Take Charge of Your Talent
• The Better Money Method
• The Empress Has No Clothes
• The Money Flow
• The Psychology of Decision-Making
• The ROI of Green
• The Science of Sleep: How Much Sleep Do You Need
• The Science of Sleep: Sleep Hygiene
• The Science of Sleep: Sleeping for Shift Work
• The Science of Sleep: The Science of Sleep
• Think Big, Live Large
• Understanding & Controlling Ergonomic Risk Factors
• Understanding & Controlling Ergonomic Risk Factors (Spanish)
• Understanding Decision Making
• Understanding Emotion in the Workplace
• Understanding Ergonomic Design
• Understanding Hazardous Waste
• Understanding Headaches: Surprising Headache Triggers
• Understanding Headaches: Understanding Headaches
• Understanding Stress
• Understanding Stress at Work
• Unknown Knowns: Getting Started
• Unknown Knowns: Leading Knowledge Transfer
• Unknown Knowns: The Knowledge Transfer Process
• Unknown Knowns: Understanding Better Practices
• Using DISC to Raise Your Emotional IQ
• Vocabulary Retention Tips and Tricks
• Water Conservation
• What can be done about job stress?
• What is Stress?
• What Stresses Employees at Work?
• When to Study
• Where to Study
• Work Hacks: 5 Hacks for Workplace Sanity
• Work Hacks: 5 Hacks to a Clean and Comfortable Space
• Work Hacks: 6 Hacks to Controlling Your Inbox
• Work Hacks: 7 Hacks for Office Productivity
• Work Hacks: 7 Hacks to Maintain Work/Home Balance
• Work Hacks: Go Green
• Working in Adversarial Relationships
• Working Well with Everyone: Diversity = Greatness
• Working Well with Everyone: The Power of Inclusion
• Workplace Life Jacket: 7 Tips to Improve Your Work-Life Balance
• Workplace Life Jacket: 7 Tips to Improve Your Work-Life Balance (French)
• Workplace Life Jacket: 7 Tips to Improve Your Work-Life Balance (French-Canadian)
• Workplace Life Jacket: 7 Tips to Improve Your Work-Life Balance (Spanish)
• Workplace Life Jacket: 8 Tips to Control Your eMail
• Workplace Life Jacket: 8 Tips to Control Your eMail (French)
• Workplace Life Jacket: 8 Tips to Control Your eMail (French-Canadian)
• Workplace Life Jacket: 8 Tips to Control Your eMail (Spanish)
• Workplace Life Jacket: Tips for an Organized Workspace
• Workplace Life Jacket: Tips for an Organized Workspace (French)
• Workplace Life Jacket: Tips for an Organized Workspace (French-Canadian)
• Workplace Life Jacket: Tips to Increase Productivity
• Workplace Life Jacket: Tips to Increase Productivity (French)
• Workplace Life Jacket: Tips to Increase Productivity (French-Canadian)
• Workplace Life Jacket: Tips to Remain Sane
• Workplace Life Jacket: Tips to Remain Sane (French)
• Workplace Life Jacket: Tips to Remain Sane (French-Canadian)
• Workplace Life Jacket: Tips to Remain Sane (Spanish)
• Workplace Stress
• Workplace Stress (French)
• Workplace Stress (French-Canadian)
• Workplace Stress (Spanish)
• You Are What You Eat: Brain Food
• You Are What You Eat: Meal Planning
• You Are What You Eat: Reading Food Labels
• You Are What You Eat: You Are What You Eat
• Your Body is Talking: What is it Saying?
• Zip! Tips

**PROJECT MANAGEMENT**

• 10 Steps to Successful Project Management
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 01 - The Process
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 02 - The Exam
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 03 - Agile Principles & Mindset Part 01
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 03 - Agile Principles & Mindset Part 02
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 04 - Value Driven Delivery
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 05 - Stakeholder Engagement
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 06 - Boosting Team Performance
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 07 - Adaptive Planning
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 08 - Problem Detection & Resolution
• Agile Certified Practitioner (ACP) Exam Prep: Chapter 09 - Continuous Improvement
• Agile Certified Practitioner (ACP) Exam Prep: Final Exam
• Agile Project Management
• Business Intelligence: Best Practices for Successful Project Management
• Certified Associate in Project Management (CAPM) 5th Edition
• Characteristics of Projects
• Conducting a Post-Project Evaluation

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCP, PDC, and PDU credits.
• Controlling Change
• Creating Project Schedules: Building a Gantt Chart
• Creating Project Schedules: Determine Task Sequence
• Creating Project Schedules: Estimating Task Length
• Creating Project Schedules: Identify Tasks: Create a Work Breakdown Structure
• Creating Project Schedules: Introduction to Project Scheduling
• Creating Project Schedules: Project Scheduling Software
• Creating Project Schedules: Project Scheduling Toolbox
• Executive Strategy & Management: Section 1 - The Basics of Project Management
• Executive Strategy & Management: Section 2 - The Keys to Success
• Executive Strategy & Management: Section 3 - Strategy Basics
• Fundamentals of Project Management
• Improve Your Project Management
• Introduction to Project Management: Final Exam
• Introduction to Project Management: Section 1 - Introduction & Overview
• Introduction to Project Management: Section 2 - Teams & Leadership
• Introduction to Project Management: Section 3 - Project Communication
• Introduction to Project Management: Section 4 - Stakeholder Management
• Introduction to Project Management: Section 5 - The Basics of Project Management
• Introduction to Project Management: Section 6 - Scope and Requirements
• Introduction to Project Management: Section 7 - Developmental Methodologies
• Introduction to Project Management: Section 8 - Effective Budgets and Schedules
• Introduction to Project Management: Section 9 - Project Performance
• Introduction to Project Management: Section 10 - Change Management
• Managing Project Constraints
• Managing Project Teams: Lesson 01 - Knowing Your Team
• Managing Project Teams: Lesson 02 - Managing Your Team
• Money for the Cause
• PMI Risk Management Professional - PMI-RMP
• PMP Exam Prep: Chapter 01 - Application and the PMP Exam
• PMP Exam Prep: Chapter 02 - Types of Exam Questions
• PMP Exam Prep: Chapter 03 - The Basics of Project Management - Part 01
• PMP Exam Prep: Chapter 03 - The Basics of Project Management - Part 02
• PMP Exam Prep: Chapter 04 - Project Integration Management
• PMP Exam Prep: Chapter 05 - Project Scope Management
• PMP Exam Prep: Chapter 06 - Project Schedule Management
• PMP Exam Prep: Chapter 07 - Project Cost Management
• PMP Exam Prep: Chapter 08 - Project Quality Management
• PMP Exam Prep: Chapter 09 - Project Resource Management
• PMP Exam Prep: Chapter 10 - Project Communications Management
• PMP Exam Prep: Chapter 11 - Project Risk Management
• PMP Exam Prep: Chapter 12 - Project Procurement Management
• PMP Exam Prep: Chapter 13 - Project Stakeholder Management
• PMP Exam Prep: Chapter 14 - Professional Responsibility
• PMP Exam Prep: Final Exam
• PMBOK® Certification: Advanced PMBOK® 2004 Topics
• PMBOK® Certification: Project Management Basics
• Pragmatic Project Management
• Prioritizing Project Work
• Project Definition Questions - Quick Reference
• Project Evaluation Questions - Quick Reference
• Project Management
• Project Management Essentials
• Project Management for Small Business
• Project Management for Small Projects
• Project Management Fundamentals
• Project Management Introduction
• Project Management Pre-Work: Introduction to Project Pre-Work (Part 1 of 18)
• Project Management Pre-Work: Identifying Project Parameters (Part 2 of 18)
• Project Management Pre-Work: Defining Project Problems or Opportunities (Part 3 of 18)
• Project Management Pre-Work: Determining Project Requirements (Part 4 of 18)
• Project Management Pre-Work: Listing and Organizing Needs and Wants (Part 5 of 18)
• Project Management Pre-Work: Validating Project Assumptions (Part 6 of 18)
• Project Management Pre-Work: Developing a Project Statement (Part 7 of 18)
• Project Management Pre-Work: Determining the Best Project Plan (Part 8 of 18)
• Project Management Pre-Work: Understanding Project Risks (Part 9 of 18)
• Project Management Pre-Work: Quantifying Project Risks (Part 10 of 18)
• Project Management Pre-Work: Creating Strong Project Proposals (Part 11 of 18)
• Project Management Pre-Work: Identifying Key Project Personnel (Part 12 of 18)
• Project Management Pre-Work: Securing Commitment in Projects (Part 13 of 18)
• Project Management Pre-Work: Project Authority Planning (Part 14 of 18)
• Project Management Pre-Work: Allocating Project Responsibilities (Part 15 of 18)
• Project Management Pre-Work: Making Meaningful Project Requests (Part 16 of 18)
• Project Management Pre-Work: Project Complexity Analysis (Part 17 of 18)
• Project Management Pre-Work: The Project Kickoff Meeting (Part 18 of 18)
• Project Management Professional (PMP®) 5th Edition
• Project Management Skills for Non Project Managers: Lesson 1 - Planning the Project
• Project Management Skills for Non Project Managers: Lesson 2 - Implementing the Project Plan
• Project Management, Planning, and Control
• Project Management: Advanced, 2nd Edition
• Project Management: Basic, 2nd Edition
• Project Management: Intermediate, 2nd Edition
• Project Problem Solving
• Project Ranking Method
• Project Teams
• Quality Management: Chapter 1 - Concept of Quality
• Quality Management: Chapter 2 - Customer Input to Quality
• Quality Management: Chapter 3 - Plan Quality
• Quality Management: Chapter 4 - Quality Control
• Quality Management: Chapter 5 - Six Sigma
• Quality Management: Final Exam
• Risk Management Professional Exam Prep: Chapter 01 - Quick PM Review & the RMP Credential
• Risk Management Professional Exam Prep: Chapter 02 - Introduction to Project Risk
• Risk Management Professional Exam Prep: Chapter 03 - Risk Management Planning
• Risk Management Professional Exam Prep: Chapter 04 - Stakeholder Management & Communication
• Risk Management Professional Exam Prep: Chapter 05 - Risk Identification
• Risk Management Professional Exam Prep: Chapter 06 - Qualitative Risk Analysis
• Risk Management Professional Exam Prep: Chapter 07 - Quantitative Risk Analysis
• Risk Management Professional Exam Prep: Chapter 08 - Risk Response Planning
• Risk Management Professional Exam Prep: Chapter 09 - Learning to Control Risks
• Schedule and Cost Control: Section 01 - Quick PM Review
• Schedule and Cost Control: Section 02 - Time Management
• Schedule and Cost Control: Section 03 - Critical Path Method
• Schedule and Cost Control: Section 04 - Basic Cost Management
• Schedule and Cost Control: Section 05 - Introduction to Earned Value
• Schedule and Cost Control: Section 06 - Critical Chain Management
• Schedule and Cost Control: Section 07 - Other Cost Calculations
• Scope and Requirements: Section 01 - Effective Listening Skills for Requirements Definition

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.
• Scope and Requirements: Section 02 - Stakeholders
• Scope and Requirements: Section 03 - Scope Definition
• Scope and Requirements: Section 04 - Creating Effective Work Breakdown Structures
• Scope and Requirements: Section 05 - Requirements Basics
• Scope and Requirements: Section 06 - Use Cases
• Scope and Requirements: Section 07 - Development Methodologies
• Scope and Requirements: Section 08 - Testable Requirements
• Scope and Requirements: Section 09 - The Software Requirements Specification (SRS)
• Scope and Requirements: Section 10 - Business Domain Modeling
• Scope and Requirements: Section 11 - Other Advanced Tools
• Scope and Requirements: Section 12 - Final Exam
• Stakeholder Analysis Alternatives
• Stocking Your Project Management Toolkit
• Strategic Planning Skills: Lesson 01 - Preparing for the Strategic Planning Process
• Strategic Planning Skills: Lesson 02 - Initiating the Strategic Planning Process
• Strategic Planning Skills: Lesson 03 - Developing the Strategic Plan
• Strategic Planning Skills: Lesson 04 - Executing the Plan
• Stress-Free Event Planning
• Successful Project Management in a Week
• Taking Control of Projects and Priorities
• The 77 Deadly Sins of Project Management
• The AMA Handbook of Project Management
• The Five Processes of Project Management
• The Principles of Project Management
• The Project Management Life Cycle Model
• The Stakeholder Analysis Matrix
• Thinking on Purpose for Project Managers
• Types of Project Stakeholders
• History Means Business - Meet Fred Pryor
• Pryor's Tutorial for Users and Admins, Online and Live Account

SALES
• Account Management: Managing Accounts Versus Selling to Customers (Part 1 of 6)
• Account Management: Account Relationship Levels (Part 2 of 6)
• Account Management: Using Psychographics to Gauge Product Relationship Levels (Part 3 of 6)
• Account Management: The Marketing-Sales Disconnect (Part 4 of 6)
• Account Management: Creating Insight-Based Account Relationships (Part 5 of 6)
• Account Management: Providing a Total Account Solution (Part 6 of 6)
• Addressing Objections in Sales
• Avoid the Top Mistakes Sales Reps Make
• Building GREAT Sales Relationships
• Characteristics of the Sale: Analytics and Metrics
• Characteristics of the Sale: Introduction to the Sales Cycle LINE
• Characteristics of the Sale: Key Account Selling Overview
• Characteristics of the Sale: Product Knowledge
• Characteristics of the Sale: Sales Cycle LINE A
• Characteristics of the Sale: Sales Cycle LINE B
• Choosing an Effective Closing Method
• Claiming vs. Creating Value in Negotiation
• Closing the Sale
• Conquering Sales Objections
• Creating Effective Sales Proposals
• Cross Selling
• Dealing with Difficult Situations
• Defining the Wants and Needs of Customers
• Developing Your Territory: Building the Sales Plan
• Developing Your Territory: Summarizing the Business Situation
• DISC: Selling D
• DISC: Selling I
• DISC: Selling S
• DISC: Selling C
• Effective Selling in Any Situation
• Emotional Intelligence for Sales Success
• Establishing Trust with Customers
• Finding Good Prospects
• Following up on Your Sale
• Follow-Up After the Sale
• Get Clients Now!
• Getting Past the Gatekeeper
• Handling Tough Customers
• How to Develop Your Sales Plan
• How to Leave Phone Voicemail that Get Returned
• Lead Development: Elevator Speech Value Proposition
• Lead Development: The Marketing Link
• Leading the Sales Force
• Managing an Enterprise Account: Finding Unmet Needs
• Managing an Enterprise Account: Five Minute Debrief
• Managing an Enterprise Account: Five Minute Pre Brief
• Managing an Enterprise Account: Handling Objections
• Managing an Enterprise Account: Introduction
• Managing an Enterprise Account: Lifetime Customer Value
• Managing an Enterprise Account: No Push Selling
• Managing an Enterprise Account: Selling Benefits
• Managing an Enterprise Account: Value Added Selling
• Managing an Enterprise Account: No Push Close
• Managing Your Sales Prospects
• Modern Phone Sales Techniques
• Motivate Your Sales Team
• Negotiating a Job Offer
• Negotiating for Success
• Negotiating: 01. Introduction to Negotiating
• Negotiating: 02. Framing
• Negotiating: 03. Styles
• Negotiating: 04. Identifying Leverage
• Negotiating: 05. Analyzing Upcoming Negotiations
• Negotiating: 06. Planning for Negotiations
• Negotiating: 07. The Negotiation Process
• Negotiating: 08. Reaching Agreement
• Negotiating: 09. Evaluating Your Performance
• Negotiating: 10. DISC Styles
• Negotiating: 11. Dealing with Strategies
• Negotiations: Solving the Tough Problems
• No, But, If
• Objection Series: Doubt
• Objection Series: Indifference
• Objection Series: Misunderstanding
• Objection Series: True Negative
• Preparing for Your Sales Pre-approach
• Presentation Skills: Closing
• ProActive Sales Management
• Prospecting by Phone: 7 Guidelines for Cold Call Management
• Prospecting by Phone: Avoiding Common Mistakes
• Prospecting by Phone: Cold Call Guidelines
• Prospecting by Phone: Does Cold Calling Work?
• Prospecting by Phone: Great Incoming Greetings
• Prospecting by Phone: Standing Out from the Crowd
• Prospecting by Phone: The 4-Minute Call
• Prospecting by Phone: The Great Voice Message, Part 1
• Prospecting by Phone: The Great Voice Message, Part 2
• Quicksell
• Researching Prospects & Industry Online
• Riding Along with Sales Reps
• Running a Sales Meeting
• Sales and Ethics: Connecting Your Values to Your Career
• Sales and Ethics: Making Ethical Decisions
• Sales and Ethics: Managing Conflicts of Interest
• Sales Communications: Internal Sales Communication
• Sales Communications: Writing Sales Proposals
• Sales Force Design for Strategic Advantage
• Sales Forecasting Management
• Sales Strategies for Handling Objections
• Sales: Attitude is Everything
• Sales: Attitude is Everything (French)
• Sales: Attitude is Everything (French-Canadian)
• Sales: Attitude is Everything (Spanish)
• Sales: Boost Your Selling Power
• Sales: Boost Your Selling Power (French)
• Sales: Boost Your Selling Power (French-Canadian)
• Sales: Boost Your Selling Power (Spanish)
• Sales: Create Sales Proposals
• Sales: Create Sales Proposals (French)
• Sales: Create Sales Proposals (French-Canadian)
• Sales: Create Sales Proposals (Spanish)
• Sales: Overcoming Objections
• Sales: Overcoming Objections (French)
• Sales: Overcoming Objections (French-Canadian)
• Sales: Overcoming Objections (Spanish)
• Sales: Qualifying Prospects
• Sales: Qualifying Prospects (French)

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRIC, PDC and PDU credits.
### TIME MANAGEMENT

- **8-Week Get Organized Diet - Quick Reference**
- **Time Management Problems:**
  - **01. Procrastination**
  - **02. Precrastination**
- **Control Your Work Day:**
  - 9 Good Time Management Tips
- **Effective Time Management:**
  - 01. How to Manage Your Time
  - 02. How to Time Block
  - 03. How To Use the Pomodoro Technique
  - 04. How to Create a Bullet Journal
- **Effective vs. Efficient**
- **Experiencing An Ideal Day**
- **Handling Interruptions**
- **How to Avoid Self-Inflicted Delay**
- **How to Communicate with Time in Mind**
- **How to Manage Your Time Effectively**
- **How to Manage Your Time Effectively (French)**
- **How to Manage Your Time Effectively (Spanish)**

### ONLINE COURSES

- **Sales:**
  - Qualifying Prospects (French-Canadian)
  - Qualifying Prospects (Spanish)
- **Sales:**
  - Set Goals and Manage Time
  - Set Goals and Manage Time (French)
- **Sales:**
  - Set Goals and Manage Time (French-Canadian)
- **Sales:**
  - Tips for Successful Sales
  - Tips for Successful Sales (French)
  - Tips for Successful Sales (French-Canadian)
  - Tips for Successful Sales (Spanish)
- **Territory Administration:**
  - Using Portable Media
  - Using CRM Effectively
- **Territory Development Introduction:**
  - Realities of Selling in the 21st Century
  - The New Sales Skills
  - Exceptional Service
  - How Customers Want to Be Sold to
  - How to Manage Your Time
  - How to Block Time
  - How to Use the Pomodoro Technique
  - How to Create a Bullet Journal
  - Effective vs. Efficient
  - Experiencing An Ideal Day
  - Handling Interruptions
  - How to Avoid Self-Inflicted Delay
  - How to Communicate with Time in Mind
  - How to Manage Your Time Effectively
  - How to Manage Your Time Effectively (French)
  - How to Manage Your Time Effectively (Spanish)

### Additional Topics

- **The Distance Sales Cycle**
- **The New Rules of Lead Generation**
- **The Qualifying Process**
- **The Sales Process: Advanced Questioning Techniques**
- **The Sales Process: DISC**
- **The Sales Process: No Fuss Closing**
- **The Sales Process: Overcoming Objections**
- **The Sales Process: Uncovering Needs**
- **Turning Features into Benefits**
- **Understanding Techniques for a Sales Approach**
- **Understanding the B2B Buying Process**
- **Upsell With Confidence**
- **Using Adaptive Selling to Make the Sale**
- **When to Shut Up**
- **Working with Psychological Biases in Negotiation**
- **Writing Effective Sales e-Mails**

---

Topics are continually added and updated. For your current local schedule visit us at pryor.com and enter your zip code. For your continuing education requirements, most of our courses offer CEUs. Additionally, many courses are pre-approved for CPE, HRCI, PDC and PDU credits.